#### UNITED STATES

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 10-Q

(Mark One)

 $\checkmark$ 

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 2014

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-8625



#### **READING INTERNATIONAL, INC.**

(Exact name of Registrant as specified in its charter)

NEVADA

95-3885184 (IRS Employer Identification No.)

90045

(Zip Code)

(State or other jurisdiction of incorporation or organization)

6100 Center Drive, Suite 900

Los Angeles, CA

(Address of principal executive offices)

Registrant's telephone number, including area code: (213) 235-2240

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer  $\Box$  Accelerated filer  $\overline{\Box}$  Non-accelerated filer  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\Box$  No  $\square$ 

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of May 12, 2014, there were 22,015,738 shares of Class A Nonvoting Common Stock, \$0.01 par value per share and 1,495,490 shares of Class B Voting Common Stock, \$0.01 par value per share outstanding.

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## Item 1 - Financial Statements Reading International, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (Unaudited) (U.S. dollars in thousands)

| (   | М  | arch 31,<br>2014  | Decem | ıber 31, 2013    |
|---|----|-------------------|-------|------------------|
| ASSETS  |    |                   |       |                  |
| Current Assets:   |    |                   |       |                  |
| Cash and cash equivalents   | \$ | 33,594            | \$    | 37,696           |
| Receivables   |    | 7,979             |       | 9,087            |
| Inventory   |    | 753               |       | 941              |
| Investment in marketable securities   |    | 58                |       | 55               |
| Restricted cash   |    | 783               |       | 782              |
| Deferred tax asset  |    | 3,526             |       | 3,273            |
| Prepaid and other current assets  |    | 3,059             |       | 3,283            |
| Total current assets  |    | 49,752            |       | 55,117           |
| Operating property, net   |    | 194,490           |       | 191,660          |
| Land held for sale  |    | 11,479            |       | 11,052           |
| Investment and development property, net  |    | 77,309            |       | 74,230           |
| Investment in unconsolidated joint ventures and entities                            |    | 7,112             |       | 6,735            |
| Investment in Reading International Trust I   |    | 838               |       | 838              |
| Goodwill  |    | 22,869            |       | 22,159           |
| Intangible assets, net  |    | 12,930            |       | 13,440           |
| Deferred tax asset, net   |    | 4,717             |       | 5,566            |
| Other assets  |    | 5,899             |       | 6,010            |
| Total assets  | \$ | 387,395           | \$    | 386,807          |
| LIABILITIES AND STOCKHOLDERS' EQUITY  |    |                   |       |                  |
| Current Liabilities:  |    |                   |       |                  |
| Accounts payable and accrued liabilities  | \$ | 15,589            | \$    | 18,608           |
| Film rent payable   |    | 5,696             |       | 6,438            |
| Notes payable – current   |    | 99,096            |       | 75,538           |
| Taxes payable - current   |    | 3,480             |       | 8,308            |
| Deferred current revenue  |    | 11,104            |       | 11,864           |
| Other current liabilities   |    | 6,198             |       | 6,155            |
| Total current liabilities   |    | 141,163           |       | 126,911          |
| Notes payable – long-term   |    | 41,903            |       | 65,009           |
| Subordinated debt   |    | 27,913            |       | 27,913           |
| Noncurrent tax liabilities  |    | 12,890            |       | 12,478           |
| Other liabilities   |    | 34,287            |       | 32,749           |
| Total liabilities   |    | 258,156           |       | 265,060          |
| Commitments and contingencies (Note 13)   |    |                   |       |                  |
| Stockholders' equity:   |    |                   |       |                  |
| Class A non-voting common stock, par value \$0.01, 100,000,000 shares authorized,   |    |                   |       |                  |
| 32,379,908 issued and 22,015,738 outstanding at March 31, 2014 and 32,254,199       |    |                   |       |                  |
| issued and 21,890,029 outstanding at December 31, 2013                              |    | 225               |       | 225              |
| Class B voting common stock, par value \$0.01, 20,000,000 shares authorized and     |    | 45                |       | 45               |
| 1,495,490 issued and outstanding at March 31, 2014 and at December 31, 2013         |    | 15                |       | 15               |
| Nonvoting preferred stock, par value \$0.01, 12,000 shares authorized and no issued |    |                   |       |                  |
| or outstanding shares at March 31, 2014 and December 31, 2013                       |    | 107.050           |       |                  |
| Additional paid-in capital  |    | 137,852           |       | 137,849          |
| Accumulated deficit   |    | (58,167)          |       | (57,952)         |
| Treasury shares<br>Accumulated other comprehensive income                           |    | (4,512)           | )     | (4,512)          |
| 1   |    | 49,291<br>124,704 |       | 41,515           |
| Total Reading International, Inc. stockholders' equity<br>Noncontrolling interests  |    | 124,704<br>4,535  |       | 117,140<br>4,607 |
| Total stockholders' equity  |    | 4,535             |       | 121,747          |
| Total liabilities and stockholders' equity  | \$ |                   | ¢     |                  |
| זטומו וומטווווניא מווע אוטנאווטועניא פיןעוונא                                       | Ф  | 387,395           | \$    | 386,807          |

See accompanying notes to consolidated financial statements.

## Reading International, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (Unaudited) (U.S. dollars in thousands, except per share amounts)

|  |    | Three Months<br>March 31 |            |
|--|----|--------------------------|------------|
|  |    | 2014                     | 2013       |
| Operating revenue  |    |                          |            |
| Cinema   | \$ | 53,424 \$                | 54,770     |
| Real estate  |    | 4,629                    | 4,797      |
| Total operating revenue  |    | 58,053                   | 59,567     |
| Operating expense  |    |                          |            |
| Cinema   |    | 43,790                   | 46,035     |
| Real estate  |    | 2,975                    | 2,669      |
| Depreciation and amortization  |    | 3,805                    | 3,990      |
| General and administrative   |    | 4,902                    | 4,339      |
| Total operating expense  |    | 55,472                   | 57,033     |
| Operating income   |    | 2,581                    | 2,534      |
| Interest income  |    | 79                       | 49         |
| Interest expense   |    | (2,376)                  | (2,722)    |
| Loss on sale of assets   |    |                          | (7)        |
| Other income   |    | 744                      | 16         |
| Income (loss) before income tax expense and equity earnings of unconsolidated          | 1  |                          |            |
| joint ventures and entities  |    | 1,028                    | (130)      |
| Income tax (expense)   |    | (1,592)                  | (889)      |
| Loss before equity earnings of unconsolidated joint ventures and entities              |    | (564)                    | (1,019)    |
| Equity earnings of unconsolidated joint ventures and entities                          |    | 310                      | 347        |
| Net loss   | \$ | (254) \$                 | (672)      |
| Net loss attributable to noncontrolling interests                                      |    | 39                       | 4          |
| Net loss attributable to Reading International, Inc. common shareholders               | \$ | (215) \$                 | (668)      |
| Basic loss per common share attributable to Reading International, Inc                 | •  |                          |            |
| shareholders:  | ¢  | (0.01) #                 | (0.02)     |
| Loss from continuing operations  | \$ | (0.01) \$                | (0.03)     |
| Basic loss per share attributable to Reading International, Inc. shareholders          | \$ | (0.01) \$                | (0.03)     |
| Diluted loss per common share attributable to Reading International, Inc shareholders: | •  |                          |            |
| Loss from continuing operations  | \$ | (0.01) \$                | (0.03)     |
| Diluted loss per share attributable to Reading International, Inc. shareholders        | \$ | (0.01) \$                | (0.03)     |
| Weighted average number of shares outstanding-basic                                    |    | 23,490,563               | 23,263,010 |
| Weighted average number of shares outstanding-diluted                                  |    | 23,490,563               | 23,263,010 |

See accompanying notes to consolidated financial statements.

## Reading International, Inc. and Subsidiaries Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited) (U.S. dollars in thousands)

|  | Three Months Ended<br>March 31, |       |    |       |  |
|--|---------------------------------|-------|----|-------|--|
|  |                                 | 2014  |    | 2013  |  |
| Net loss   | \$                              | (254) | \$ | (672) |  |
| Foreign currency translation gain                                |                                 | 7,620 |    | 1,012 |  |
| Unrealized gain (loss) on available for sale investments         |                                 | 1     |    | (1)   |  |
| Amortization of pension prior service costs                      |                                 | 236   |    | 165   |  |
| Comprehensive income   |                                 | 7,603 |    | 504   |  |
| Net loss attributable to noncontrolling interests                |                                 | 39    |    | 4     |  |
| Comprehensive loss attributable to noncontrolling interests      |                                 | (82)  |    |       |  |
| Comprehensive income attributable to Reading International, Inc. | \$                              | 7,560 | \$ | 508   |  |

See accompanying notes to consolidated financial statements.

## Reading International, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited) (U.S. dollars in thousands)

|   | Three Months Ended<br>March 31, |    |        |
|---|---------------------------------|----|--------|
|   | <br>2014                        | ,  | 2013   |
| Operating Activities  |                                 |    |        |
| Net loss  | \$<br>(254)                     | \$ | (672   |
| Adjustments to reconcile net loss to net cash used in operating activities: |                                 |    |        |
| Gain (loss) recognized on foreign currency transactions                     | (45)                            |    |        |
| Equity earnings of unconsolidated joint ventures and entities               | (310)                           |    | (347   |
| Distributions of earnings from unconsolidated joint ventures and entities   | 388                             |    | 229    |
| Loss on sale of assets  |                                 |    | 7      |
| Change in net deferred tax assets   | 909                             |    | 206    |
| Depreciation and amortization   | 3,805                           |    | 3,990  |
| Amortization of prior service costs   | 235                             |    | 165    |
| Amortization of above and below market leases                               | 103                             |    | 92     |
| Amortization of deferred financing costs                                    | 204                             |    | 283    |
| Amortization of straight-line rent  | 21                              |    | 237    |
| Stock based compensation expense  | 34                              |    | 57     |
| Changes in assets and liabilities:  |                                 |    |        |
| Decrease in receivables   | 1,333                           |    | 252    |
| (Increase) decrease in prepaid and other assets                             | 525                             |    | (209   |
| Decrease in accounts payable and accrued expenses                           | (3,340)                         |    | (2,131 |
| Increase (decrease) in film rent payable                                    | (832)                           |    | 213    |
| Decrease in taxes payable   | (4,380)                         |    | (1,305 |
| Increase (decrease) in deferred revenue and other liabilities               | 549                             |    | (1,517 |
| Net cash used in operating activities                                       | (1.055)                         |    | (450   |
| Investing Activities  | (1,000)                         |    | (100   |
| Purchases of and additions to property and equipment                        | (633)                           |    | (1,485 |
| Change in restricted cash   | 9                               |    | 1,668  |
| Proceeds from notes receivable  |                                 |    | 1,800  |
| Distributions of investment in unconsolidated joint ventures and entities   |                                 |    | 59     |
| Proceeds of time deposits   |                                 |    | 8,000  |
| Net cash provided by (used in) investing activities                         | (624)                           |    | 10,042 |
| Financing Activities  | (024)                           |    | 10,042 |
| Repayment of long-term borrowings   | (936)                           |    | (689   |
| Proceeds from borrowings  | (556)                           |    | 5,000  |
| Capitalized borrowing costs   |                                 |    | (150   |
| Noncontrolling interest distributions                                       | (54)                            |    | (1,811 |
| Net cash provided by (used in) financing activities                         | (990)                           |    | 2,350  |
| Effect of exchange rate on cash   | (1,434)                         |    | 305    |
| 0   | ( / /                           |    |        |
| Increase (decrease) in cash and cash equivalents                            | (4,102)                         |    | 12,247 |
| Cash and cash equivalents at the beginning of the period                    | 37,696                          |    | 38,531 |
| Cash and cash equivalents at the end of the period                          | \$<br>33,594                    | \$ | 50,778 |
| Supplemental Disclosures  |                                 |    |        |
| Cash paid during the period for:  |                                 |    |        |
| Interest on borrowings  | \$<br>2,377                     | \$ | 2,895  |
| Income taxes  | 2,451                           |    | 2,446  |

See accompanying notes to consolidated financial statements.

## Reading International, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (Unaudited) For the Three Months Ended March 31, 2014

## Note 1 – Basis of Presentation

Reading International, Inc., a Nevada corporation ("RDI" and collectively with our consolidated subsidiaries and corporate predecessors, the "Company," "Reading" and "we," "us," or "our"), was founded in 1983 as a Delaware corporation and reincorporated in 1999 in Nevada. Our businesses consist primarily of:

•the development, ownership, and operation of multiplex cinemas in the United States, Australia, and New Zealand; and

•the development, ownership, and operation of retail and commercial real estate in Australia, New Zealand, and the United States.

The accompanying unaudited condensed consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP") for interim reporting and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X of the Securities and Exchange Commission ("SEC") for interim reporting. As such, certain information and disclosures typically required by US GAAP for complete financial statements have been condensed or omitted. The financial information presented in this quarterly report on Form 10-Q for the period ended March 31, 2014 (the "March Report") should be read in conjunction with our Annual Report filed on Form 10-K for the year ended December 31, 2013 (our "2013 Annual Report") which contains the latest audited financial statements and related notes. The periods presented in this document are the three ("2014 Quarter") months ended March 31, 2014 and the three ("2013 Quarter") months ended March 31, 2013.

In the opinion of management, all adjustments of a normal recurring nature considered necessary to present fairly in all material respects our financial position as of March 31, 2014 and the results of our operations and cash flows for the three months ended March 31, 2014 and 2013. The results of operations for the three months ended March 31, 2014 are not necessarily indicative of the results of operations to be expected for the entire year.

## Expiring Debt and Liquidity Requirements

## Expiring Long-Term Debt

The term of our Australian NAB Corporate Term Loan matures on June 30, 2014. Accordingly, the outstanding balance of this debt of \$56.8 million (AUS\$61.2 million) is classified as current on our March 31, 2014 balance sheet. The Australian NAB Corporate Term Loan is secured by the majority of our theater and entertainment-themed retail center ("ETRC") properties in Australia.

The term of our US Cinema 1, 2, 3 Term Loan matures on June 27, 2014. Accordingly, the outstanding balance of this debt of \$15.0 million is classified as current on our March 31, 2014 balance sheet.

Additionally, the New Zealand Westpac loan of \$24.3 million (NZ \$28.0 million) matures on March 31, 2015 therefore as of March 31, 2014 the loan has been reclassified to current.

We are currently in the process of renegotiating these loans with our current lenders while also seeking possible replacement loans with other lenders. While no assurances can be given that we will be successful, we currently anticipate that these loans will either be extended or replaced prior to their maturities.

#### Tax Settlement Liability

In accordance with the agreement between the U.S. Internal Revenue Service and our subsidiary, Craig Corporation, it is obligated to pay \$290,000 per month, \$3.5 million per year, in settlement of its tax liability for the tax year ended June 30, 1997.

For the abovementioned liabilities, we believe that we have the required liquidity to meet the obligations either through the extension or replacement of maturing debt or the generation of cash from our operating activities. Together with our \$33.6 million of cash and cash equivalents, we expect to meet our anticipated short-term working capital requirements for the next twelve months.

## Marketable Securities

We had investments in marketable securities of \$58,000 and \$55,000 at March 31, 2014 and December 31, 2013, respectively. We account for these investments as available for sale investments. We assess our investment in marketable securities for other-than-temporary impairments in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 320-10 for each applicable reporting period. These investments have a cumulative gain of \$9,000 included in accumulated other comprehensive income at March 31, 2014. For the three months ended March 31, 2014, our net unrealized gain (loss) on marketable securities was \$1,000. For the three months ended March 31, 2013, our net unrealized gain (loss) on marketable securities was (\$1,000). During the three months ended March 31, 2014 and 2013, we did not buy or sell any marketable securities.

## **Deferred Leasing Costs**

We amortize direct costs incurred in connection with obtaining tenants for our properties over the respective term of the lease on a straight-line basis.

#### **Deferred Financing Costs**

We amortize direct costs incurred in connection with obtaining financing over the term of the loan using the effective interest method, or the straight-line method, if the result is not materially different. In addition, interest on loans with increasing interest rates and scheduled principal pre-payments, is also recognized using the effective interest method.

#### Accounting Pronouncements Adopted During 2014

No new pronouncements were adopted during the three months ended March 31, 2014.

#### New Accounting Pronouncements

In April 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-08, "Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity." The amendments in this update change the requirements for reporting discontinued operations. A discontinued operation may include a component of an entity or a group of components of an entity, or a business or nonprofit activity. A disposal of a component of an entity or a group of components of an entity is required to be reported in discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results and when the component or group of components meets the criteria to be classified as held for sale, is disposed by sale or is disposed of by other than by sale (for example, by abandonment or in a distribution to owners in a spinoff). ASU 2014-8 is effective prospectively for fiscal years, and interim reporting periods within those years, beginning after December 15, 2014. The Company is currently evaluating the impact of this standard on its consolidated financial statements.



## Note 2 – Equity and Stock Based Compensation

#### Stock-Based Compensation

During the three months ended March 31, 2014 and 2013, we issued 125,209 and 217,890, respectively, of Class A Nonvoting shares to an executive employee associated with the vesting of his prior years' stock grants. During the three months ended March 31, 2014, we accrued \$187,500 in compensation expense associated with the vesting of executive employee stock grants. During the three months ended March 31, 2013, we accrued \$188,000 in compensation expense associated with the vesting of executive employee stock grants.

## Employee/Director Stock Option Plan

We have a long-term incentive stock option plan that provides for the grant to eligible employees, directors, and consultants of incentive or nonstatutory options to purchase shares of our Class A Nonvoting Common Stock and Class B Voting Common Stock. Currently we issue options under our 2010 Stock Incentive Plan.

When the Company's tax deduction from an option exercise exceeds the compensation cost resulting from the option, a tax benefit is created. FASB ASC 718-20 relating to Stock-Based Compensation ("FASB ASC 718-20"), requires that excess tax benefits related to stock option exercises be reflected as financing cash inflows instead of operating cash inflows. For the three months ended March 31, 2014 and 2013 there was no impact to the unaudited condensed consolidated statement of cash flows because there were no recognized tax benefits from stock option exercises during these periods.

FASB ASC 718-20 requires companies to estimate forfeitures. Based on our historical experience and the relative market price to strike price of the options, we do not currently estimate any forfeitures of vested or unvested options.

In accordance with FASB ASC 718-20, we estimate the fair value of our options using the Black-Scholes option-pricing model, which takes into account assumptions such as the dividend yield, the risk-free interest rate, the expected stock price volatility, and the expected life of the options. As we intend to retain all earnings, we exclude the dividend yield from the calculation. We expense the estimated grant date fair values of options issued on a straight-line basis over the vesting period.

For the 20,000 and 20,000 options granted during the three months ended March 31, 2014 and 2013, respectively, we estimated the fair value of these options at the date of grant using a Black-Scholes option-pricing model with the following weighted average assumptions:

|                               | 2014   | 2013   |
|-------------------------------|--------|--------|
| Stock option exercise price   | \$7.40 | \$5.55 |
| Risk-free interest rate       | 2.88%  | 1.87%  |
| Expected dividend yield       |        |        |
| Expected option life in years | 4      | 5      |
| Expected volatility           | 30.65% | 31.99% |
| Weighted average fair value   | \$2.46 | \$1.74 |

Based on the above calculation and prior years' assumptions, and, in accordance with the FASB ASC 718-20, we recorded compensation expense for the total estimated grant date fair value of \$34,000 for the three months ended March 31, 2014, and \$57,000 for the three months ended March 31, 2013. At March 31, 2014, the total unrecognized estimated compensation cost related to non-vested stock options granted was \$432,000, which we expect to recognize over a weighted average vesting period of 2.15 years. For the three months ended March 31, 2014, 500 options were exercised. The intrinsic, unrealized value of

all options outstanding, vested and expected to vest, at March 31, 2014 was \$940,000 of which 68.9% are currently exercisable.

Pursuant to both our 1999 Stock Option Plan and our 2010 Stock Incentive Plan, all stock options expire within ten years of their grant date. The aggregate total number of shares of Class A Nonvoting Common Stock and Class B Voting Common Stock authorized for issuance under our 2010 Stock Incentive Plan is 1,250,000. At the discretion of our Compensation and Stock Options Committee, the vesting period of stock options is usually between zero and four years.

We had the following stock options outstanding and exercisable as of March 31, 2014 and December 31, 2013:

|                                 |                    |                |             | <u>Weig</u> | <u>hte</u>       | d      |                |              | V   | <u>Veighte</u> | d Ay  | <u>/erage</u> |
|---------------------------------|--------------------|----------------|-------------|-------------|------------------|--------|----------------|--------------|-----|----------------|-------|---------------|
|                                 | <u>Common</u>      | Common Stock   |             |             | Average Exercise |        |                | Common Stock |     | Pri            | ice o | <u>f</u>      |
|                                 | <u>Option</u>      | <u>Options</u> |             |             | Price of Options |        |                | <u>able</u>  |     | Exer           | cisal | <u>ble</u>    |
|                                 | <b>Outstanding</b> |                | <u>ling</u> |             |                  | ing    | <u>Options</u> |              |     | <u>Op</u>      | tion  | <u>s</u>      |
|                                 | Class A            | Class B        | Cl          | ass A       | C                | lass B | Class A        | Class B      | Cla | ass A          | Cla   | ass B         |
| Outstanding - January 1, 2013   | 672,350            | 185,100        | \$          | 6.24        | \$               | 9.90   | 546,350        | 185,100      | \$  | 6.26           | \$    | 9.90          |
| Granted                         | 175,000            |                | \$          | 6.19        | \$               |        |                |              |     |                |       |               |
| Exercised                       | (137,500)          |                | \$          | 4.00        | \$               |        |                |              |     |                |       |               |
| Outstanding - December 31, 2013 | 709,850            | 185,100        | \$          | 6.24        | \$               | 9.90   | 490,350        | 185,100      | \$  | 6.85           | \$    | 9.90          |
| Granted                         | 20,000             |                | \$          | 7.40        | \$               |        |                |              |     |                |       |               |
| Exercised                       | (500)              |                | \$          | 6.23        | \$               |        |                |              |     |                |       |               |
| Outstanding - March 31, 2014    | 729,350            | 185,100        | \$          | 6.68        | \$               | 9.90   | 510,350        | 185,100      | \$  | 6.87           | \$    | 9.90          |

The weighted average remaining contractual life of all options outstanding, vested, and expected to vest at March 31, 2014 and December 31, 2013 was approximately 4.46 and 4.70 years, respectively. The weighted average remaining contractual life of the exercisable options outstanding at March 31, 2014 and December 31, 2013 was approximately 3.42 and 3.63 years, respectively.

## **Note 3 – Business Segments**

We organize our operations into two reportable business segments within the meaning of FASB ASC 280-10 - *Segment Reporting*. Our reportable segments are (1) cinema exhibition and (2) real estate. The cinema exhibition segment is engaged in the development, ownership, and operation of multiplex cinemas. The real estate segment is engaged in the development, ownership, and operation of commercial properties. Incident to our real estate operations we have acquired, and continue to hold, raw land in urban and suburban centers in Australia, New Zealand, and the United States.

The tables below summarize the results of operations for each of our principal business segments for the three months ended March 31, 2014 and 2013, respectively. Operating expense includes costs associated with the day-to-day operations of the cinemas and the management of rental properties including our live theater assets (dollars in thousands):

|                                    | Ci         | nema     |              |          | Inte         | rsegment  |              |
|------------------------------------|------------|----------|--------------|----------|--------------|-----------|--------------|
| Three Months Ended March 31, 2014  | Exh        | nibition | Rea          | l Estate | Elin         | ninations | Total        |
| Revenue                            | \$         | 53,424   | \$           | 6,579    | \$           | (1,950)   | \$<br>58,053 |
| Operating expense                  |            | 45,740   |              | 2,975    |              | (1,950)   | 46,765       |
| Depreciation and amortization      |            | 2,796    |              | 918      |              |           | 3,714        |
| General and administrative expense |            | 898      |              | 173      |              |           | 1,071        |
| Segment operating income           | \$         | 3,990    | \$           | 2,513    | \$           |           | \$<br>6,503  |
|                                    | Cinema     |          | Intersegment |          |              |           |              |
| Three Months Ended March 31, 2013  | Exhibition |          | Rea          | l Estate | Eliminations |           | Total        |
| Revenue                            | \$         | 54,770   | \$           | 6,710    | \$           | (1,913)   | \$<br>59,567 |
|                                    | 1          | 0        |              |          |              |           |              |

| Operating expense                                    | 47,948      | 2,669       | (1,913)     | 48,704      |
|--|-------------|-------------|-------------|-------------|
| Depreciation and amortization                        | 2,759       | 1,119       |             | 3,878       |
| General and administrative expense                   | 771         | 120         |             | 891         |
| Segment operating income                             | \$<br>3,292 | \$<br>2,802 | \$<br>      | \$<br>6,094 |
| Reconciliation to net loss attributable to Reading   |             |             | 2014        | 2013        |
| International, Inc. shareholders:                    |             |             | Quarter     | Quarter     |
| Total segment operating income                       |             |             | \$<br>6,503 | \$<br>6,094 |
| Non-segment:   |             |             |             |             |
| Depreciation and amortization expense                |             |             | 91          | 112         |
| General and administrative expense                   |             |             | 3,831       | 3,448       |
| Operating income                                     |             |             | 2,581       | 2,534       |
| Interest expense, net                                |             |             | (2,297)     | (2,673)     |
| Other income   |             |             | 744         | 16          |
| Loss on sale of assets                               |             |             |             | (7)         |
| Income tax expense                                   |             |             | (1,592)     | (889)       |
| Equity earnings of unconsolidated joint ventures and |             |             |             |             |
| entities   |             |             | 310         | 347         |
| Net loss   |             |             | \$<br>(254) | \$<br>(672) |
|  |             |             |             |             |
| Net loss attributable to noncontrolling interests    |             |             | 39          | 4           |
| Net loss attributable to Reading International, Inc. |             |             |             |             |
| common shareholders                                  |             |             | \$<br>(215) | \$<br>(668) |

## Note 4 – Operations in Foreign Currency

We have significant assets in Australia and New Zealand. To the extent possible, we conduct our Australian and New Zealand operations on a self-funding basis. The carrying value of our Australian and New Zealand assets and liabilities fluctuate due to changes in the exchange rates between the U.S. dollar and the functional currency of Australia (Australian dollar) and New Zealand (New Zealand dollar). We have no derivative financial instruments to hedge against the risk of foreign currency exposure.

Presented in the table below are the currency exchange rates for Australia and New Zealand as of March 31, 2014, December 31, 2013, and March 31, 2013:

|                    | U.S. Dollar       |                   |                   |  |  |  |
|--------------------|-------------------|-------------------|-------------------|--|--|--|
|                    | March 31,<br>2014 | December 31, 2013 | March 31,<br>2013 |  |  |  |
| Australian Dollar  | 0.9275            | 0.8929            | 1.0409            |  |  |  |
| New Zealand Dollar | 0.8684            | 0.8229            | 0.8360            |  |  |  |

#### Note 5 – Earnings (Loss) Per Share

Basic earnings (loss) per share is computed by dividing the net income (loss) attributable to Reading International, Inc. common shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per share is computed by dividing the net income (loss) attributable to Reading International, Inc. common shareholders by the weighted average number of common shares outstanding during the period after giving effect to all potentially dilutive common shares that would have been outstanding if the dilutive common shares had been issued. Stock options and non-vested stock awards give rise to potentially dilutive common shares. In accordance with FASB ASC 260-10 - *Earnings Per Share*, these shares are included in the diluted earnings per share calculation under the treasury stock method. The following is a calculation of earnings (loss) per share (dollars in thousands, except share data):

|   | Three Months Ended<br>March 31, |    |            |  |
|---|---------------------------------|----|------------|--|
|   | 2014                            |    | 2013       |  |
| Net loss from continuing operations   | \$<br>(215)                     | \$ | (668)      |  |
| Net loss attributable to Reading International, Inc. common shareholders                | (215)                           |    | (668)      |  |
| Basic loss per common share attributable to Reading International, Inc. shareholders:   |                                 |    |            |  |
| Loss from continuing operations   | \$<br>(0.01)                    | \$ | (0.03)     |  |
| Basic loss per share attributable to Reading International, Inc. shareholders           | \$<br>(0.01)                    | \$ | (0.03)     |  |
| Diluted loss per common share attributable to Reading International, Inc. shareholders: |                                 |    |            |  |
| Loss from continuing operations   | \$<br>(0.01)                    | \$ | (0.03)     |  |
| Diluted loss per share attributable to Reading International, Inc.                      |                                 |    |            |  |
| shareholders  | \$<br>(0.01)                    | \$ | (0.03)     |  |
| Weighted average shares of common stock – basic   | 23,490,563                      |    | 23,263,010 |  |
| Weighted average shares of common stock – diluted                                       | 23,490,563                      |    | 23,263,010 |  |

For the three months ended March 31, 2014, the weighted average common stock–diluted excluded 240,643 of common stock compensation and in-the-money incremental stock options and for 2013, the weighted average common stock – diluted excluded 243,787 of common stock compensation and in-the-money incremental stock options. In addition, 799,516 of out-of-the-money stock options were excluded from the computation of diluted loss per share for the three months ended March 31, 2014, and 758,872 of out-of-the-money stock options were excluded from the computation of diluted loss per share for the computation of diluted loss per share for the three months ended March 31, 2013.

## Note 6 – Property and Equipment

## Operating Property, net

As of March 31, 2014 and December 31, 2013, property associated with our operating activities summarized as follows (dollars in thousands):

| Operating Property             | March 31,<br>2014 | December 31,<br>2013 |
|--------------------------------|-------------------|----------------------|
| Land                           | \$<br>67,039      | \$<br>65,578         |
| Building and improvements      | 127,899           | 123,061              |
| Leasehold interests            | 47,603            | 46,330               |
| Fixtures and equipment         | 109,546           | 106,099              |
| Total cost                     | 352,087           | 341,068              |
| Less: accumulated depreciation | (157,597)         | (149,408)            |
| Operating property, net        | \$<br>194,490     | \$<br>191,660        |

Depreciation expense for operating property was \$3.5 million for the three months ended March 31, 2014, and \$3.1 million for the three months ended March 31, 2013.

Land Held for Sale

On October 15, 2013, we entered into a definitive purchase and sale agreement to sell our Moonee Ponds property for a sale price of AUS\$23.0 million payable in full upon closing of that transaction on April 16, 2015. The property has a book value of \$11.5 million (AUS \$12.4 million) and while the transaction was treated as a sale for tax purposes, it does not qualify as a sale under US GAAP until the close of the transaction on April 16, 2015.

## Investment and Development Property, net

As of March 31, 2014 and December 31, 2013, our investment and development property is summarized as follows (dollars in thousands):

|   |      | March 31, |    | December 31, |
|---|------|-----------|----|--------------|
| Investment and Development Property                       | 2014 |           |    | 2013         |
| Land  | \$   | 60,231    | \$ | 59,550       |
| Construction-in-progress (including capitalized interest) |      | 17,078    |    | 14,680       |
| Investment and development property                       | \$   | 77,309    | \$ | 74,230       |

At the beginning of 2010, we curtailed our development activities with respect to our non-operating properties and are not currently capitalizing interest expense. As a result, we did not capitalize any interest during the three months ended March 31, 2014 or 2013. We are currently pursuing the redevelopment of our Union Square and Cinemas 1,2,3 properties. Our non-operating development properties include 50.6 acre Burwood property, our 64 acre Manukau property and our 202 acre Coachella property.

## Note 7 – Investments in Unconsolidated Joint Ventures and Entities

Our investments in unconsolidated joint ventures and entities are accounted for under the equity method of accounting except for Rialto Distribution, which is accounted for as a cost method investment, and, as of March 31, 2014 and December 31, 2013, included the following (dollars in thousands):

|  | Interest | March 31,<br>2014 | December 31,<br>2013 |
|--|----------|-------------------|----------------------|
| Rialto Distribution                                  | 33.3%    | \$<br>            | \$<br>               |
| Rialto Cinemas                                       | 50.0%    | 1,801             | 1,571                |
| 205-209 East 57 <sup>th</sup> Street Associates, LLC | 25.0%    |                   |                      |
| Mt. Gravatt  | 33.3%    | 5,311             | 5,164                |
| Total investments                                    |          | \$<br>7,112       | \$<br>6,735          |

For the three months ended March 31, 2014 and March 31, 2013, we recorded our share of equity earnings from our investments in unconsolidated joint ventures and entities as follows (dollars in thousands):

|  | Three Months Ended<br>March 31, |    |      |  |  |
|--|---------------------------------|----|------|--|--|
|  | 2014                            |    | 2013 |  |  |
| Rialto Distribution                                  | \$<br>                          | \$ | 21   |  |  |
| Rialto Cinemas                                       | 138                             |    | 27   |  |  |
| 205-209 East 57 <sup>th</sup> Street Associates, LLC |                                 |    | (1)  |  |  |
| Mt. Gravatt  | 172                             |    | 300  |  |  |
| Total equity earnings                                | \$<br>310                       | \$ | 347  |  |  |

## Note 8 – Goodwill and Intangible Assets

In accordance with FASB ASC 350-20-35, *Goodwill - Subsequent Measurement and Impairment*, we perform an annual impairment review in the fourth quarter of each year of our goodwill and other intangible assets on a reporting unit basis, or earlier if changes in circumstances indicate an asset may be impaired. No such circumstances existed during the 2014 Quarter. As of March 31, 2014 and December 31, 2013, we had goodwill consisting of the following (dollars in thousands):

|   | Cinema       | Real Estate | Total        |
|---|--------------|-------------|--------------|
| Balance as of December 31, 2013         | \$<br>16,935 | \$<br>5,224 | \$<br>22,159 |
| Foreign currency translation adjustment | 710          |             | 710          |
| Balance at March 31, 2014               | \$<br>17,645 | \$<br>5,224 | \$<br>22,869 |

We have intangible assets other than goodwill that are subject to amortization, which we amortize over various periods. We amortize our beneficial leases over the lease period, the longest of which is 30 years; our trade name using an accelerated amortization method over its estimated useful life of 45 years; and our other intangible assets over 10 years. For the three months ended March 31, 2014, the amortization expense of intangibles totaled \$571,000 and, for the three months ended March 31, 2013, the amortization expense of intangibles totaled \$578,000. The accumulated amortization of intangibles includes \$228,000 and \$259,000 of the amortization of acquired leases which are recorded in operating expense for the three months ended March 31, 2014 and 2013, respectively.

Intangible assets subject to amortization consist of the following (dollars in thousands):

| 1  | Beneficial     |   |   |  |  |  |  |
|----|----------------|---|---|--|--|--|--|
| -  | Leases         | Т   | rade name   | 8  |  |  | Total  |
| \$ | 24,282         | \$  | 7,254   | \$   | 458  | \$   | 31,994   |
|    | 14,986         |   | 3,620   |  | 458  |  | 19,064   |
| \$ | 9,296          | \$  | 3,634   | \$   |  | \$   | 12,930   |
|    |                |   |   |  | Other  |  |  |
| ]  | Beneficial     |   |   |  | 0  |  |  |
|    | Leases         | Т   | rade name   |  | Assets   |  | Total  |
| \$ | 24,223         | \$  | 7,254   | \$   | 455  | \$   | 31,932   |
|    | 14,520         |   | 3,517   |  | 455  |  | 18,492   |
| \$ | 9,703          | \$  | 3,737   | \$   |  | \$   | 13,440   |
|    | \$<br>\$<br>\$ | \$ 24,282<br>14,986<br>\$ 9,296<br><b>Beneficial</b><br>Leases<br>\$ 24,223<br>14,520 | Leases         I           \$         24,282         \$           14,986         \$         \$           \$         9,296         \$           Beneficial<br>Leases         I           \$         24,223         \$           14,520         \$         \$ | Leases         Trade name           \$         24,282         \$         7,254           14,986         3,620         \$         3,634           \$         9,296         \$         3,634           Beneficial Leases         Trade name           \$         24,223         \$         7,254           \$         24,223         \$         7,254           \$         24,223         \$         3,517 | Leases         Trade name           \$         24,282         \$         7,254         \$           14,986         3,620         14,986         \$         \$           \$         9,296         \$         3,634         \$           Beneficial Leases         Trade name         \$           \$         24,223         \$         7,254         \$ | Beneficial<br>Leases         Intangible<br>Trade name         Intangible<br>Assets           \$         24,282         \$         7,254         \$         458           14,986         3,620         \$         458           \$         9,296         \$         3,634         \$            \$         9,296         \$         3,634         \$         Other<br>Intangible<br>Assets           \$         Partel name         \$         Assets           \$         24,223         \$         7,254         \$         455           \$         24,223         \$         7,254         \$         455           \$         24,223         \$         7,254         \$         455 | Leases         Trade name         Assets           \$         24,282         \$         7,254         \$         458         \$           \$         24,282         \$         7,254         \$         458         \$           \$         24,282         \$         7,254         \$         458         \$           \$         9,296         \$         3,620         458         \$           \$         9,296         \$         3,634         \$          \$           \$         9,296         \$         3,634         \$          \$           \$         9,296         \$         3,634         \$          \$           \$         9,296         \$         3,634         \$          \$           \$         9,296         \$         3,634         \$          \$         \$           \$         9,296         \$         Trade name         Intangible          \$         \$           \$         24,223         \$         7,254         \$         455         \$           \$         14,520         3,517         455         5 <td< td=""></td<> |

Other

## Note 9 – Prepaid and Other Assets

Prepaid and other assets are summarized as follows (dollars in thousands):

|   | March 31,<br>2014 | December 31,<br>2013 |       |  |
|---|-------------------|----------------------|-------|--|
| Prepaid and other current assets  |                   |                      |       |  |
| Prepaid expenses  | \$<br>692         | \$                   | 1,079 |  |
| Prepaid taxes   | 740               |                      | 623   |  |
| Prepaid rent  | 1,256             |                      | 1,210 |  |
| Deposits  | 368               |                      | 368   |  |
| Other   | 3                 |                      | 3     |  |
| Total prepaid and other current assets                                      | \$<br>3,059       | \$                   | 3,283 |  |
| Other non-current assets Other non-cinema and non-rental real estate assets | \$<br>1,134       | \$                   | 1,134 |  |
| Other non-cinema and non-rental real estate assets                          | \$<br>1,134       | \$                   | 1,134 |  |
| Long-term deposits  | 140               |                      | 144   |  |
| Deferred financing costs, net   | 1,631             |                      | 1,833 |  |
| Interest rate cap at fair value   | 75                |                      | 75    |  |
| Tenant inducement asset   | 514               |                      | 512   |  |
| Straight-line rent asset  | 2,404             |                      | 2,310 |  |
| Other   | 1                 |                      | 2     |  |
| Total non-current assets  | \$<br>5,899       | \$                   | 6,010 |  |

## Note 10 – Income Tax

The provision for income taxes is different from the amount computed by applying U.S. statutory rates to consolidated income before taxes. The significant reason for these differences is as follows (dollars in thousands):

|  | Three Months Ended<br>March 31, |    |      |  |  |
|--|---------------------------------|----|------|--|--|
|  | 2014                            |    | 2013 |  |  |
| Expected tax provision                             | \$<br>482                       | \$ | 77   |  |  |
| Increase (decrease) in tax expense resulting from: |                                 |    |      |  |  |
| Change in valuation allowance, other               | (292)                           |    | 4    |  |  |
| Foreign tax provision                              | 955                             |    | 233  |  |  |
| Foreign withholding tax provision                  | 142                             |    | 268  |  |  |
| Tax effect of foreign tax rates on current income  | (97)                            |    | (8)  |  |  |
| State and local tax provision                      | 162                             |    | 64   |  |  |
| Tax/audit litigation settlement                    | 240                             |    | 251  |  |  |
| Actual tax provision                               | \$<br>1,592                     | \$ | 889  |  |  |

Pursuant to FASB ASC 740-10 – *Income Taxes* ("FASB ASC 740-10"), a provision should be made for the tax effect of earnings of foreign subsidiaries that are not permanently invested outside the United States. Our intent is that earnings of our foreign subsidiaries are not permanently invested outside the United States. Current earnings were available for distribution in the Reading Australia and Reading New

Zealand consolidated group of subsidiaries as of March 31, 2014. We have provided \$400,000 in withholding tax expense in relation to those earnings. We believe the U.S. tax impact of a dividend from our Australian and New Zealand subsidiaries, net of loss carry forward and potential foreign tax credits, would not have a material effect on the tax provision as of March 31, 2014.

Deferred income taxes reflect the "temporary differences" between the financial statement carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes, adjusted by the relevant tax rate. In accordance with FASB ASC 740-10, we record net deferred tax assets to the extent we believe these assets will more likely than not be realized. In making such determination, we consider all available positive and negative evidence, including scheduled reversals of deferred tax assets and liabilities, projected future taxable income, tax planning strategies, and recent financial performance. FASB ASC 740-10 presumes that a valuation allowance is required when there is substantial negative evidence about realization of deferred tax assets, such as a pattern of losses in recent years, coupled with facts that suggest such losses may continue.

We have accrued \$16.4 million in total tax liabilities as of March 31, 2014, of which \$3.5 million has been classified as taxes payable – current and \$12.9 million have been classified as taxes payable – long-term. As part of current tax liabilities, we have accrued \$3.5 million in connection with the negotiated Tax Court judgment, dated January 6, 2011, implementing our agreement with the IRS as to the final disposition of the 1996 tax litigation matter. We believe that the \$16.4 million represents an adequate provision for our income and other tax exposures, including income tax contingencies related to foreign withholding taxes.

In accordance with FASB ASC 740-10-25 – *Income Taxes* - *Uncertain Tax Positions* ("FASB ASC 740-10-25"), we record interest and penalties related to income tax matters as part of income tax expense.

The following table is a summary of the activity related to unrecognized tax benefits, excluding interest and penalties, for the periods ending March 31, 2014 and December 31, 2013, and December 31, 2012 (dollars in thousands):

|   | Three Months<br>Ended March 31,<br>2014 |          | Year Ended<br>December 31,<br>2013 | Year Ended<br>December 31,<br>2012 |
|---|---|----------|------------------------------------|------------------------------------|
| Unrecognized tax benefits – gross beginning balance | \$                                      | 2,160 \$ | \$ 2,171 \$                        | 1,974                              |
| Gross increases – prior period tax provisions       |   | 194      | (11)                               | 197                                |
| Unrecognized tax benefits – gross ending balance    | \$                                      | 2,354    | \$ 2,160 \$                        | 2,171                              |

For the three months ended March 31, 2014, we recorded a change of approximately \$194,000 to our gross unrecognized tax benefits. The net tax balance is approximately \$2.4 million, of which \$1.3 million would impact the effective rate if recognized.

It is difficult to predict the timing and resolution of uncertain tax positions. Based upon the Company's assessment of many factors, including past experience and judgments about future events, we estimate that within the next 12 months the reserve for uncertain tax positions will increase within a range of \$500,000 million to \$1.5 million. The reasons for such changes include but are not limited to tax positions expected to be taken during the next twelve months, reevaluation of current uncertain tax positions, expiring statutes of limitations, and interest related to the "Tax Audit/Litigation" settlement which occurred January 6, 2011.

Our company and subsidiaries are subject to U.S. federal income tax, income tax in U.S. states and possessions, and income tax in Australia and New Zealand. Generally, changes to our U.S. federal and most state income tax returns for the calendar year 2009 and earlier are barred by statutes of limitations.

Our income tax returns of Australia filed since inception in 1995 are generally open for examination because of operating losses. The income tax returns filed in New Zealand for calendar year 2008 and afterward generally remain open for examination as of March 31, 2014.

## Note 11 – Notes Payable

| Name of Note Payable or Security      | March 31,<br>2014 Interest<br>Rates | December 31,<br>2013 Interest<br>Rates | Maturity Date    | March 31,<br>2014 Balance | December 31,<br>2013 Balance |
|---------------------------------------|-------------------------------------|--|------------------|---------------------------|------------------------------|
| Trust Preferred Securities            | 4.24%                               | 4.24%                                  | April 30, 2027   | \$<br>27,914 \$           | 27,914                       |
| Australian NAB Corporate Term Loan    | 5.10%                               | 5.09%                                  | June 30, 2014    | 56,809                    | 56,699                       |
| Australian NAB Corporate Revolver     | 5.10%                               | 5.09%                                  | June 30, 2014    |                           |                              |
| Australian Shopping Center Loans      |                                     |  | November 1, 2014 | 93                        | 89                           |
| New Zealand Corporate Credit Facility | 5.10%                               | 4.80%                                  | March 31, 2015   | 24,315                    | 23,041                       |
| US Bank of America Revolver           | 2.65%                               | 2.67%                                  | October 31, 2017 | 30,625                    | 31,500                       |
| US Bank of America Line of Credit     | 3.15%                               | 3.17%                                  | October 31, 2017 |                           |                              |
| US Cinema 1, 2, 3 Term Loan           | 5.16%                               | 5.21%                                  | June 27, 2014    | 15,000                    | 15,000                       |
| US Minetta & Orpheum Theatres Loan    | 2.90%                               | 2.91%                                  | June 1, 2018     | 7,500                     | 7,500                        |
| US Union Square Theatre Term Loan     | 5.92%                               | 5.92%                                  | May 1, 2015      | 6,656                     | 6,717                        |
| Total                                 |                                     |  |                  | \$<br>168,912 \$          | 168,460                      |

## **Derivative** Instruments

As indicated in Note 17 – *Derivative Instruments*, for both our Australian NAB Corporate Credit Facility ("NAB Loan") and our U.S. Bank of America Revolver ("BofA Revolver"), we have entered into interest rate swap agreements for all or part of these facilities. The loan agreement together with the swap results in us paying a total fixed interest rate of 7.90% (5.50% swap contract rate plus a 2.40% margin under the loan) for our NAB Loan and a total fixed interest rate of 5.20% (1.20% swap contract rate plus a 4.0% margin under the loan) for our BofA Revolver instead of the above indicated 5.10% and 2.65%, respectively, which are the obligatorily disclosed loan rates. Additionally, on June 3, 2013, we entered into a new swap agreement for our BofA Revolver which will take effect on December 31, 2014 (see Note 16 – *Derivative Instruments*).

## Notes Payable Refinancing and Payoff

## Australian NAB Corporate Term Loan and Revolver

On June 30, 2014 NAB Corporate Term Loan of \$56.8 million will come due. We are currently working on a refinancing for this particular loan prior to its repayment date.

## New Zealand Corporate Credit Facility

The New Zealand bank loan comes due for repayment on March 31, 2015. As a result for the 2014 Quarter, this loan has been reclassified as a short term liability.

## US Bank of America Revolver

On March 25, 2013, Bank of America extended the borrowing limit on our BofA Revolver from \$30.0 million to \$35.0 million and we borrowed \$5.0 million on this revolver. On April 1, 2013, we used \$2.3 million of the revolver proceeds to partially repay our US Liberty Theaters Term Loan.

US Bank of America Line of Credit

On June 28, 2013, we repaid the entire \$2.0 million outstanding balance on our \$5.0 million Bank of America line of credit.

#### US Cinema 1, 2, 3 Term Loan

On March 20, 2013, pursuant to the loan agreement, we extended the term of our \$15.0 million US Cinema 1, 2, 3 Term Loan by one year to June 27, 2014 for a renewal fee of \$150,000.

#### US Minetta and Orpheum Theatres Loan

On May 29, 2013, we refinanced our Liberty Theaters loan with a \$7.5 million loan securitized by our Minetta and Orpheum theatres, having a maturity date of June 1, 2018, and bearing an interest rate of LIBOR plus a 2.75% margin with a LIBOR rate cap of 4.00% plus the 2.75% margin. See Note 16 – *Derivative Instruments*.

## US Sutton Hill Capital Note - Related Party

On June 18, 2013, we repaid our 8.25% note to Sutton Hill Capital ("SHC") for \$9.0 million. As the debtor on this note was Sutton Hill Properties, LLC, in which we have a 75% interest, the note was, in effect, paid \$6.75 million by us and \$2.25 million by our co-investor.

#### Note 12 – Other Liabilities

Other liabilities are summarized as follows (dollars in thousands):

|                              | March 31,<br>2014 | December 31,<br>2013 |
|------------------------------|-------------------|----------------------|
| Current liabilities          |                   |                      |
| Lease liability              | \$<br>5,900       | \$<br>5,900          |
| Security deposit payable     | 246               | 246                  |
| Other                        | 52                | 9                    |
| Other current liabilities    | \$<br>6,198       | \$<br>6,155          |
| Other liabilities            |                   |                      |
| Foreign withholding taxes    | \$<br>6,815       | \$<br>6,748          |
| Straight-line rent liability | 9,304             | 9,259                |
| Environmental reserve        | 1,656             | 1,656                |
| Accrued pension              | 8,209             | 8,527                |
| Interest rate swap           | 3,094             | 3,288                |
| Acquired leases              | 1,359             | 1,797                |
| Other payable                | 847               | 875                  |
| Other                        | 3,003             | 599                  |
| Other liabilities            | \$<br>34,287      | \$<br>32,749         |

Included in our other liabilities are accrued pension costs of \$8.2 million at March 31, 2014. The benefits of our pension plans are fully vested, and, as such, no service costs were recognized for the three months ended March 31, 2014 and 2013. Our pension plans are unfunded; therefore, the actuarial assumptions do not include an estimate for any expected return on the plan assets. For the three months ended March 31, 2014, we recognized \$82,000 respectively, of interest cost and \$236,000 of amortized prior service cost. For the three months ended March 31, 2013, we recognized \$146,000 of interest cost and \$165,000 of amortized prior service cost.

## Note 13 – Commitments and Contingencies

#### Unconsolidated Debt

Total debt of unconsolidated joint ventures and entities was \$695,000 and \$634,000 as of March 31, 2014 and December 31, 2013. Our share of unconsolidated debt, based on our ownership percentage, was \$232,000 and \$211,000 as of March 31, 2014 and December 31, 2013. This debt is guaranteed by one of our subsidiaries to the extent of our ownership percentage.

#### Note 14 – Noncontrolling interests

Noncontrolling interests are composed of the following enterprises:

•Australia Country Cimemas Pty Ltd. ("ACC") 25% noncontrolling interest owned by Panorama Cinemas for the 21<sup>st</sup> Century Pty Ltd.;

•Shadow View Land and Farming, LLC 50% noncontrolling membership interest owned by Mr. James J. Cotter, Sr.; and •Sutton Hill Properties, LLC 25% noncontrolling interest owned by Sutton Hill Capital, LLC.

The components of noncontrolling interests are as follows (dollars in thousands):

|   | March 31,<br>2014 | December 31,<br>2013 |
|---|-------------------|----------------------|
| Australian Country Cinemas                            | \$<br>503         | \$<br>532            |
| Shadow View Land and Farming LLC                      | 1,844             | 1,862                |
| Sutton Hill Properties ("SHP")                        | 2,188             | 2,213                |
| Noncontrolling interests in consolidated subsidiaries | \$<br>4,535       | \$<br>4,607          |

The components of income attributable to noncontrolling interests are as follows (dollars in thousands):

|  | Three Months Ended<br>March 31, |      |  |  |
|--|---------------------------------|------|--|--|
|  | 2014                            | 2013 |  |  |
| AFC LLC  | \$<br>\$                        | 104  |  |  |
| Australian Country Cinemas                       | 5                               |      |  |  |
| Shadow View Land and Farming LLC                 | (19)                            | (9)  |  |  |
| Sutton Hill Properties                           | (25)                            | (99) |  |  |
| Net loss attributable to noncontrolling interest | \$<br>(39) \$                   | (4)  |  |  |

Summary of Controlling and Noncontrolling Stockholders' Equity

A summary of the changes in controlling and noncontrolling stockholders' equity is as follows (dollars in thousands):

|  | Controlling<br>Stockholders'<br>Equity                  | Noncontrolling<br>Stockholders'<br>Equity            | Total<br>Stockholders'<br>Equity  |
|--|---|--|---|
| Equity at – January 1, 2014                        | \$<br>117,140   | \$<br>4,607 \$                                       | 121,747   |
| Net loss   | (215)   | (39)   | (254)   |
| Increase in additional paid in capital             | 4   | 102  | 106   |
| Distributions to noncontrolling stockholders       |   | (54)   | (54)  |
| Accumulated other comprehensive income (loss)      | 7,774   | (81)   | 7,693   |
| Equity at – March 31, 2014                         | \$<br>124,703   | \$<br>4,535 \$                                       | 129,239   |
|  |   |  |   |
|  | Controlling<br>Stockholders'<br>Equity                  | Noncontrolling<br>Stockholders'<br>Equity            | Total<br>Stockholders'<br>Equity  |
| Equity at – January 1, 2013                        | \$<br>Stockholders'                                     | \$<br>Stockholders                                   | Stockholders'<br>Equity   |
| Equity at – January 1, 2013<br>Net loss            | \$<br>Stockholders'<br>Equity                           | \$<br>Stockholders'<br>Equity                        | Stockholders'<br>Equity   |
|  | \$<br>Stockholders'<br>Equity<br>126,856                | \$<br>Stockholders'<br>Equity<br>4,098 \$            | Stockholders'<br>Equity<br>130,954  |
| Net loss   | \$<br>Stockholders'<br>Equity<br>126,856<br>(668)       | \$<br>Stockholders'<br>Equity<br>4,098 \$<br>(4)     | Stockholders'<br>Equity<br>130,954<br>(672)                                   |
| Net loss<br>Increase in additional paid in capital | \$<br>Stockholders'<br>Equity<br>126,856<br>(668)<br>57 | \$<br>Stockholders'<br>Equity<br>4,098 \$<br>(4)<br> | Stockholders'           Equity           130,954           (672)           57 |

#### Note 15 – Common Stock

## Common Stock Issuance

During the three months ended March 31, 2014 and 2013, we issued 125,209 and 217,890, respectively, of Class A Nonvoting shares to an executive employee associated with his prior years' stock grants.

## Note 16 – Derivative Instruments

As more fully described in our 2013 Annual Report, we are exposed to interest rate changes from our outstanding floating rate borrowings. We manage our fixed to floating rate debt mix to mitigate the impact of adverse changes in interest rates on earnings and cash flows and on the market value of our borrowings. From time to time, we may enter into interest rate hedging contracts, which effectively convert a portion of our variable rate debt to a fixed rate over the term of interest rate swaps or fix the maximum variable rate with an interest rate cap. For an explanation of the impact of swaps on our interest paid for the periods presented, see Note 11 – Notes Payable.

As part of our US Minetta and Orpheum Theatres Loan, we entered into a five year LIBOR rate cap of 4.00% with a loan margin of 2.75%. See Note 11 – Notes Payable. Additionally, on June 3, 2013, we entered into a new swap agreement for our BofA Revolver which will take effect on December 31, 2014 with a pay fixed rate of 1.15% and an expiration date of October 31, 2017.

The following table sets forth the terms of our interest rate swap and cap derivative instruments at March 31, 2014:

-- - - -

| Notional Amount | Pay Fixed Rate | Rate  | Maturity Date   |
|-----------------|----------------|---|---|
|                 |                |   | manify Dute   |
| 67,250,000      | 5.500%         | 2.703%  | June 30, 2016   |
| 27,913,000      | 1.200%         | 0.234%  | October 31, 2017  |
| 31,500,000      | 1.150%         | 0.153%  | October 31, 2017  |
|                 | 20             |   |   |
|                 | 27,913,000     | 27,913,000       1.200%         31,500,000       1.150% | 27,913,000       1.200%       0.234%         31,500,000       1.150%       0.153% |

| Interest rate cap \$ 7,500,000 4.000% 0.000% | 0.000% June 1, 2018 |
|--|---------------------|
|--|---------------------|

In accordance with FASB ASC 815-10-35, *Subsequent Valuation of Derivative Instruments and Hedging Instruments* ("FASB ASC 815-10-35"), we marked our interest rate swap and cap instruments to market on the consolidated balance sheet resulting in an decrease in interest expense of \$194,000 for the three months ended March 31, 2014, and an decrease of \$761,000 for the three months ended March 31, 2013. At March 31, 2014 and December 31, 2013, we recorded as other long-term liabilities the fair market value of our interest rate swaps and cap of \$3.1 million and \$3.3 million, respectively. In accordance with FASB ASC 815-10-35, we have not designated any of our current interest rate swap or cap positions as financial reporting hedges.

## Note 17 – Fair Value of Financial Instruments

FASB ASC 820-10, *Fair Value Measurement* ("FASB ASC 820-10") establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The statement requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

- ·Level 1: Quoted market prices in active markets for identical assets or liabilities.
- ·Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.
- ·Level 3: Unobservable inputs that are not corroborated by market data.

We used the following methods and assumptions to estimate the fair values of the assets and liabilities:

Level 1 Fair Value Measurements – are based on market quotes of our marketable securities.

<u>Level 2 Fair Value Measurements</u> – Interest Rate Swaps and Caps – The fair value of interest rate swap and cap instruments are estimated based on market data and quotes from counter parties to the agreements which are corroborated by market data.

<u>Level 3 Fair Value Measurements</u> – Impaired Property – For assets measured on a non-recurring basis, such as real estate assets that are required to be recorded at fair value as a result of an impairment, our estimates of fair value are based on management's best estimate derived from evaluating market sales data for comparable properties developed by a third party appraiser and arriving at management's estimate of fair value based on such comparable data primarily based on properties with similar characteristics.

As of March 31, 2014 and December 31, 2013, we held certain items that are required to be measured at fair value on a recurring basis. These included available for sale securities and interest rate derivative contracts. Our available-for-sale securities primarily consist of investments associated with the ownership of marketable securities in New Zealand and the U.S. Derivative instruments are related to our economic hedge of interest rates.

The fair values of the interest rate swap and cap agreements are determined using the market standard methodology of discounting the future cash payments and cash receipts on the pay and receive legs of the interest swap agreements that have the net effect of swapping the estimated variable rate note payment stream for a fixed rate payment stream over the period of the swap. The variable interest rates used in the calculation of projected receipts on the interest rate swap agreements are based on an expectation of future interest rates derived from observable market interest rate curves and volatilities. To comply with the provisions of FASB ASC 820-10, we incorporate credit valuation adjustments to reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. Although we have determined that the majority of the inputs used to value our derivatives

fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by our counterparties and us. However, as of March 31, 2014 and December 31, 2013, we have assessed the significance of the impact of the credit valuation adjustments on the overall valuation and determined that the credit valuation adjustments are not significant to the overall valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy. The nature of our interest rate swap and cap derivative instruments is described in Note 16 - Derivative Instruments.

We have consistently applied these valuation techniques in all periods presented and believe we have obtained the most accurate information available for the types of derivative contracts we hold. Additionally, there were no transfers of assets and liabilities between levels 1, 2, or 3 during the three months ended March 31, 2014.

We measure and record the following assets and liabilities at fair value on a recurring basis subject to the disclosure requirements of FASB ASC 820-10 (dollars in thousands):

|                                       |       |    | Book Value |    |              | Fair | Val       | lue |              |
|---------------------------------------|-------|----|------------|----|--------------|------|-----------|-----|--------------|
|                                       |       | _  | March 31,  | ]  | December 31, | _    | March 31, | ]   | December 31, |
| Financial Instrument                  | Level |    | 2014       |    | 2013         |      | 2014      |     | 2013         |
| Investment in marketable securities   | 1     | \$ | 58         | \$ | 55           | \$   | 58        | \$  | 55           |
| Interest rate cap asset               | 2     | \$ | 75         | \$ | 75           | \$   | 75        | \$  | 75           |
| Interest rate swaps and cap liability | 2     | \$ | 3,094      | \$ | 3,288        | \$   | 3,094     | \$  | 3,288        |

We measure the following liabilities at fair value on a recurring basis subject to the disclosure requirements of FASB ASC 820-10 (dollars in thousands):

|                      |       | <br>Book Value |    |              |    | Fair      | Valı | ie           |
|----------------------|-------|----------------|----|--------------|----|-----------|------|--------------|
|                      |       | <br>March 31,  | Γ  | December 31, |    | March 31, | Ľ    | December 31, |
| Financial Instrument | Level | 2014           |    | 2013         |    | 2014      |      | 2013         |
| Notes payable        | 3     | \$<br>140,999  | \$ | 140,547      | \$ | 120,450   | \$   | 121,411      |
| Subordinated debt    | 3     | \$<br>27,913   | \$ | 27,913       | \$ | 10,821    | \$   | 11,067       |

We estimated the fair value of our secured mortgage notes payable, unsecured notes payable, trust preferred securities, and other debt instruments by performing discounted cash flow analyses using an appropriate market discount rate. We calculated the market discount rate by obtaining period-end treasury rates for fixed-rate debt, or LIBOR rates for variable-rate debt, for maturities that correspond to the maturities of our debt, adding appropriate credit spreads derived from information obtained from third-party financial institutions. These credit spreads take into account factors such as our credit standing, the maturity of the debt, whether the debt is secured or unsecured, and the loan-to-value ratios of the debt.

#### Note 18 – Subsequent Event

We have entered into a contract to sell our undeveloped 50.6 acre parcel in Burwood, Victoria, Australia, to an affiliate of Australand Holdings Limited for a purchase price of AUS\$65.0 million (US\$59.1 million). The contract is not subject to any due diligence or board approval conditions, and it is currently anticipated that the sale will close on or before May 23, 2014. The buyer's performance is guaranteed by Australand Holdings Limited.

Reading will receive AUS\$6.5 million (US\$5.9 million) on the closing. The balance of the purchase price is due on December 31, 2017. The agreement provides for mandatory pre-payments in the event that any of the land is sold by the buyer, any such prepayment being in an amount equal to the greater of (a) 90% of the net sale price or (b) the balance of the purchase price multiplied by a fraction the numerator of which is the square footage of property being sold by the buyer. The agreement does not provide for the payment of interest on the balance owed.

Our book basis in the property is AUS\$52.1 million (US\$47.4 million). However, this figure includes (i) a capitalized allocation of AUS\$11.3 million (US\$10.3 million) of our aggregate interest expense during the period we held the property and (ii) an AUS\$12.0 million (US\$10.9 million) upward mark to market revaluation in connection with a 2001 merger transaction. Netting out this interest allocation and this merger mark-to-market revaluation, our investment in the property totals AUS\$28.8 million (US\$26.2 million).

#### Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations

We are an internationally diversified company principally focused on the development, ownership, and operation of entertainment and real estate assets in the United States, Australia, and New Zealand. Currently, we operate in two business segments:

· cinema exhibition, through our 56 multiplex cinemas; and

•real estate, including real estate development and the rental of retail, commercial, and live theater assets. We believe that these two business segments can complement one another as we can use the comparatively consistent cash flows generated by our cinema operations to fund the front-end cash demands of our real estate development business.

We manage our worldwide cinema exhibition businesses under various different brands:

·in the US, under the Reading, Angelika Film Center, Consolidated Amusements, and City Cinemas brands;

 $\cdot$  in Australia, under the Reading brand; and

 $\cdot$  in New Zealand, under the Reading and Rialto brands.

#### Cinema Activities

We continue to consider opportunities to expand our cinema operations while continuing to cull those cinema assets which are underperforming or have unacceptable risk profiles on a go forward basis. On April 17, 2014 we entered into a lease for a new multi-plex Angelika style art cinema to be built in the Union Market area of Washington D.C. On December 31, 2013 we acquired ownership of the Plano cinema in Plano, Texas, a cinema that we have been managing for approximately 10 years, but did not own. Also, we have taken over and are in the process of refurbishing and upgrading a 5-screen cinema in Dunedin, New Zealand. The Dunedin cinema was under lease to Hoyts at the time we acquired the property in June 2007. We are actively working on refitting this cinema in order to open it under the Reading brand in the 3<sup>rd</sup> quarter 2014.

#### Real Estate Activities

Although to date we have curtailed our real estate development activities with respect to our non-operating real estate assets, we are in the predevelopment stage on certain of our Manhattan U.S. properties and we remain opportunistic in our acquisitions of both cinema and real estate assets. The market for New York City property has continued to strengthen, with comparable sales being reported in the range of \$1,100 per buildable square foot. Also, we are continuing to pursue and perfect entitlements to our 64 acre property in Manukau, New Zealand and our 202 acre property in Coachella, California. Our business plan is to continue with the build-out of our existing operating properties, such as our Wellington, New Zealand site, and our Newmarket, Australia site, and to seek out additional, profitable real estate development opportunities while continuing to use and judiciously expand our presence in the cinema exhibition business by identifying, developing, and acquiring cinema properties when and where we believe to be appropriate. In addition, we may sell all or portions of our property in Moonee Ponds, Australia, which is scheduled to close next year. Finally, we will continue to investigate potential synergistic acquisitions that may not readily fall into either of our two currently identified segments.

#### Financing Activities

We have continued to pay down debt, by retiring some of our highest interest rate liabilities. Since the first quarter of 2013, we have reduced our debt by \$32.4 million and have reduced our quarterly net interest expense from \$2.7 million to \$2.3 million, a reduction of 14 percent. We are in the process of renegotiating our major credit facilities in Australia and New Zealand and while no assurance can be given, we believe that we will be able to improve the terms of these facilities.

## **Results of Operations**

At March 31, 2014, we owned and operated 52 cinemas with 434 screens, had interests in certain unconsolidated joint ventures and entities that own an additional 3 cinemas with 29 screens and managed 1 cinemas with 4 screens. Regarding our real estate, during the period, we (i) owned and operated four Entertainment Themed Retail Centers ("ETRCs") that we developed in Australia and New Zealand, (ii) owned the fee interests in four developed commercial properties in Manhattan and Chicago improved with live theaters comprising seven stages and ancillary retail and commercial space, (iii) owned the fee interests underlying one of our Manhattan cinemas, (iv) held for development an additional six parcels aggregating approximately 126 acres located principally in urbanized areas of Australia and New Zealand, and (v) owned 50% of a 202-acre property which is zoned for the development of up to 816 single-family residential units in the U.S. In addition, we continue to hold various properties used in our historic railroad operations.

The tables below summarize the results of operations for each of our principal business segments for the three ("2014 Quarter") months ended March 31, 2014 and the three ("2013 Quarter") months ended March 31, 2013, respectively (dollars in thousands):

| Three Months Ended March 31, 2014  | -  | inema<br>nibition | Rea | l Estate | rsegment<br>ninations | Total        |
|------------------------------------|----|-------------------|-----|----------|-----------------------|--------------|
| Revenue                            | \$ | 53,424            | \$  | 6,579    | \$<br>(1,950)         | \$<br>58,053 |
| Operating expense                  |    | 45,740            |     | 2,975    | (1,950)               | 46,765       |
| Depreciation and amortization      |    | 2,796             |     | 918      |                       | 3,714        |
| General and administrative expense |    | 898               |     | 173      |                       | 1,071        |
| Segment operating income           | \$ | 3,990             | \$  | 2,513    | \$<br>                | \$<br>6,503  |

| Three Months Ended March 31, 2013  | <br>nema<br>nibition | Real | lEstate | rsegment<br>ninations | Total        |
|------------------------------------|----------------------|------|---------|-----------------------|--------------|
| Revenue                            | \$<br>54,770         | \$   | 6,710   | \$<br>(1,913)         | \$<br>59,567 |
| Operating expense                  | 47,948               |      | 2,669   | (1,913)               | 48,704       |
| Depreciation and amortization      | 2,759                |      | 1,119   |                       | 3,878        |
| General and administrative expense | 771                  |      | 120     |                       | 891          |
| Segment operating income           | \$<br>3,292          | \$   | 2,802   | \$<br>                | \$<br>6,094  |

| Reconciliation to net loss attributable to Reading<br>International, Inc. shareholders: | 2014<br>Quarter | 2013<br>Quarter |
|---|-----------------|-----------------|
| Total segment operating income  | \$<br>6,503     | \$<br>6,094     |
| Non-segment:  |                 |                 |
| Depreciation and amortization expense   | 91              | 112             |
| General and administrative expense  | 3,831           | 3,448           |
| Operating income  | 2,581           | 2,534           |
| Interest expense, net   | (2,297)         | (2,673)         |
| Other income  | 744             | 16              |
| Loss on sale of assets  |                 | (7)             |

| Income tax expense                                   | (1,592)        | (889) |
|--|----------------|-------|
| Equity earnings of unconsolidated joint ventures and | 210            | 2.47  |
| entities   | 310            | 347   |
| Net loss   | \$<br>(254) \$ | (672) |
| Net loss attributable to noncontrolling interests    | 39             | 4     |
| Net Loss attributable to Reading International, Inc. |                |       |
| common shareholders                                  | \$<br>(215) \$ | (668) |
|  |                |       |

## Cinema Exhibition Segment

Included in the cinema exhibition segment above is revenue and expense from the operations of 52 cinema complexes with 434 screens during the 2014 Quarter and of 51 cinema complexes with 433 screens during the 2013 Quarter. The following tables detail our cinema exhibition segment operating results for the three months ended March 31, 2014 and 2013, respectively (dollars in thousands):

| Three Months Ended March 31, 2014  | τ  | Jnited States | Australia | New Zealand | Total  |
|------------------------------------|----|---------------|-----------|-------------|--------|
| Admissions revenue                 | \$ | 19,299 \$     | 13,233 \$ | 3,118 \$    | 35,650 |
| Concessions revenue                |    | 8,087         | 5,228     | 1,260       | 14,575 |
| Advertising and other revenue      |    | 1,516         | 1,477     | 206         | 3,199  |
| Total revenue                      |    | 28,902        | 19,938    | 4,584       | 53,424 |
| Film rent and advertising cost     |    | 9,947         | 5,868     | 1,300       | 17,115 |
| Concession cost                    |    | 1,386         | 1,088     | 335         | 2,809  |
| Occupancy expense                  |    | 6,282         | 4,335     | 983         | 11,600 |
| Other operating expense            |    | 8,009         | 5,006     | 1,201       | 14,216 |
| Total operating expense            |    | 25,624        | 16,297    | 3,819       | 45,740 |
| Depreciation and amortization      |    | 1,396         | 1,126     | 274         | 2,796  |
| General and administrative expense |    | 656           | 241       |             | 897    |
| Segment operating income           | \$ | 1,226 \$      | 2,274 \$  | 491 \$      | 3,990  |

# Operating Data as a Percentage of Revenue for Year Ended

| for year Ended                     | TT 1. 10      | A . 11    |             | <b>TT</b> • <b>1</b> |
|------------------------------------|---------------|-----------|-------------|----------------------|
| March 31, 2014                     | United States | Australia | New Zealand | Total                |
| Admissions revenue                 | 66.8%         | 66.4%     | 68.0%       | 66.7%                |
| Concessions revenue                | 28.0%         | 26.2%     | 27.5%       | 27.3%                |
| Advertising and other revenue      | 5.2%          | 7.4%      | 4.5%        | 6.0%                 |
| Total revenue                      | 100.0%        | 100.0%    | 100.0%      | 100.0%               |
| Film rent and advertising cost     | 51.5%         | 44.3%     | 41.7%       | 48.0%                |
| Concession cost                    | 17.1%         | 20.8%     | 26.6%       | 19.3%                |
| Occupancy expense                  | 21.7%         | 21.7%     | 21.4%       | 21.7%                |
| Other operating expense            | 27.7%         | 25.1%     | 26.2%       | 26.6%                |
| Total operating cost and expense   | 88.7%         | 81.7%     | 83.3%       | 85.6%                |
| Depreciation and amortization      | 4.8%          | 5.6%      | 6.0%        | 5.2%                 |
| General and administrative expense | 2.3%          | 1.2%      | 0.0%        | 1.7%                 |
| Segment operating income           | 4.2%          | 11.4%     | 10.7%       | 7.5%                 |

| Three Months Ended March 31, 2013  | U  | nited States | Australia | New Zealand | Total  |
|------------------------------------|----|--------------|-----------|-------------|--------|
| Admissions revenue                 | \$ | 18,047 \$    | 16,003 \$ | 3,468 \$    | 37,518 |
| Concessions revenue                |    | 7,419        | 5,734     | 1,206       | 14,359 |
| Advertising and other revenue      |    | 1,358        | 1,315     | 220         | 2,893  |
| Total revenue                      |    | 26,824       | 23,052    | 4,894       | 54,770 |
| Cinema cost                        |    | 8,641        | 6,898     | 1,458       | 16,997 |
| Concession cost                    |    | 1,285        | 1,175     | 315         | 2,775  |
| Occupancy expense                  |    | 6,519        | 4,792     | 954         | 12,265 |
| Other operating expense            |    | 7,896        | 6,502     | 1,513       | 15,911 |
| Total operating expense            |    | 24,341       | 19,367    | 4,240       | 47,948 |
| Depreciation and amortization      |    | 1,618        | 844       | 297         | 2,759  |
| General and administrative expense |    | 563          | 208       |             | 771    |
| Segment operating income           | \$ | 302 \$       | 2,633 \$  | 357 \$      | 3,292  |

# Operating Data as a Percentage of Revenue for Vear Ended

| United States | Australia   | New Zealand   | Total   |
|---------------|---|---|---|
| 67.3%         | 69.4%   | 70.9%   | 68.5%   |
| 27.7%         | 24.9%   | 24.6%   | 26.2%   |
| 5.1%          | 5.7%  | 4.5%  | 5.3%  |
| 100.0%        | 100.0%  | 100.0%  | 100.0%  |
| 47.9%         | 43.1%   | 42.0%   | 45.3%   |
| 17.3%         | 20.5%   | 26.1%   | 19.3%   |
| 24.3%         | 20.8%   | 19.5%   | 22.4%   |
| 29.4%         | 28.2%   | 30.9%   | 29.1%   |
| 90.7%         | 84.0%   | 86.6%   | 87.5%   |
| 6.0%          | 3.7%  | 6.1%  | 5.0%  |
| 2.1%          | 0.9%  | 0.0%  | 1.4%  |
| 1.1%          | 11.4%   | 7.3%  | 6.0%  |
|               | $\begin{array}{c} 67.3\%\\ 27.7\%\\ 5.1\%\\ 100.0\%\\ 47.9\%\\ 17.3\%\\ 24.3\%\\ 29.4\%\\ 90.7\%\\ 6.0\%\\ 2.1\%\\ \end{array}$ | 67.3%         69.4%           27.7%         24.9%           5.1%         5.7%           100.0%         100.0%           47.9%         43.1%           17.3%         20.5%           24.3%         20.8%           29.4%         28.2%           90.7%         84.0%           6.0%         3.7%           2.1%         0.9% | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ |

•Cinema revenue decreased for the 2014 Quarter by \$1.3 million or 2.5% compared to the same period in 2013. The 2014 Quarter decrease was primarily due to a \$3.1 million decrease in Australian cinema revenue resulting from a decrease in our Australian box office admissions. This decrease in Australian revenue was offset by an increase in our U.S box office admission revenue of \$1.3 million.

•Operating expense decreased for the 2014 Quarter by \$2.2 million or 4.6% compared to the same period in 2013. Overall, our operating expense as a percent of gross revenue decreased from 87.5% to 85.6%.

Depreciation expense increased for the 2014 Quarter by \$37,000 or 1.3% compared to the same period in 2013

General and administrative expense increased by \$126,000 or 16.3% for the 2014 Quarter compared to the 2013 Quarter. The increase in cinema general and administrative expense during the 2014 Quarter was primarily related to an increase in labor expense in our U.S. and Australian operations.

•The Australian quarterly average exchange rate to U.S. dollar declined to 0.8974 for the 2014 Quarter from 1.0385 for the 2013 Quarter, a decrease of 13.6%. The New Zealand quarterly

average exchange rate to U.S. dollar climbed to 0.8370 for the 2014 Quarter from 0.8346 for the 2013 Quarter, an increase of 0.3%. Both had an impact on the individual components of our income statement.

Because of the above, and driven by the aforementioned increase in revenue from the U.S., our cinema exhibition segment income increased for the 2014 Quarter by \$698,000 or 21.2% compared to the same period in 2013.

## Real Estate Segment

The following tables detail our real estate segment operating results for the three months ended March 31, 2014 and 2013, respectively (dollars in thousands):

| Three Months Ended March 31, 2014        | Un | ited States | Australia | New Zealand | Total |
|--|----|-------------|-----------|-------------|-------|
| Live theater rental and ancillary income | \$ | 1,159 \$    | 9         | 5 \$        | 1,159 |
| Property rental income                   |    | 427         | 3,570     | 1,423       | 5,420 |
| Total revenue                            |    | 1,586       | 3,570     | 1,423       | 6,579 |
| Live theater cost                        |    | 531         |           |             | 531   |
| Property cost                            |    | 139         | 682       | 394         | 1,215 |
| Occupancy expense                        |    | 242         | 744       | 243         | 1,229 |
| Total operating expense                  |    | 912         | 1,426     | 637         | 2,975 |
| Depreciation and amortization            |    | 79          | 613       | 226         | 918   |
| General and administrative expense       |    | 2           | 156       | 15          | 173   |
| Segment operating income                 | \$ | 593 \$      | 1,375 \$  | §           | 2,513 |

## **Operating Data as a Percentage of Revenue**

## for Three Months

| March 31, 2014                            | <b>United States</b> | Australia | New Zealand | Total  |
|---|----------------------|-----------|-------------|--------|
| Live theater rental and ancillary revenue | 73.1%                |           |             | 17.6%  |
| Property rental revenue                   | 26.9%                | 100.0%    | 100.0%      | 82.4%  |
| Total revenue                             | 100.0%               | 100.0%    | 100.0%      | 100.0% |
| Live theater cost                         | 45.8%                |           |             | 45.8%  |
| Property cost                             | 32.6%                | 19.1%     | 27.7%       | 22.4%  |
| Occupancy expense                         | 15.3%                | 20.8%     | 17.1%       | 18.7%  |
| Total operating cost and expense          | 57.5%                | 39.9%     | 44.8%       | 45.2%  |
| Depreciation and amortization             | 5.0%                 | 17.2%     | 15.9%       | 14.0%  |
| General and administrative expense        | 0.1%                 | 4.4%      | 1.1%        | 2.6%   |
| Segment operating income                  | 37.4%                | 38.5%     | 38.3%       | 38.2%  |

| Three Months Ended March 31, 2013        | <b>United States</b> |        | Australia | New Zealand | Total |
|--|----------------------|--------|-----------|-------------|-------|
| Live theater rental and ancillary income | \$                   | 594 \$ | 5         | 5 \$        | 594   |
| Property rental income                   |                      | 416    | 3,707     | 1,994       | 6,116 |
| Total revenue                            |                      | 1,010  | 3,707     | 1,994       | 6,710 |
| Live theater cost                        |                      | 339    |           |             | 339   |
|  |                      | 28     |           |             |       |

| Property cost                      | 80           | 562      | 373      | 1,015 |
|------------------------------------|--------------|----------|----------|-------|
| Occupancy expense                  | 283          | 834      | 198      | 1,315 |
| Total operating expense            | 702          | 1,396    | 571      | 2,669 |
| Depreciation and amortization      | 80           | 703      | 336      | 1,119 |
| General and administrative expense | 2            | 122      | (4)      | 120   |
| Segment operating income           | \$<br>226 \$ | 1,486 \$ | 1,091 \$ | 2,802 |

#### **Operating Data as a Percentage of Revenue**

| for Three Months                          |               |           |             |        |
|---|---------------|-----------|-------------|--------|
| March 31, 2013                            | United States | Australia | New Zealand | Total  |
| Live theater rental and ancillary revenue | 58.8%         |           |             | 8.9%   |
| Property rental revenue                   | 41.2%         | 100.0%    | 100.0%      | 91.1%  |
| Total revenue                             | 100.0%        | 100.0%    | 100.0%      | 100.0% |
| Live theater cost                         | 57.1%         |           |             | 57.1%  |
| Property cost                             | 19.2%         | 15.2%     | 18.7%       | 16.6%  |
| Occupancy expense                         | 28.0%         | 22.5%     | 9.9%        | 19.6%  |
| Total operating cost and expense          | 69.5%         | 37.7%     | 28.6%       | 39.8%  |
| Depreciation and amortization             | 7.9%          | 19.0%     | 16.9%       | 16.7%  |
| General and administrative expense        | 0.2%          | 3.3%      | -0.2%       | 1.8%   |
| Segment operating income                  | 22.4%         | 40.1%     | 54.7%       | 41.8%  |

•Real estate revenue decreased for the 2014 Quarter by \$129,000 or 1.9% compared to the same period in 2013. The Australian revenue decreased for the 2014 Quarter compared to the same period in 2013, resulting from a decrease in the value of the Australian compared to the U.S. dollar (see below). The decrease in New Zealand revenue is primarily the result of the closure of the Courtney Central parking structure which has resulted in an estimated loss of revenue for the New Zealand operations of \$2.0 million a year and the termination of the Hoyts lease at our Dunedin property. These decreases were offset by a significant increase in revenues generated by the rental income from the live theatre business which went from \$594,000 in the 2013 Quarter to \$1.2 million in the 2014 Quarter.

•Operating expense for the real estate segment increased for the 2014 Quarter by \$308,000 or 11.5% compared to the same period in 2013.

•The Australian quarterly average exchange rate to U.S. dollar declined to 0.8974 for the 2014 Quarter from 1.0385 for the 2013 Quarter, a decrease of 13.6%. The New Zealand quarterly average exchange rate to U.S. dollar climbed to 0.8370 for the 2014 Quarter from 0.8346 for the 2013 Quarter, an increase of 0.3%. Both had an impact on the individual components of our income statement.

•As a result of the above, real estate segment income decreased for the 2014 Quarter by \$289,000 or 10.3% compared to the same period in 2013.

**Corporate** 

#### Quarterly Results

General and administrative expense increased by \$383,000 for the 2014 Quarter compared to the 2013 Quarter. The increase in general and administrative expense during the 2014 Quarter was primarily related to an increase in pension costs.

Net interest expense decreased by \$376,000 million for the 2014 Quarter compared to the 2013 Quarter. The decrease in interest expense during the 2014 Quarter resulted from an overall decrease in our worldwide debt balances and a decrease in the interest rates on our corporate loans in the U.S. and Australia. Additionally, our interest expense was lower in the 2014 Quarter due to a decrease in the fair value of our interest rate swap liabilities in 2014.

For the 2014 Quarter, our income tax expense increased by \$703,000 compared to the 2013 Quarter primarily caused by an increase in pretax income in our Reading Australia operations. No material corresponding increase in tax expense occurred for U.S. and New Zealand operations because of valuation allowances recorded against the net operating loss carryforwards of those operations.

## Net Income (Loss) Attributable to Reading International, Inc. Common Shareholders

We recorded a net loss attributable to Reading International, Inc. common shareholders of \$215,000 million for the 2014 Quarter compared to a net loss of \$668,000 for the 2013 Quarter. As described above, the reduction in net loss from 2013 to 2014 was primarily from the decrease in interest expense coupled with strong cinema operating income during the 2014 Quarter.

## Business Plan, Capital Resources, and Liquidity

#### <u>Business Plan</u>

Our cinema exhibition business plan is to continue to identify, develop, and acquire cinema properties, where reasonably available, that allow us to leverage our cinema expertise and technology over a larger operating base.

Our real estate business plan is to begin development of our existing land assets, to be sensitive to opportunities to convert our entertainment assets to higher and better uses, or, when appropriate, to dispose of such assets. Because we believe that current economic conditions present difficulties in obtaining the preconstruction leasing commitments necessary to justify commencement of construction, we are predominantly focusing our development efforts on improving and enhancing land entitlements and negotiating with end users for build-to-suit projects.

In addition, we review opportunities to monetize our assets where such action leads to a financially acceptable outcome. We will also continue to investigate potential synergistic acquisitions that may not readily fall into either of our two currently identified segments.

#### **Contractual Obligations**

The following table provides information with respect to the maturities and scheduled principal repayments of our secured debt and lease obligations at March 31, 2014 (in thousands):

|   |      | 2014      | 2015      | 2016      | 2017      | 2018      | Thereafter | Total   |
|---|------|-----------|-----------|-----------|-----------|-----------|------------|---------|
| Debt  | \$   | 74,716 \$ | 34,283 \$ | 3,500 \$  | 21,000 \$ | 7,500 \$  | \$         | 140,999 |
| Subordinated notes (trust preferred securities) |      |           |           |           |           |           | 27,913     | 27,913  |
| Tax settlement liability                        |      | 2,610     | 2,301     |           |           |           |            | 4,911   |
| Pension liability                               |      | 11        | 32        | 50        | 633       | 607       | 6,876      | 8,209   |
| Lease obligations<br>Estimated interest on      | debt | 19,446    | 32,234    | 28,504    | 25,878    | 22,089    | 60,654     | 188,805 |
| including tax debt                              |      | 2,707     | 3,700     | 2,963     | 1,810     | 1,238     | 9,749      | 22,167  |
| Total   | \$   | 99,490 \$ | 72,550 \$ | 35,017 \$ | 49,321 \$ | 31,434 \$ | 105,192 \$ | 393,004 |

We base estimated interest on long-term debt on the anticipated loan balances for future periods calculated against current fixed and variable interest rates.

We adopted FASB ASC 740-10-25 on January 1, 2007. As of adoption, the total amount of gross unrecognized tax benefits for uncertain tax positions was \$12.5 million decreasing to \$2.4 million as of March 31, 2014 primarily as a result of the settlement on January 6, 2011 of our Tax Audit/Litigation matter.

#### Unconsolidated Debt

Total debt of unconsolidated joint ventures and entities was \$695,000 and \$634,000 as of March 31, 2014 and December 31, 2013, respectively. Our share of unconsolidated debt, based on our ownership percentage, was \$232,000 and \$211,000 as of March 31, 2014 and December 31, 2013, respectively. This debt is guaranteed by one of our subsidiaries to the extent of our ownership percentage.

#### **Off-Balance Sheet Arrangements**

There are no off-balance sheet transactions, arrangements or obligations (including contingent obligations) that have, or are reasonably likely to have, a current or future material effect on our financial condition, changes in the financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

## Currency Risk

We are subject to currency risk because we conduct a significant portion of our business in Australia and New Zealand. Set forth below is a chart indicating the various exchange rates at certain points in time for the Australian and New Zealand Dollar vis-à-vis the US Dollar over the past 20 years.

We do not engage in currency hedging activities. Rather, to the extent possible, we operate our Australian and New Zealand operations on a self-funding basis. Our policy in Australia and New Zealand is to match revenues and expenses, whenever possible, in local currencies. As a result, we have procured in local currencies the majority of our expenses in Australia and New Zealand. As our U.S. operations are funded in part by the operational results of Australia and New Zealand, fluctuations in these foreign currencies affect such funding. As we continue to progress with our acquisition and development activities in Australia and New Zealand, the effect of variations in currency values will likely increase.

#### Liquidity and Capital Resources

Our ability to generate sufficient cash flows from operating activities in order to meet our obligations and commitments drives our liquidity position. This is further affected by our ability to obtain adequate, reasonable financing and/or to convert non-performing or non-strategic assets into cash.

Currently, our liquidity needs arise primarily from:

- · capital expenditure needs.
- working capital requirements.
- debt servicing requirements.

#### Expiring Debt and Liquidity Requirements

## Expiring Long-Term Debt

The term of our Australian NAB Corporate Term Loan matures on June 30, 2014. Accordingly, the outstanding balance of this debt of \$56.8 million (AUS\$61.2 million) is classified as current on our March 31, 2014 balance sheet. The Australian NAB Corporate Term Loan is secured by the majority of our theater and entertainment-themed retail center ("ETRC") properties in Australia.

The New Zealand bank loan comes due for repayment on March 31, 2015. As a result for the 2014 Quarter, this loan has been reclassified as a short term liability.

Additionally, the term of our US Cinema 1, 2, 3 Term Loan matures on June 27, 2014. Accordingly, the outstanding balance of this debt of \$15.0 million is classified as current on our March 31, 2014 balance sheet.

We are currently in the process of renegotiating these loans with our current lenders while also seeking possible replacement loans with other lenders. While no assurances can be given that we will be successful, we currently anticipate that these loans will either be extended or replaced prior to their maturities.

## Tax Settlement Liability

In accordance with the agreement between the U.S. Internal Revenue Service and our subsidiary, Craig Corporation, it is obligated to pay \$290,000 per month, \$3.5 million per year, in settlement for its tax liability for tax year ending June 30, 1997.

For the above mentioned liabilities, we believe that we have sufficient borrowing capacity under our various credit facilities, together with our \$33.6 million of cash and cash equivalents, to meet our anticipated short-term working capital requirements for the next twelve months.

## **Operating** Activities

Cash used in operations was \$1.1 million in the 2014 Quarter compared to \$450,000 in the 2013 Quarter. The year-to-year increase in cash used by operations of \$635,000 was due primarily to a \$813,000 increase in operational cash flows offset by a \$1.4 million change in operating assets and liabilities.

## **Investing** Activities

Cash used in investing activities for the 2014 Quarter was \$ 624,000 compared to \$10.0 million of cash provided from investing activities for the 2013 Quarter, a change of \$10.7 million. The \$ 624,000 of cash used in investing activities for the 2014 Quarter was related to:

• \$633,000 in property enhancements to our existing properties;

The \$10.0 million of cash provided by investing activities for the 2013 Quarter was related to:

- \$1.7 million change in restricted cash;
- \$8.0 million proceeds from the disposition of time deposits;
- \$1.8 million proceeds from notes receivable.



offset by:

• \$1.5 million in asset and property enhancements.

#### **Financing** Activities

Cash used in financing activities for the 2014 Quarter was \$990,000 compared to \$2.4 million of cash provided by financing activities for the same period in 2013 Quarter resulting in a change of \$3.3 million. The \$990,000 in cash used in financing activities during the 2014 Quarter was related to:

• \$936,000 of loan repayments.

The \$2.4 million in cash provided by financing activities during the 2013 Quarter was primarily related to:

• \$5.0 million of borrowing from our Bank of America line of credit;

offset by:

- \$689,000 of loan repayments; and
- \$1.8 million in noncontrolling interests' distributions.

#### **Critical Accounting Policies**

The SEC defines critical accounting policies as those that are, in management's view, most important to the portrayal of the company's financial condition and results of operations and the most demanding in their calls on judgment. Although accounting for our core business of cinema and live theater exhibition with a real estate focus is relatively straightforward, we believe our most critical accounting policies relate to:

- ·impairment of long-lived assets, including goodwill and intangible assets;
- $\cdot$  tax valuation allowance and obligations; and
- · legal and environmental obligations.

We discuss these critical accounting policies in our 2013 Annual Report and advise you to refer to that discussion.

#### Financial Risk Management

Our internally developed risk management procedure, seeks to minimize the potentially negative effects of changes in currency exchange rates and interest rates on the results of operations. Our primary exposure to fluctuations in the financial markets is currently due to changes in interest rates and currency exchange rates between U.S and Australia and New Zealand.

As our operational focus continues to shift to Australia and New Zealand, unrealized foreign currency translation gains and losses could materially affect our financial position. We currently manage our currency exposure by creating, whenever possible, natural hedges in Australia and New Zealand. This involves local country sourcing of goods and services as well as borrowing in local currencies.

Our exposure to interest rate risk arises out of our long-term debt obligations. Consistent with our internally developed guidelines, we seek to reduce the negative effects of changes in interest rates by changing the character of the interest rate on our long-term debt, converting a variable rate into a fixed rate. Our internal procedures allow us to enter into derivative contracts on certain borrowing transactions



to achieve this goal. Our Australian credit facilities provide for floating interest rates but require that not less than a certain percentage of the loans be swapped into fixed rate obligations using derivative contracts.

In accordance with FASB ASC 815-10-35, *Subsequent Valuation of Derivative Instruments and Hedging Instruments* ("FASB ASC 815-10-35"), we marked our interest rate swap and cap instruments to market on the consolidated balance sheet resulting in an decrease in interest expense of \$194,000 and \$761,000 million during the 2014 Quarter and 2013 Quarter respectively. At March 31, 2014 and December 31, 2013, we recorded the fair market value of our interest rate swaps and cap of \$3.1 million and \$3.3 million, respectively, as other long-term liabilities. In accordance with FASB ASC 815-10-35, we have not designated any of our current interest rate swap or cap positions as financial reporting hedges.

#### **Inflation**

We continually monitor inflation and the effects of changing prices. Inflation increases the cost of goods and services used. Competitive conditions in many of our markets restrict our ability to recover fully the higher costs of acquired goods and services through price increases. We attempt to mitigate the impact of inflation by implementing continuous process improvement solutions to enhance productivity and efficiency and, as a result, lower costs and operating expenses. In our opinion, we have managed the effects of inflation appropriately, and, as a result, it has not had a material impact on our operations and the resulting financial position or liquidity.

## **Litigation**

We are currently, and are from time to time, involved with claims and lawsuits arising in the ordinary course of our business. Some examples of the types of claims are:

- · contractual obligations;
- insurance claims;
- IRS claims;
- employment matters;
- environmental matters; and
- anti-trust issues.

Where we are the plaintiffs, we expense all legal fees on an on-going basis and make no provision for any potential settlement amounts until received. In Australia, the prevailing party is entitled to recover its attorneys' fees, which typically work out to be approximately 60% of the amounts actually spent where first class legal counsel is engaged at customary rates. Where we are a plaintiff, we have likewise made no provision for the liability for the defendant's attorneys' fees in the event we are determined not to be the prevailing party.

Where we are the defendants, we accrue for probable damages, which insurance may not cover, as they become known and can be reasonably estimated. In our opinion, any claims and litigation in which we are currently involved are not reasonably likely to have a material adverse effect on our business, results of operations, financial position, or liquidity. However, we do not give any assurance as to the ultimate outcome of such claims and litigation. The resolution of such claims and litigation could be material to our operating results for any particular period, depending on the level of income for such period. There have been no material changes to our litigation exposure since our 2013 Annual Report.

#### **Forward-Looking Statements**

Our statements in this interim quarterly report contain a variety of forward-looking statements as defined by the Securities Litigation Reform Act of 1995. Forward-looking statements reflect only our expectations regarding future events and operating performance and necessarily speak only as of the date the information was prepared. No guarantees can be given that our expectation will in fact be realized, in whole or in part. You can recognize these statements by our use of words such as, by way of example, "may," "will," "expect," "believe," and "anticipate" or other similar terminology.

These forward-looking statements reflect our expectation after having considered a variety of risks and uncertainties. However, they are necessarily the product of internal discussion and do not necessarily completely reflect the views of individual members of our Board of Directors or of our management team. Individual Board members and individual members of our management team may have different views as to the risks and uncertainties involved, and may have different views as to future events or our operating performance.

Among the factors that could cause actual results to differ materially from those expressed in or underlying our forward-looking statements are the following:

• With respect to our cinema operations:

- O The number and attractiveness to movie goers of the films released in future periods;
- OThe amount of money spent by film distributors to promote their motion pictures;
- OThe licensing fees and terms required by film distributors from motion picture exhibitors in order to exhibit their films;
- O The continued willingness of moviegoers to spend money on our concession items;
- OThe comparative attractiveness of motion pictures as a source of entertainment and willingness and/or ability of consumers (i) to spend their dollars on entertainment and (ii) to spend their entertainment dollars on movies in an outside the home environment;
- OThe extent to which we encounter competition from other cinema exhibitors, from other sources of outside of the home entertainment, and from inside the home entertainment options, such as "home theaters" and competitive film product distribution technology such as, by way of example, cable, satellite broadcast, DVD and VHS rentals and sales, and so called "movies on demand";
- Othe extent to which we can digitalize our cinema circuit compared to our competitors; and
- OThe extent to and the efficiency with which, we are able to integrate acquisitions of cinema circuits with our existing operations.
- · With respect to our real estate development and operation activities:
  - OThe rental rates and capitalization rates applicable to the markets in which we operate and the quality of properties that we own;
  - OThe extent to which we can obtain on a timely basis the various land use approvals and entitlements needed to develop our properties;
  - O The risks and uncertainties associated with real estate development;
  - The availability and cost of labor and materials;
  - Competition for development sites and tenants;
  - Environmental remediation issues; and

OThe extent to which our cinemas can continue to serve as an anchor tenant who will, in turn, be influenced by the same factors as will influence generally the results of our cinema operations.

•With respect to our operations generally as an international company involved in both the development and operation of cinemas and the development and operation of real estate; and previously engaged for many years in the railroad business in the United States:

OOur ongoing access to borrowed funds and capital and the interest that must be paid on that debt and the returns that must be paid on such capital;

- O The relative values of the currency used in the countries in which we operate;
- Changes in government regulation;
- OOur labor relations and costs of labor (including future government requirements with respect to pension liabilities, disability insurance and health coverage, and vacations and leave);
- OOur exposure from time to time to legal claims and to uninsurable risks such as those related to our historic railroad operations, including potential environmental claims and health related claims relating to alleged exposure to asbestos or other substances now or in the future, recognized as being possible causes of cancer or other health related problems;
- OChanges in future effective tax rates and the results of currently ongoing and future potential audits by taxing authorities having jurisdiction over our various companies; and
- Changes in applicable accounting policies and practices.

The above list is not necessarily exhaustive, as business is by definition unpredictable and risky, and subject to influence by numerous factors outside of our control such as changes in government regulation or policy, competition, interest rates, supply, technological innovation, changes in consumer taste and fancy, weather, and the extent to which consumers in our markets have the economic wherewithal to spend money on beyond-the-home entertainment.

Given the variety and unpredictability of the factors that will ultimately influence our businesses and our results of operation, it naturally follows that no guarantees can be given that any of our forward-looking statements will ultimately prove to be correct. Actual results will undoubtedly vary and there is no guarantee as to how our securities will perform either when considered in isolation or when compared to other securities or investment opportunities.

Finally, we undertake no obligation to update publicly or to revise any of our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable law. Accordingly, you should always note the date to which our forward-looking statements speak.

Additionally, certain of the presentations included in this interim quarterly report may contain "non-GAAP financial measures." In such case, a reconciliation of this information to our GAAP financial statements will be made available in connection with such statements.

#### Item 3 - Quantitative and Qualitative Disclosure about Market Risk

The SEC requires that registrants include information about potential effects of changes in currency exchange and interest rates in their filings. Several alternatives, all with some limitations, have been offered. We base the following discussion on a sensitivity analysis, which models the effects of fluctuations in currency exchange rates and interest rates. This analysis is constrained by several factors, including the following:

• It is based on a single point in time; and

·It does not include the effects of other complex market reactions that would arise from the changes modeled.

Although the results of such an analysis may be useful as a benchmark, they should not be viewed as forecasts.

At March 31, 2014, approximately 51% and 22% of our assets were invested in assets denominated in Australian dollars (Reading Australia) and New Zealand dollars (Reading New Zealand), respectively, including approximately \$18.2 million in cash and cash equivalents. At December 31, 2013, approximately 55% and 18% of our assets were invested in assets denominated in Australian dollars (Reading Australia) and New Zealand dollars (Reading New Zealand) including approximately \$34.5 million in cash and cash equivalents.

Our policy in Australia and New Zealand is to match revenues and expenses, whenever possible, in local currencies. As a result, we have procured in local currencies a majority of our expenses in Australia and New Zealand. Due to the developing nature of our operations in Australia and New Zealand, our revenue is not yet significantly greater than our operating and interest expenses. Despite this natural hedge, recent movements in foreign currencies have had an effect on our current earnings. Although foreign currency has had an effect on our current earnings, the effect of the translation adjustment on our assets and liabilities noted in our other comprehensive income was an increase of \$7.6 million for the three months ended March 31, 2014. As we continue to progress our acquisition and development activities in Australia and New Zealand, we cannot assure you that the foreign currency effect on our earnings will be negligible in the future.

Historically, our policy has been to borrow in local currencies to finance the development and construction of our ETRCs in Australia and New Zealand whenever possible. As a result, the borrowings in local currencies have provided somewhat of a natural hedge against the foreign currency exchange exposure. Even so, and as a result of our issuance of fully subordinated notes (TPS) in 2007, and their subsequent partial repayment, approximately 66% and 50% of our Australian and New Zealand assets, respectively, remain subject to such exposure unless we elect to hedge our foreign currency exchange between the US and Australian and New Zealand dollars. If the foreign currency rates were to fluctuate by 10% the resulting change in Australian and New Zealand assets would be \$13.0 million and \$4.2 million, respectively, and the change in our quarterly net income (loss) would be \$37,000 and \$45,000, respectively. Presently, we have no plan to hedge such exposure.

We record unrealized foreign currency translation gains or losses that could materially affect our financial position. As of March 31, 2014 and December 31, 2013, we have recorded a cumulative unrealized foreign currency translation gain of approximately \$52.8 million and \$65.6 million, respectively.

Historically, we maintain most of our cash and cash equivalent balances in short-term money market instruments with original maturities of three months or less. Due to the short-term nature of such investments, a change of 1% in short-term interest rates would not have a material effect on our financial condition.

While we have typically used fixed rate financing (secured by first mortgages) in the U.S., fixed rate financing is typically not available to corporate borrowers in Australia and New Zealand. The majority of our Australian and New Zealand bank loans have variable rates. The Australian facility provides for floating interest rates, but requires that not less than a certain percentage of the loan be swapped into fixed rate obligations (see Financial Risk Management above). Taking into consideration our interest rate swaps and cap, a 1% increase or decrease in short-term interest rates would have resulted in approximately \$168,000 increase or decrease in our 2014 Quarter's interest expense.

#### **Item 4 – Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures, as such, term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

# **Changes in Internal Control over Financial Reporting**

No change in our internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the quarter ended March 31, 2014 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

### **PART II – Other Information**

# <u>Item 1 – Legal Proceedings</u>

For a description of legal proceedings, please refer to Item 3 entitled Legal Proceedings contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

# Item 1A – Risk Factors

There have been no material changes in risk factors as previously disclosed in our annual report on Form 10-K filed on March 7, 2014 with the SEC for the fiscal year ended December 31, 2013.

# Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds

For a description of grants of stock to certain executives, see the Stock Based Compensation section under see Note 2 – *Equity and Stock-Based Compensation to our Condensed Consolidated Financial Statements*.

# Item 3 – Defaults upon Senior Securities

None.

# **Item 5 – Other Information**

None.

# <u> Item 6 – Exhibits</u>

- 31.1 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 31.2 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 32 Certifications Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Taxonomy Extension Calculation
- 101.DEF XBRL Taxonomy Extension Definition
- 101.LAB XBRL Taxonomy Extension Labels
- 101.PRE XBRL Taxonomy Extension Presentation

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# **READING INTERNATIONAL, INC.**

Date: May 12, 2014

By: <u>/s/ James J. Cotter</u> James J. Cotter Chief Executive Officer

Date: May 12, 2014

By: <u>/s/ Andrzej Matyczynski</u> Andrzej Matyczynski Chief Executive Officer

# PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, James J. Cotter, certify that:

- 1) I have reviewed this quarterly report on Form 10-Q of Reading International, Inc.;
- 2)Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3)Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a)designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b)designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with general accepted accounting principles;
  - c)evaluated the effectiveness of the registrant's disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - d)presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a)all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b)any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6)The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.
- By: <u>/s/ James J. Cotter</u> James J. Cotter Chief Executive Officer May 12, 2014

#### PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Andrzej Matyczynski, certify that:
  - 1) I have reviewed this quarterly report on Form 10-Q of Reading International, Inc.;
  - 2)Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
  - 3)Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
  - 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
    - a)designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
    - b)designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with general accepted accounting principles;
    - c)evaluated the effectiveness of the registrant's disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
    - d)presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
  - 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
    - a)all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
    - b)any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
  - 6)The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.
- By: <u>/s/ Andrzej Matyczynski</u> Andrzej Matyczynski Chief Financial Officer May 12, 2014

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Each of the undersigned hereby certifies, in his capacity as an officer of Reading International, Inc. (the "Company"), for purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of his knowledge:

•The Quarterly Report of the Company on Form 10-Q for the period ended March 31, 2014 as filed with the Securities and Exchange Commission fully complies with the requirements of Section 13(a) and 15(d), as applicable, of the Securities Exchange Act of 1934; and

•The information contained in such report fairly presents, in all material respects, the financial condition and results of operation of the Company.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

Dated: May 12, 2014

#### /s/ James J. Cotter

| Name:  | James J. Cotter         |
|--------|-------------------------|
| Title: | Chief Executive Officer |

/s/ Andrzej Matyczynski

| Name:  | Andrzej Matyczynski     |
|--------|-------------------------|
| Title: | Chief Financial Officer |

## PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, James J. Cotter, certify that:

- 1) I have reviewed this quarterly report on Form 10-Q of Reading International, Inc.;
- 2)Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3)Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- a) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, and the registrant, and the registrant and the registrant.
  - a)designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with general accepted accounting principles;
  - c)evaluated the effectiveness of the registrant's disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - d)presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a)all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6) The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

By:

<u>/s/ James J. Cotter</u> James J. Cotter Chief Executive Officer May 12, 2014

# PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, Andrzej Matyczynski, certify that:

- 1) I have reviewed this quarterly report on Form 10-Q of Reading International, Inc.;
- 2)Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3)Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- a) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, and the registrant, and the registrant and the registrant.
  - a)designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b)designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with general accepted accounting principles;
  - c)evaluated the effectiveness of the registrant's disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - d)presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a)all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b)any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6) The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

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By:
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<u>/s/ Andrzej Matyczynski</u> Andrzej Matyczynski Chief Financial Officer May 12, 2014

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Each of the undersigned hereby certifies, in his capacity as an officer of Reading International, Inc. (the "Company"), for purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of his knowledge:

•The Quarterly Report of the Company on Form 10-Q for the period ended March 31, 2014 as filed with the Securities and Exchange Commission fully complies with the requirements of Section 13(a) and 15(d), as applicable, of the Securities Exchange Act of 1934; and

•The information contained in such report fairly presents, in all material respects, the financial condition and results of operation of the Company.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

Dated: May 12, 2014

/s/ <u>James J. Cotter</u> Name: James J. Cotter Title: Chief Executive Officer

/s/ <u>Andrzej Matyczynski</u> Name: Andrzej Matyczynski Title: Chief Financial Officer