SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549

FORM 10-Q
(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 1999
OR
[_] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 1-8625
CITADEL HOLDING CORPORATION
(Exact name of Registrant as specified in its charter)

## DELAWARE

(State or other jurisdiction of incorporation or organization)

## 95-3885184

(IRS Employer Identification No.)

550 South Hope Street
90071
(Zip Code)
(Address of principal executive offices)
Registrant's telephone number, including area code: (213) 239-0540
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } X \quad \text { No }
$$

$$
\begin{gathered}
X \\
------------2
\end{gathered}
$$

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of May 14, 1999, there were $6,669,924$ shares of Common Stock, $\$ 0.01$ par value per share outstanding.

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## Citadel Holding Corporation and Subsidiaries

 Consolidated Balance Sheets| March 31, |  |
| :---: | :---: |
| 1999 | December 31, |
| 1998 |  | 1999 1998

(In thousands of dollars)

| Assets |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 4,031 | \$ | 4,367 |
| Property held for sale |  | 5,900 |  | 5,908 |
| Rental Properties, less accumulated depreciation |  | 7,940 |  | 7,969 |
| Investment in shareholder affiliate |  | 7,000 |  | 7,000 |
| Equity investment in and advances to Agricultural Partnerships |  | 1,789 |  | 1,561 |
| Investment in Gish Biomedical, Inc. |  | 1,165 |  | 1,002 |
| Capitalized leasing costs, net |  | 1,527 |  | 1,592 |
| Other receivables |  | 639 |  | 577 |
| Other assets |  | 790 |  | 671 |
| Deferred tax asset, net |  | 4,398 |  | 4,398 |
| Total assets |  | 35,179 |  | 35,045 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Liabilities |  |  |  |  |
| Security deposits payable | \$ | 95 | \$ | 98 |
| Accounts payable and accrued liabilities |  | 1,459 |  | 1,362 |
| Deferred rental revenue |  | 195 |  | 576 |
| Mortgage notes payable |  | 9,175 |  | 9,224 |
| Minority interest in consolidated affiliate |  | 44 |  | 44 |
| Total liabilities |  | 10,968 |  | 11,304 |
| Commitments and contingencies |  |  |  |  |
| Stockholders' Equity |  |  |  |  |
| Serial preferred stock, par value \$.01, 5,000,000 shares authorized, 3\% Cumulative Voting Convertible, none outstanding |  | -- |  | -- |
| Serial preferred stock, par value $\$ .01,5,000,000$ shares authorized, Series B 3\% Cumulative Voting Convertible, none outstanding |  |  |  |  |
| Common Stock, par value \$.01, 20,000,000 shares authorized, 6,669,924 issued and outstanding |  |  |  |  |
| Additional paid-in capital |  | 59,603 |  | 59,603 |
| Accumulated (deficit) |  | 33, 461) |  | 33, 931) |
| Note receivable from stockholder upon common stock issuance |  | $(1,998)$ |  | $(1,998)$ |
| Total stockholders' equity |  | 24,211 |  | 23,741 |
| Total liabilities and stockholders' equity |  | 35,179 |  | 35,045 |

See accompanying notes to consolidated financial statements.
Three Months Ended
March 31,
1999

| \$1,415 | \$1,366 |
| :---: | :---: |
| 1 | 4 |
| 78 | 100 |
| 1,494 | 1,470 |
| 508 | 519 |
| 109 | 86 |
| 232 | 249 |
| 250 | 285 |
| 1,099 | 1,139 |
| 114 | 114 |
| 44 | 52 |
| 39 | 43 |
| (100) | (95) |
| 492 | 445 |
| -- | 6 |
| 492 | 451 |
| (22) | (80) |
| \$ 470 | \$ 371 |
| \$0.07 | \$0.06 |
| \$0.07 | \$0.06 |

See accompanying notes to consolidated financial statements.

## Citadel Holding Corporation and Subsidiaries

 Consolidated Statements of Cash Flows|  |  |  |
| :---: | :---: | :---: |
|  | 1999 | 998 |
|  | ( In |  |
| Operating Activities |  |  |
| Net earnings | \$ 470 | \$ 371 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |  |
| Depreciation and amortization | 109 | 86 |
| Equity loss from Agriculture Partnerships | 113 | 115 |
| Amortization of deferred leasing costs | 65 | 63 |
| Amortization of deferred loan costs | 9 | 9 |
| Minority interest | -- | (6) |
| Changes in operating assets and liabilities: |  |  |
| Decrease (increase) in other receivables | (62) | (58) |
| Decrease (increase) in other assets | (153) | (156) |
| Increase (decrease) in security deposits | (3) | 7 |
| Increase (decrease) in liabilities and deferred rent | (284) | 201 |
| Net cash provided by operating activities | 264 | 632 |
| Investing activities |  |  |
| Purchase of Gish securities | (163) | -- |
| Purchase of and additions to real estate | (60) | (59) |
| Net cash used in investing activities | (223) | (59) |
| Financing activities |  |  |
| Advances to Agriculture Partnerships | (328) | (242) |
| Capital contribution by Visalia of Big 4 Farming LLC | -- | 28 |
| Repayments of long-term borrowings | (49) | (40) |
| Net cash used in financing activities | (377) | (254) |
| Increase (decrease) in cash and cash equivalents | (336) | 319 |
| Cash and cash equivalents at beginning of period | 4,367 | 4,364 |
| Cash and cash equivalents at end of period | \$4, 031 | \$4,683 |

Supplemental Disclosures: Interest paid during the three months ended March 31, 1999 and 1998 was \$225,000 and \$241,000, respectively.

See accompanying notes to consolidated financial statements

Note 1 - Summary of Significant Accounting Policies

Basis of Presentation

The consolidated financial statements include the accounts of Citadel Holding Corporation ("Citadel") and its consolidated subsidiaries (collectively, the "Company"). All significant intercompany balances and transactions have been eliminated in consolidation.

During the three months ended March 31, 1999 the Company increased its common stock ownership in Gish Biomedical, Inc. ("Gish") to 459,560 shares (13.3\%) from 398,850 shares (11.6\%) as December 31, 1998 for a purchase price of approximately $\$ 163,000$. At March 31, 1999, the closing price of Gish common stock was \$2.6875, which approximated cost. Subsequent to March 31, 1999, the Company purchased an additional 23,100 shares for approximately $\$ 65,000$.

The Company owns, through its interest in three general partnerships (the "Agricultural Partnerships"), a 40\% interest in approximately 1,580 acres of agricultural land and related improvements, located in Kern County, California, commonly known as the Big 4 Ranch (the "Property"). The other two partners in the Partnerships are Visalia LLC ("Visalia," a limited liability company controlled by Mr. James J. Cotter, the Chairman of the Board of the Company, and owned by Mr. Cotter and certain members of his family) which has a $20 \%$ interest and Big 4 Ranch, Inc., a publicly held corporation, which has the remaining 40\% interest. The Company accounts for its $40 \%$ investment in the Partnership utilizing the equity method of accounting (Note 4).

In October 1996, the Company contributed cash in the amount of $\$ 7$ million to Reading Entertainment, Inc. ("REI" and collectively with its consolidated affiliates, "Reading") in exchange for 70,000 shares of Reading Series A Voting Cumulative Convertible Preferred Stock (the "REI Preferred Stock") and an option to transfer all or substantially all (subject to certain limitations) of its assets to Reading for Reading Common Stock (the "Asset Put Option"). The Company accounts for its investment in Reading at cost (Note 3).

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments of a recurring nature considered necessary for a fair presentation of its financial position as of March 31, 1999 and December 31, 1998, the results of operations and its cash flows for the three months ended March 31, 1999 and 1998. The results of operations for the three month period ended March 31, 1999 are not necessarily indicative of the results of operations to be expected for the entire year.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not include all information and footnotes required to be in conformity with generally accepted accounting principles. The financial information provided herein, including the information under the heading, "Management's Discussion and Analysis of Financial Condition and Results of Operations," is written with the presumption that the users of the interim financial statements have read, or have access to, the most recent Annual Report on Form $10-\mathrm{K}$ which contains the latest audited financial statements and notes thereto, together with the

Citadel Holding Corporation and Subsidiaries
Notes to Consolidated Financial Statements (Continued)
March 31, 1999

Management's Discussion and Analysis of Financial Condition and Results of Operations as of December 31, 1998 and for the year then ended.

Cash and Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Included in cash and cash equivalents at March 31, 1999 is approximately $\$ 2,581,000$ which is being held in institutional money market mutual funds.

## Basic Earnings Per Share

Basic earnings per share is based on 6,669,924 shares, the weighted average number of shares outstanding during the three months ended March 31, 1999 and 1998. Diluted earnings per share is based on 6,681,554 and 6,686,951, the weighted average number of shares of common stock and potential common shares outstanding during the three months ended March 31, 1999 and 1998, respectively. Stock options to purchase 53,000 shares of Common Stock were outstanding during the 1999 and 1998 periods at a weighted average exercise price of $\$ 2.81$ per share. The 1999 and 1998 calculations of the diluted weighted average number of shares outstanding include the effect of such stock options amounting to 11,630 and 17,027 shares, respectively.

Note 2 - Rental Property and Properties Held for Sale


The Company's rental property and property held for sale at March 31, 1999 and December 31, 1998 consist of the following:

|  | March 31, | December 31, |
| :---: | :---: | :---: |
|  | 1999 | 1998 |
|  |  |  |
| Rental Property: |  |  |
| Land | \$2,951 | \$2,951 |
| Building and improvements | 5,582 | 5,564 |
| Total | 8,533 | 8,515 |
| Less accumulated depreciation | (593) | (546) |
| Rental property, net | \$7,940 | \$7,969 |
| Property held for sale: |  |  |
| Commercial land and building | \$6,650 | \$6,608 |
| Accumulated depreciation | (750) | (700) |
| Net | \$5,900 | \$5,908 |

At March 31, 1999 and December 31, 1998 rental properties consisted of two office buildings located in Glendale, California and Phoenix, Arizona. During the fourth quarter of 1998, the Company entered into negotiations for the sale of the Phoenix, Arizona building and, accordingly reclassified such property as "Property held for sale". In addition, the Company has capitalized certain lease costs associated with the Phoenix, Arizona building which are included in the balance sheet as "Capitalized leasing costs, net" at March 31, 1999 in the amount of approximately $\$ 483,000$. On March 4, 1999, the Company entered into a Purchase and Sale

Agreement to sell the Phoenix, Arizona property. The Buyer agreed to purchase the property for approximately $\$ 20$ million. In April 1999, the Company amended the Purchase and Sale Agreement to provide the Buyer an extension of the closing date from May 5, 1999 to June 5, 1999. The Company received a nonrefundable deposit to be applied against the purchase price of $\$ 750,000$ for such extension. As of March 31, 1999, this property was encumbered by a mortgage in the amount of approximately $\$ 4,214,000$. The $\$ 20$ million sales price does not include expected closing adjustments including property costs settled in escrow, commissions and mortgage termination fees. In addition, the Company has recognized for financial statement purposes a deferred income tax asset at March 31, 1998 amounting to approximately $\$ 4,398,000$ which is comprised of tax carryforward assets which are expected to be realized at the time of sale. Accordingly, when such sale is recorded for financial statement purposes, an income tax provision will be recorded against the deferred income tax asset at an effective tax rate of approximately $40 \%$ on the anticipated gain from the sale of the Phoenix, Arizona property.

Note 3 - Investment in Shareholder Affiliate

At March 31, 1999 and December 31, 1998, the Company owned 70,000 shares of REI Preferred Stock and the Asset Put Option. The REI Preferred Stock has (i) a liquidation preference of $\$ 100$ per share or $\$ 7$ million ("Stated Value"), (ii) bears a cumulative dividend of 6.5\%, payable quarterly, and (iii) is convertible any time after April 1998 into shares of REI Common Stock at a conversion price of $\$ 11.50$ per share. The closing price of REI stock on March 31, 1999 was approximately $\$ 7.875$ per share. REI, may at its option, redeem the Series A Preferred Stock at any time after October 15, 2001, in whole or in part, at a redemption price equal to a percentage of the Stated Value (initially 108\% and decreasing $2 \%$ per annum until the percentage equals 100\%). The Company has the right for a 90 -day period beginning October 15, 2001 (provided the Company has not exercised the Asset Put Option), or in the event of change of control of REI to require REI to repurchase the REI Series A Preferred Stock for their aggregate Stated Value plus accumulated dividends. In addition, if REI fails to pay dividends for four quarters, the Company has the option to require REI to repurchase such shares at their aggregate liquidation value plus accumulated dividends.

The Asset Put Option is exercisable any time through a date thirty days after Reading's Form $10-\mathrm{K}$ is filed with respect to its year ended December 31, 1999, and gives the Company the right to exchange, for shares of Reading Common Stock, all or substantially all of the Company's assets, as defined, together with any debt encumbering such assets (the "Asset Put"). In exchange for up to $\$ 20$ million in aggregate appraised value of the Company's assets on the exercise of the Asset Put Option, Reading is obligated to deliver to the Company that number of shares of Reading Common Stock determined by dividing the value of the Company's assets by $\$ 12.25$ per share. If the appraised value of the Company's assets is in excess of $\$ 20$ million, Reading is obligated to pay for the excess by issuing Common Stock at the then fair market value up to a maximum of $\$ 30$ million of assets. If the average trading price of Reading Common Stock exceeds $130 \%$ of the then applicable exchange price for more than 60 days, then the exchange price will thereafter be the fair market of the Reading Common Stock from time to time, unless the Company exercises the Asset Put within 120 days of receipt of notice from Reading of the occurrence of such average trading price over such 60 day period.

The Company accounts for its investment in REI at cost. Included in the Statements of Operations for the three months ended March 31, 1999 and 1998 is "Dividends from Investment in Reading" of approximately $\$ 114,000$ earned pursuant to the terms of the REI Series A Preferred Stock.

Citadel Holding Corporation and Subsidiaries
Notes to Consolidated Financial Statements (Continued)
March 31, 1999

As of April 13, 1998, the Company and Craig Corporation ("Craig"), a shareholder affiliate of the Company, hold in the aggregate approximately 83\% of the voting power of Reading, with Craig's holdings representing approximately $78 \%$ of the voting power of Reading and the Company's holdings representing approximately $5 \%$ of such voting power. At April 14, 1999, Reading holds $2,113,673$ shares or approximately $32 \%$ of the Company's outstanding common stock and Craig holds $1,096,106$ shares or approximately $16 \%$ of the Company's Common Stock.

Summarized financial information of REI and subsidiaries as of March 31, 1999 and December 31, 1998 and for the three months ended March 31, 1999 and 1998 follows:

Condensed Balance Sheets:


Three Months Ended March 31,

| \$ 7,518 | \$ 8,745 |
| :---: | :---: |
| $(6,170)$ | $(6,664)$ |
| (986) | (848) |
| $(2,362)$ | $(2,117)$ |
| $(2,000)$ | (884) |
| 738 | 1,328 |
| 90 | 118 |
| 2 | (632) |
| $(1,170)$ | (70) |
| (222) | (193) |
| (65) | (94) |
| $(1,457)$ | (357) |
| $(1,083)$ | $(1,079)$ |
| \$ ( 2,540 ) | \$ (1,436) |
| \$(0.34) | \$(0.19) |

1998
---$(2,117)$
(884)
, 328
632)
(70)
(193)
$\qquad$
(357)
-
)
========

Revenue
Theater costs
Depreciation and amortization
General and administrative
Loss from operations
Interest and dividends
Equity in earnings of affiliates
Other income (expense)
Loss before income taxes
Income taxes
Minority interest
Net loss
Less preferred stock dividends
Net loss applicable to common shareholders
Basic and diluted losses per share

Citadel Holding Corporation and Subsidiaries
Notes to Consolidated Financial Statements (Continued)
March 31, 1999

Note 4 - Equity investment and Note Receivable from Agricultural Partnerships

At March 31, 1999 and December 31, 1998, "Investments in and advances to Agricultural Partnerships" consist of the following:
March 31, 1999

December 31, 1998

(IN THOUSANDS)
Equity investment in Agricultural Partnerships
Note receivable and advances to Agricultural Partnerships
\$ 59
1,502
\$1,561
\$1,561

As described in Note 1, the Company has a $40 \%$ interest in the Agricultural Partnerships. In addition, the Company provided a Crop Financing Line of Credit to the Agricultural Partnerships. Drawdowns under the Line of Credit accrued interest at prime plus 100 basis points, payable quarterly, and was due and payable in August 1998. Upon its expiration, Citadel entered into an amended Line of Credit, increasing the available line of credit to $\$ 1,850,000$ under the same terms and conditions for an additional twelve month period. In December 1998, the Agricultural Partnerships suffered a devastating freeze which resulted in a loss of substantially all of its 1998-1999 crop. As a consequence of the freeze, the Agricultural Partnerships have no funds with which to repay the drawdowns on the Line of Credit. Big 4 Ranch, Inc. the other $40 \%$ owner likewise has no funds with which to make further capital contributions. Furthermore, the Agricultural Partnerships generally have no source of funding, other than the Company, for the cultural expenses needed for production of the 1999-2000 crop, as well as, funding of a crop planting program on the undeveloped acreage. In addition, to the \$1,850,000 line of credit, it is estimated that the Agricultural Partnerships will need additional cash in the amount of $\$ 1,500,000$ in order to cover cultural costs and approximately $\$ 125,000$ in order to complete the planting program through the end of the year. The Company has continued to fund the Agricultural Partnerships operating and crop costs. No revenue is expected to be realized by the Agricultural Partnerships until the 19992000 crop is harvested and sold. In addition to the current funding the Company is considering making available long-term financing to the Agricultural Partnerships to fund its future operating needs and future crop development activities. The Agricultural Partnerships are also pursuing claims under various disaster relief programs, however, no assurances can be given that such funding will be forthcoming.

In December 1997, Big 4 Farming LLC ("Farming", owned 80\% by the Company and 20\% by Visalia) entered into a two-year farming services agreement (the "Farming Contract") with each of the Partnerships, pursuant to which it provides farm operation services for an initial term of two years. The Visalia minority interest ownership of Farming is included in the Consolidated Balance Sheet at March 31, 1999 and December 31, 1998 as "Minority interest" in the amount of $\$ 44,000$. Visalia's portion of Farming's net earnings for the three months ended March 31, 1999 and 1998 amounted to \$0 and \$6,000 and is included in the Consolidated Statement of Operations as "Minority interest".

In consideration of the services provided under the Farming Contract, Farming is paid an amount equal to $100 \%$ of its costs plus a profit factor equal to $5 \%$ of the gross agricultural receipts from the Big 4 Properties, calculated after the costs of picking, packing and hauling. Due to the freeze no revenues are expected in the 1999 fiscal year. In addition, Farming entered into a contract with Cecelia Packing Corporation ("Cecelia" owned by James J. Cotter) for certain management consulting, purchasing and

Citadel Holding Corporation and Subsidiaries
Notes to Consolidated Financial Statements (Continued)
March 31, 1999
bookkeeping services for an initial terms of two years at a fee of $\$ 6,000$ per month plus reimbursement of certain out-of-pocket expenses. Cecelia also packs a portion of the fruit produced by the Agricultural Partnerships. During the three months ended March 31, 1999 and 1998, Cecilia received a fee of $\$ 18,000$.

Summarized financial information of the Agricultural Partnerships as of March 31, 1999 and December 31, 1998 and the results of operation for the three months ended March 31, 1999 and 1998 follows:

Condensed Balance Sheet:
d

(1) As described above, Farming provides all farming services to the Agricultural Partnerships pursuant to the Farming Contract. Such services include the contracting for the picking, packing and hauling of the crops. The $\$ 124,000$ reflected as `Due to Big 4 Farming LLC" at March 31, 1999 represents expenses paid by Farming on behalf of the Agricultural Partnerships not yet drawn down on the line of credit.

The Prudential Purchase Money Loan in the amount of $\$ 4.05$ million is secured by, among other things, a first priority mortgage lien on the property, has a tenyear maturity and accrues interest, payable quarterly, at a fixed rate of $7.7 \%$. In order to defer principal payments until January 1, 2002, the Agricultural Partnerships must make capital improvements to the real property totaling $\$ 500,000$ by December 31, 2000 and an additional \$200,000 by December 31, 2001. If the required capital expenditures are not made, then the Agricultural Partnerships will be required to make a mandatory prepayment of principal on January 31, 2001 equal to difference between $\$ 500,000$ and the amount of capital improvements made through December 31, 2000. The purchase money mortgage also imposes a prepayment penalty equal to the greater of (a) one-half of one percent of each prepayment of principal and (b) a present value calculation of the anticipated loss that the note holder will suffer as a result of such prepayment. As of March 31, 1999 the Agricultural Partnerships had made capital expenditures of approximately $\$ 649,000$ consisting primarily of new tree plantings and improvements to irrigation systems.

(1) Reflects reimbursement of expenses and fees to Big 4 Farming LLC, an 80\% owned subsidiary.
(2) Interest income earned amounted to approximately $\$ 32,000$. Until such time as the other partners contribute capital or the partnership has positive capital accounts, the Company is not recording interest income with respect to the other partners $60 \%$ ownership interest, for financial statement purposes.

Note 5 - Taxes on Income

The provision for income taxes for the three months ended March 31, 1999 and 1998 amounted to approximately \$22,000 and \$80,000, respectively, representing a provision for estimated federal alternative minimum tax and state taxes.

Note 6 - Common Stock

On April 11, 1997, Craig exercised its warrant to purchase 666,000 shares of the Company's treasury common stock at an exercise price of $\$ 3.00$ per share of $\$ 1,998,000$. Such exercise was consummated pursuant to delivery by Craig of its secured promissory note (the "Craig Secured Note") in the amount of $\$ 1,998,000$, secured by 500,000 shares of REI Common Stock owned by Craig. The Craig Secured Note in the amount of $\$ 1,998,000$ is included in the Balance Sheet as a contra equity account under the caption "Note Receivable from shareholders" at March 31, 1999 and December 31, 1998. Interest is payable quarterly in arrears at the prime rate computed on a 360 day-year. Principal and accrued but unpaid interest is due upon the earlier of April 11, 2002 and 120 days following the Company's written demand for payment. Interest income from the Craig secured Note amounted to approximately $\$ 38,000$ and $\$ 43,000$ for the three months ended March 31, 1999 and 1998. The Craig Secured Note may be prepaid, in whole or in part, at any time by Craig without penalty or premium.

Citadel Holding Corporation and Subsidiaries
Notes to Consolidated Financial Statements (Continued)
March 31, 1999

Note 7 - Business Segments

The following sets forth certain information concerning the Company's rental real estate operations, agricultural operations and corporate activities for the three months ended March 31, 1999 and 1998.

|  | Rental Real Estate | Agricultural Operations | Corporate (1) | Consolidated |
| :---: | :---: | :---: | :---: | :---: |
| 1999: |  |  |  |  |
| Revenues | \$ 1,415 | \$ 1 | \$ 78 | \$ 1,494 |
| Earnings (losses) before taxes | 594 | (100) | (2) | 492 |
| Identifiable assets | 18,847 | 2,252 | 14,080 | 35,179 |
| Capital expenditures | 60 | - - | -- | 60 |
| 1998: |  |  |  |  |
| Revenues | \$ 1,366 | 4 | \$ 100 | \$ 1,470 |
| Earnings (losses) before taxes | 551 | (91) | (9) | 451 |

(1) Includes consulting fee income from Reading and interest and dividend income earned with respect to the Company's cash balances and investment in Reading Preferred Stock. Identifiable assets includes the Company's investment in Reading, Gish and cash and cash equivalents.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Results of Operations

The following is a comparison of the results of operations for the three months ended March 31, 1999, ("1999 Quarter") with the three months ended March 31, 1998 ("1998 Quarter"). Due to the nature of the Company's business activities, revenues and earnings have and will vary significantly reflecting the results of real estate sales, and the operating results of the Agricultural Partnerships. Accordingly, period to period comparisons of operating results will not necessarily be indicative of future financial results.

The Company's net earnings for the three months ended March 31, 1999 amounted to $\$ 470,000$ or $\$ 0.07$ per basic share as compared to the net earnings of $\$ 371,000$ or $\$ 0.06$ per basic share for the three month period ended March 31, 1998.

Rental income amounted to \$1,415,000 for the 1999 Quarter as compared to $\$ 1,366,000$ for the 1998 Quarter. Real estate operating expenses decreased to $\$ 508,000$ in the 1999 Quarter as compared to \$519,000 in the 1998 Quarter reflecting slightly lower operating costs. As of March 31, 1999 and 1998, rental properties consisted of two office buildings located in Glendale, California and Phoenix, Arizona. The Glendale property is leased to Disney Enterprises, Inc., and Fidelity Federal Bank, and American Express leases approximately $56 \%$ of the Phoenix Building. On March 4, 1999, the Company entered into a Purchase and Sale Agreement to sell the Phoenix, Arizona property included in "Property held for sale". Rental income and real estate operating expenses for the three months ended March 31, 1999 with respect to the Phoenix, Arizona property totaled approximately $\$ 864,000$ and $\$ 346,000$, respectively. The Buyer agreed to purchase the property for approximately $\$ 20$ million with an outside closing date of May 5, 1999. In April 1999, the Purchase and Sale Agreement was amended providing an extension to the closing date of June 5, 1999 and a release to the Company of a $\$ 750,000$ non-refundable deposit which will be applied to the sales price. As of March 31, 1999, this property was encumbered by a mortgage in the amount of approximately $\$ 4,214,000$. The $\$ 20$ million sales price does not include expected closing adjustments including property costs settled in escrow, commissions and mortgage payoff fees. In addition, the Company has recognized for financial statement purposes a deferred income tax asset at March 31, 1999 amounting to approximately \$4,398,000 which is comprised of tax carryforward assets which are expected to be realized at the time of sale. Accordingly, when such sale is recorded for financial statement purposes, an income tax provision will be recorded against this deferred tax benefit at an effective tax rate of approximately $40 \%$ on the anticipated gain from the sale of the Phoenix, Arizona property.

Consulting income from shareholder amounted to $\$ 78,000$ in the 1999 Quarter as compared to $\$ 100,000$ in the 1998 Quarter. The Company provides a substantial portion of its executives time providing real estate consulting services to Reading in connection with the development by Reading of multiplex cinemas in Puerto Rico, Australia and the United States. The decrease in the 1999 Quarter reflects a reduction in services provided by Citadel to Reading as compared to the 1998 quarter.

Included in the Statement of Operations as "Earnings (loss) from investment in and advances to Agricultural Partnerships" is a loss in the 1999 Quarter and 1998 Quarter of \$100,000 and \$95,000, respectively, representing the Company's $40 \%$ equity share of the Agriculture Partnerships operating results. At March 31, 1999 and December 31, 1998, Citadel and its subsidiaries had advanced
approximately $\$ 1,830,000$ and $\$ 1,502,000$, respectively, under the Line of Credit. As described below, the Agricultural Partnerships suffered a significant loss in Fiscal 1998 resulting in the Agricultural Partnerships having deficit partners capital of approximately $\$ 135,000$ at March 31, 1999. The Company does not expect to begin to recover its advances and interest income to the Agricultural Partnerships until the 1999 crop harvest in 2000. In addition, to the continuing operating losses expected to be reported, Big 4 Ranch, Inc. does not currently have resources to make additional capital contributions. Accordingly, until such time as the Agricultural Partnerships have operating earnings and positive partners capital, the Company is not recording the other partner's 60\% portion of interest income (earned at prime plus 100 basis points) for the financial statement purposes. Interest earned but not reported for the three months ended March 31, 1999 amounted to approximately \$20,000.

In December 1998, the Agricultural Partnerships suffered from a devastating freeze which resulted in a loss of substantially all of its 1998-1999 crop. As a consequence of the freeze, the Agricultural Partnerships have no funds with which to repay the drawdowns on the Line of Credit. Big 4 Ranch, Inc. currently has no funds with which to make further capital contributions. Furthermore, the Agricultural Partnerships generally have no source of funding, other than the Company, for the cultural expenses needed for production of the 1999-2000 crop, as well as, funding of a crop planting program on the undeveloped acreage. In addition, to the $\$ 1,850,000$ line of credit, it is estimated that the Agricultural Partnerships will need additional cash in the amount of \$1,500,000 in order to cover cultural, administrative and interest costs and approximately $\$ 125,000$ in order to complete the planting program through the end of the year. Subsequent to year end, the Company has continued to fund the Agricultural Partnerships operating and crop costs. No revenue is expected to be realized by the Agricultural Partnerships until the 1999 - 2000 crop is harvested and sold. In addition to the current funding the Company is considering making available long-term financing to the Agricultural Partnerships to fund its future operating needs and future crop development activities.

Interest income (reflected in the Statement of Operations as "Interest income" and "Interest income from shareholders") decreased between the 1999 and 1998 Quarters and amounted to \$83,000 in the 1998 Quarter and \$95,000 in the 1998 Quarter. Included in the Statements of Operations for the 1999 and 1998 Quarter is approximately $\$ 114,000$ of dividend income earned with respect to the Company's investment in REI Preferred Stock. The REI Series A Preferred Stock is convertible at any time into shares of REI Common Stock at a conversion price of $\$ 11.50$ per share. The closing market price of REI Common Stock at March 31, 1999 was $\$ 7.875$ per share. REI reported net loss applicable to common shareholders of approximately $\$ 2,540,000$ for the 1999 Quarter as compared to net loss applicable to common shareholders of approximately $\$ 1,436,000$ in the 1999 Quarter.

General and administrative expenses decreased in the 1999 Quarter and amounted to $\$ 250,000$ as compared to $\$ 285,000$ in the 1998 Quarter. The decrease in general and administrative expenses is primarily a result of a decrease in certain overhead costs associated with the operations of Big 4 Farming.

Interest expense was $\$ 232,000$ in the 1999 Quarter as compared to $\$ 249,000$ in the 1998 Quarter. Two mortgage loans were outstanding for both the 1999 and 1998 Quarter. The slight decrease in interest expense is generally attributable to the reduction in the average mortgage balances outstanding. The terms of the mortgage loans provide for an adjustable rate of interest, which rate amounted to $9.439 \%$ at March 31, 1999.

Cash and cash equivalents decreased approximately $\$ 336,000$ from $\$ 4,367,000$ at December 31, 1998 to $\$ 4,031,000$ at March 31, 1999. Net cash used in investing activities amounted to $\$ 223,000$ in the 1999 Quarter and reflects $\$ 60,000$ of leasehold improvements made to rental properties and additional purchases of GISH common stock totaling \$163,000. Net cash used in financing activities amounted to $\$ 377,000$ in the 1999 Quarter and resulted from (i) additional borrowings by the Agriculture Partnerships of approximately $\$ 328,000$ and (ii) the amortization of long-term mortgage loans.

Cash and cash equivalents increased approximately \$319,000 to \$4,683,000 at March 31, 1998. Net cash used in investing activities amounted to \$59,000 in the 1998 Quarter and reflects leasehold improvements made to rental properties. Net cash used in financing activities amounted to \$254,000 in the 1998 Quarter and resulted from (i) additional borrowings by the Agricultural Partnerships of approximately $\$ 242,000$ and (ii) the repayment of long-term mortgage loans.

The Company expects that its sources of funds in the near term will include (i) cash on hand and related interest income, (ii) cash proceeds form the sale of the Arboleda building net of the mortgage repayment and estimated federal and state taxes, (iii) cash flow from the operations of its remaining real estate properties (iv) consulting fee income from REI, and (v) a preferred stock dividend, payable quarterly, from REI amounting to approximately \$455,000, annually, and (vi) possible refinancing proceeds.

In the short term, uses of funds are expected to include (i) funding of the Agricultural Partnerships, (ii) funding of the Glendale Building leasehold and tenant improvements of approximately $\$ 1,985,000$, (iii) operating expenses, and (iv) debt service or possible repayment of, pursuant to the property mortgages. The Company does not expect to have cash flow from its investment in the Agricultural Partnerships in the next several periods due to the results of the freeze described above. As part of the Big 4 Ranch, Inc., spin off, the Company agreed to provide a $\$ 200,000$ line of credit to that company. To date, no loans have been requested with respect to this commitment.

Management believes that the Company's sources of funds will be sufficient to meet its cash flow requirements for the foreseeable future. The October 1996 acquisition of the Reading Preferred Stock and the Asset Put Option, provided the Company with the opportunity to make an initial investment in the Beyond-the-Home segment of the entertainment industry, and the ability thereafter, to review the implementation by Reading of its business plan and, if it approves of the progress made by Reading, to make a further investment in this industry through the exercise of its Asset Put Option to exchange all or substantially all of its assets for Reading Common Stock. The Company has the right to require Reading to redeem the Reading Preferred Stock after October 15, 2001 or sooner if Reading fails to pay dividends on such securities for four quarters.

## Year 2000 Compliance

As reasonably necessary and appropriate, the Company is conducting an audit of the software and hardware components that it uses to assess whether such components will properly recognize the dates beyond December 31, 1999 ("Year 2000 Compliance"). The Company is also continuing to conduct a review of its major suppliers of goods and services ("service providers") to understand their level of compliance with Year 2000 issues. Both of these reviews are expected to be completed by June 30, 1999.

Based on its review to date, the Company does not believe that material problems exist relative to the internal hardware and software utilized, as the Company uses current versions of software provided by major software vendors, and hardware that is less than a year old, for the most part. The Company has adequate financial resources to replace any hardware and/or software that is determined not to be Year 2000 compliant. The costs of addressing Year 2000 compliance has not been, nor is expected to be, material to the Company's financial condition or results of operations.

Based on responses received to date, the Company believes that most of its service providers will represent that they are Year 2000 compliant or that formal programs are in place to ensure that they will be year 2000 compliant. If in its survey of significant service providers, the Company becomes concerned that one or more providers is not Year 2000 compliant or has what the Company believes to be inadequate programs to become Year 2000 compliant, the Company will take action to reduce or eliminate its reliance upon such service providers or suppliers.

## Forward-Looking Statements

From time to time, the Company or its representatives have made or may make forward-looking statements, orally or in writing, including those contained herein. Such forward-looking statements may be included in, without limitation, reports to stockholders, press releases, oral statements made with the approval of an authorized executive officer of the Company and filings with the Securities and Exchange Commission. The words or phrases "anticipates," "expects," "will continue," "estimates," "projects," or similar expressions are intended to identify "forward-looking statements" within the meaning of the

The results contemplated by the Company's forward-looking statements are subject to certain risks, trends, and uncertainties that could cause actual results to vary materially from anticipated results, including without limitation, delays in obtaining leases finalization of the sale of properties, the impact of competition, market and other risks associated with the Company's investment activities including the investment and advances to the Agricultural Properties and other factors described herein.

## Item 1 - Legal Proceedings

For a description of legal proceedings, please refer to Item 3 entitled Legal Proceedings contained in the Company's Form 10-K for the fiscal year ended December 31, 1998.

Item 2 - Change in Securities

Not applicable.

## Item 3 - Defaults upon Senior Securities

Not applicable.
Item 4 - Submission of Matters to a Vote of Securities Holders

Not applicable.
Item 5 - Other Information

Not applicable.
Item 6 - Exhibits and Reports on Form 8-K
A. Exhibits
27. Financial Data Schedule.
B. Reports on Form 8-K

None.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## CITADEL HOLDING CORPORATION

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## By: /s/ Steve Wesson

Steve Wesson
President and Chief Executive Officer
May 17, 1999
/s/ S. Craig Tompkins
S. Craig Tompkins

Principal Accounting Officer
May 17, 1999

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