#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): May 15, 2014

#### **Reading International, Inc.**

(Exact Name of Registrant as Specified in its Charter)

<u>Nevada</u> (State or Other Jurisdiction of Incorporation) <u>1-8625</u> (Commission File Number) 95-3885184 (IRS Employer Identification No.)

## 6100 Center Drive, Suite 900, Los Angeles, California

(Address of Principal Executive Offices)

<u>90045</u> (Zip Code)

Registrant's telephone number, including area code: (213) 235-2240

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 5.07. Submission of Matters to a Vote of Security Holders.

The Company held its Annual Meeting of Stockholders on May 15, 2014. The stockholders considered two proposals which are included in its proxy statement on Form DEF 14A filed with the Securities and Exchange Commission on April 25, 2014. The proposals voted upon and the results of the vote were the following:

Proposal 1: To elect nine directors to our Board of Directors to serve until our 2015 Annual Meeting of Stockholders

NAME	FOR	WITHHOLD
James J. Cotter, Sr.	1,104,040	138,011
James J. Cotter, Jr.	1,104,032	138,019
Ellen M. Cotter	1,104,041	138,010
Margaret Cotter	1,104,840	137,211
Guy W. Adams	1,141,688	100,363
William D. Gould	1,104,849	137,202
Edward L. Kane	1,138,191	103,860
Douglas McEachern	1,141,688	100,363
Tim Storey	1,236,700	5,351

Proposal 2: To approve a non-binding advisory vote on executive compensation

 FOR	AGAINST	WITHHOLD
1,025,934	144,740	71,377

## Item 8.01. Other Events.

#### **Slide Presentation**

On May 15, 2014, Reading International, Inc. showed a slide presentation at its Annual Meeting, a copy of which is attached here as Exhibit 99.1. The same presentation was made available on the Investor Information page of our website, www.readingrdi.com, on May 16, 2014.

#### Stock Buy-Back Program

Reading International, Inc. announced today that the company's board of directors has authorized management, at its discretion, to spend from time to time up to an aggregate of \$10,000,000 to acquire shares of Reading's Common Stock, a copy of which is attached here as Exhibit 99.2.

#### Item 9.01. Financial Statements and Exhibits.

99.1 Slide presentation at the annual meeting of stockholders

99.2 Press release issued by Reading International, Inc. pertaining to its stock buy-back program.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## READING INTERNATIONAL, INC.

By:	/s/ Andrzej Matyczynski
Name:	Andrzej Matyczynski
Title:	Chief Financial Officer

Date: May 16, 2014



## **Safe Harbor Statement**





Our comments today may contain forward-looking statements and management may make additional forward-looking statements in response to your questions. Such written and oral disclosures are made pursuant to the Safe Harbor provision of the Private Securities Litigation Reform Act of 1995.

Although we believe our expectations expressed in such forward looking statements are reasonable, we cannot assure you that they will be realized. Investors are cautioned that such forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from the anticipated results, and therefore we refer you to a more detailed discussion of the risks and uncertainties in the Company's filings with the Securities & Exchange Commission.

## **Financial Reconciliations**





#### Use of EBITDA;

We use EBITDA in our evaluation of our performance since we believe that EBITDA provides a useful measure of financial performance and value. We believe this principally for the following reasons:

We believe that EBITDA is an industry comparative measure of financial performance. It is, in our experience, a measure commonly used by analysts and financial commentators who report on the cinema exhibition and real estate industries and a measure used by financial institutions in underwriting the creditworthiness of companies in these industries. Accordingly, our management monitors this calculation as a method of judging our performance against our peers and market expectations and our creditworthiness. Also, analysts, financial commentators and persons active in the cinema exhibition and real estate industries typically value enterprises engaged in these businesses at various multiples of EBITDA. Accordingly, we find EBITDA valuable as an indicator of the underlying value of our businesses. We expect that investors may use EBITDA to judge our ability to generate cash, as a basis of comparison to other companies engaged in the cinema exhibition and real estate businesses and as a basis to value our company against such other companies.

EBITDA is not a measurement of financial performance under accounting principles generally accepted in the United States of America and should not be considered in isolation or construed as a substitute for net income or other operations data or cash flow data prepared in accordance with accounting principles generally accepted in the United States for purposes of analyzing our profitability. The exclusion of various components such as interest, taxes, depreciation and amortization necessarily limit the usefulness of these measures when assessing our financial performance as not all funds depicted by EBITDA are available for management's discretionary use. For example, a substantial portion of such funds are subject to contractual restrictions and functional requirements to service debt, to fund necessary capital expenditures and to meet other commitments from time to time as described in more detail in this Annual Report on Form 10-K.

EBIT and EBITDA also fail to take into account the cost of interest and taxes. Interest is clearly a real cost that for us is paid periodically as accrued. Taxes may or may not be a current cash item but are nevertheless real costs which, in most situations, must eventually be paid. A company that realizes taxable earnings in high tax jurisdictions may, ultimately, be less valuable than a company that realizes the same amount of taxable earnings in a low tax jurisdiction. EBITDA fails to take into account the cost of depreciation and amortization and the fact that assets will eventually wear out and have to be replaced.

EBITDA, as calculated by us, may not be comparable to similarly titled measures reported by other companies.

# **Our Business**



## Develop, own, and operate internationally diversified entertainment and real property assets

**Cinema Exhibition** 



- **Real Estate** 
  - Real estate development
  - > Rental of retail, commercial and live theater assets.

## **Our Business**





## Cinema Exhibition:

- ➢ 56 Cinemas, 467 of screens
- > 12<sup>th</sup> largest by market share in U.S., 26 Cinemas / 249 screens
- > 4<sup>th</sup> largest by market share in Australia, 21 Cinemas / 165 screens
- ➢ 3<sup>rd</sup> largest by market share in New Zealand, 9 Cinemas / 53 screens

## Real Estate:

- Undeveloped Real Estate Properties
   Acreage 330.5

  - Gross Book Value \$85.2Mil

## Developed Real Estate Properties

- Rental 290,000 square footage
   Entertainment 336,000 square footage
- Parking Structure Space 2,448
- ➢ Gross Book Value \$182.1Mil

#### Long-Term Leasehold Real Estate Holdings

- ➤ Rental 10,000 square footage
- Entertainment 145,000 square footage
- Gross Book Value \$15.8Mil

(03/31/14)

# **Business Synergies**





## Our two business segments complement one another :

- □ Comparatively consistent Cinema cash flows allow opportunistic acquisition and holding of real estate assets.
  - Comparatively consistent Cinema cash flows help fund front-end real estate development cash demands.

## Friendly Landlord

- Lease duration stability reduces cinema build-out & equipment investment risk.
- > Landlord controls quality of neighboring ancillary tenants.

## Friendly Tenant

> Dependable anchor tenant attracts ancillary retail tenants.



We manage our worldwide cinema exhibition businesses under various different brands:



## **Real Estate**





 the ownership of fee or long-term leasehold interests in properties used in our cinema exhibition activities or which were acquired for the development of cinemas or cinema-based real estate development projects;

- □ the leasing to shows of our live theaters; and
- □ the acquisition of fee interests in land for general real estate development;
- □ the redevelopment of our existing fee owned cinema or live theater sites to their highest and best use.



# **Equity Snapshot**

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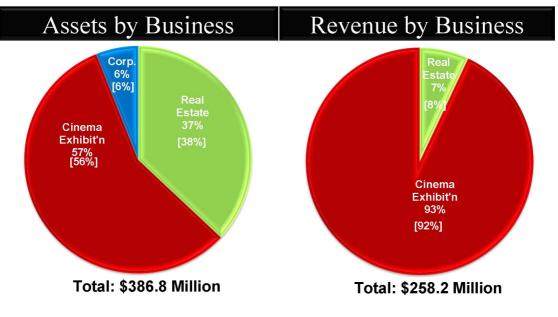
• 22.0 mil shares Class A Nonvoting Common,

• 1.5 mil shares Class B Voting Common

NASDAQ Listed:	This	Veer	- ·	-212	
	-	<u>rear</u> DI	Prior Year RDI		
Price (Class A and B) (05/14/2014) vs. (05/14/2013):	\$ 7.54	\$ 9.55	\$ 6.03	\$ 6.50	
Market Cap (Class A and B) (05/14/2014) vs. (05/14/2013);	\$180	0.2 mil	\$14	0.5 mil	
Shares Outstanding (03/31/2014) vs. (03/31/2013)	23	3.5 mil	2	3.3 mil	
Float (05/14/2014) vs. (05/14/2013)	17	7.1 mil	1	7.0 mil	
Revenues (YTD to 12/31/2013 & 2012)	\$258	3.2 mil	\$25	4.4 mil	
Net income (loss) (YTD to 12/31/2013 & 2012)	\$9	9.0 mil	(\$0	0.9) mil	
EBITDA (YTD to 12/31/2013 & 2012)	\$39	9.2 mil	\$3	6.8 mil	

# **Business Mix**

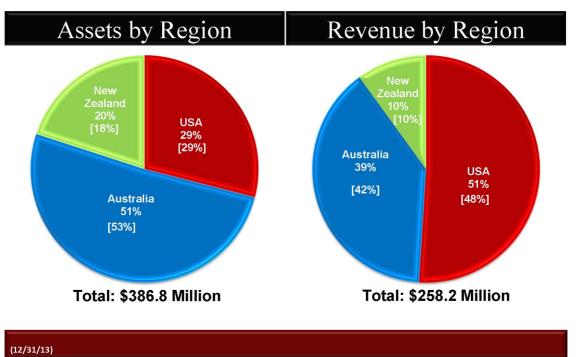




(12/31/13)

# **Geographic Mix**





## Cinema Exhibition Valuation (as of 5/07/2014)



Ticker	Name	# of Screen	Cinema Revenue (ttm) (mil)	Cinema EBITDA est. (ttm) (mil)	Cinema EBITDA / Screen (ttm)
RDI	Reading International	438	\$ 238.1	\$ 32.8	\$ 74,929

Ticker	Name	# of Screen	С	rket ap <sup>nil)</sup>	Price/ Book (mrg)	EV/Rev (ttm)	EV/ EBITDA (ttm)	 ITDA ) (mil)	Sc	ITDA/ creen (ttm)
RGC	Regal Entertainment	7,394	\$	2,900	N/A	1.6	8.6	\$ 569.8	\$	77,05
MCS	Marcus Corporation	685	\$	445	1.4	1.6	8.7	\$ 81.3	\$	118,67
CKEC	Carmike Cinemas	2,670	\$	767	3.1	1.1	6.7	\$ 113.5	\$	42,49
сик	Cinemark Holdings	5,563	\$	3,330	3.1	1.8	8.4	\$ 578.9	\$	104,06
	Average	4,078	\$	1,860	2.5	1.5	8.1	\$ 335.9	\$	82,35
RDI	Reading International	467	\$	166	1.3	1.2	7.6	\$ 39.8		

Source: Yahoo Finance, Company 10Q Mar 31, 2014

## Real Estate Valuation (as of 5/07/2014)



Ticker	Name	Property Revenue (ttm)		Propert EBITDA est. (ttm)		
RDI	Reading International	\$	18.6	\$	3.2	

Ticker	Name	Ма	rket Cap (mil)	Price/ Book	EV/Rev (ttm)	EV/EBITDA	E	BITDA (ttm)
AHD	Amalgamated Holdings Limited	\$	1,450	1.6	1.7	11.8	\$	117.3
AEC	Associated Estates Realty	\$	1,010	1.7	9.6	19.0	\$	95.2
CDR	Cedar Realty Trust Inc.	\$	422	1.2	8.8	14.4	\$	85.0
EPR	Entertainment Properties Trust	\$	2,870	1.6	12.2	14.4	\$	298.6
	Average	\$	1,438	1.5	8.1	14.9	\$	149.0
RDI	Reading International	\$	166	1.3	1.2	7.6	\$	39.8

Source: Yahoo Finance, Company 10Q Mar 31, 2014

## **Cinema Exhibition**



Country		Wholly Owned	Con	Un	Man	Total
Australia	- Cinemas	18	2	1	0	21
	Screens	138	11	16	0	165
New Zealand	- Cinemas	7	0	2	0	9
	Screens	40	0	13	0	53
United States	- Cinemas	24	1	0	1	26
	Screens	242	3	0	4	249
Total	- Cinemas	49	3	3	1	56
	Screens	420	14	29	4	467

## **Box Office Revenue**



United States Australia and New Zealand

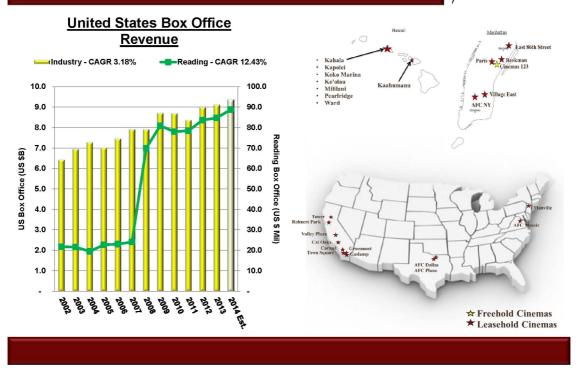




## US Cinemas

26 Cinemas ➤ 1 Freehold Cinemas ➤ 25 Leasehold Cinemas

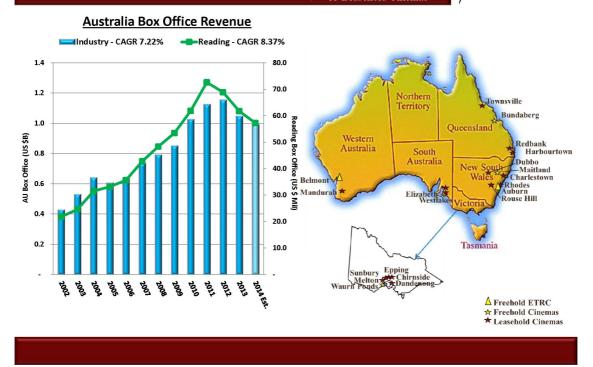




## **AU Cinemas**

20 Cinemas 2 Freehold ETRC 3 Freehold Cinemas 15 Leasehold Cinemas







## **Cinema Growth Strategy**

## Ward La

- Large Circuit Acquisition
- Largest Grossing Box Office in Hawaii
- 16 Screens 100% digitalized

   ✓
   7 Dolby Digital 3D

   ✓
   TITAN XC Screen

   ✓
   DOLBY ATMOS

   ✓
   Reserved seating

- Cal Oaks Single Cinema Acquisition
- Acquired end of July 2011 \$4.2M
- 17 Screens 100% digitalized ~ 4 Dolby Digital 3D

#### **Dunedin**

- Property Acquisition
- Reopen in mid 2014
- 6 Screens - 100% digitalized







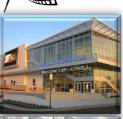
- Organic growth in Northern Virginia Opened in Sep 2012 State-of-the-art boutique
- cinema
  - 8 Screens 100% digitalized ✓ 2 Dolby Digital 3D ✓ Reserved seating

#### AFC Union Market

- Organic growth in Washington DC Open in 2015 State-of-the-art boutique
- cinema
  - 8 Screens 100% digitalized ✓ Reserved seating

#### AFC Plano

- Managed Single Cinema Acquisition
- Acquired end of December 2013
- 5 Screens 100% digitalized



READING





# Internationally Diversified Company

# Australia Asset Base





## Australia Asset Base



## **Cinema Assets**

> 21 Cinemas / 165 screens

## Real Estate:

- Undeveloped Real Estate Properties
- Acreage 56.5
   Gross Book Value \$59.4Mil
   Departies Developed Real Estate Properties
  - Rental 168,000 square footage
    - Entertainment 124,000 square footage
    - Parking Structure Space 1,307
    - Gross Book Value \$85.6Mil
- Long-Term Leasehold Real Estate Holdings
  - Rental 6,000 square footage
  - $\triangleright$ Entertainment 38,000 square footage Gross Book Value \$4.0Mil

## Plans / Potential Opportunities

- Auburn (Sydney) up zoning & resulting Phase II
   Newmarket (Brisbane) Phase II







#### (03/31/14)

# **Auburn ETRC**



- □ Bought the property in 1998
- □ Opened 2000
- Real Estate Development Properties
   2.6 acres; Book Value \$1.8Mil
- □ Income Producing Real Estate Holdings
  - 60,000 rental and 57,000 entertainment
     Book Value \$30.6Mil
- 9 Screens, Gold Lounge, Dolby Digital 3D
- □ Stores are Fully leased









- Bought the property in 1996 former quarry and brick manufacturing plant
- Located within a Major Activity Centre and identified by Whitehorse City Council as Priority Development.
- □ 50.6 acres ; AUS\$52.1Mil Book Value



## **Reading International Announces AUS\$65.0 million Burwood, Australia Property Sale**



Los Angeles, California, - (BUSINESS WIRE) – May 12, 2014 – Reading International, Inc. (NASDAQ:RDI) announced today that we have entered into a contract to sell our undeveloped 50.6 acre parcel in Burwood, Victoria, Australia.

The sale is to an affiliate of Australand Holdings Limited for a purchase price of AUS\$65.0 million (US\$59.1 million). The contract is not subject to any due diligence or board approval conditions, and it is currently anticipated that the sale will close on or before May 23, 2014. The buyer's performance is guaranteed by Australand Holdings Limited.

Reading will receive AUS\$6.5 million (US\$5.9 million) on the closing. The balance of the purchase price is due on December 31, 2017. The agreement provides for mandatory pre-payments in the event that any of the land is sold by the buyer, any such prepayment being in an amount equal to the greater of (a) 90% of the net sale price or (b) the balance of the purchase price multiplied by a fraction the numerator of which is the square footage of property being sold by the buyer and the denominator of which is the original square footage of the property being sold to the buyer. The agreement does not provide for the payment of interest on the balance owed.

Our book basis in the property is AUS\$52.1 million. However, this figure includes (i) a capitalized allocation of AUS\$11.3 million of our aggregate interest expense during the period we held the property and (ii) an AUS\$12.0 million upward mark to market revaluation in connection with a 2001 merger transaction. Netting out this interest allocation and this merger mark-to-market revaluation, our investment in the property totals AUS\$28.8 million.

# Newmarket





## AU Cinemas Non Financial Statistics Summary





Theater Name	# of Auditorium	Stadium Auditorium	Titan XC	Digital 3D	Digitalized	
Auburn	10	-	-	2	10	
Belmont	10	10	1	4	10	
Bundaberg	4	-	-	2	4	
Charlestown	8	8	1	4	8	
Chirnside Park	8	8	-	2	8	FIREADE
Dandenong	6	6	-	2	6	R TICTUG AND TO THE
Dubbo	5	5	-	2	5	· · · · · · · · · · · · · · · · · · ·
Elizabeth	8	8	-	2	8	
Epping	10	-	-	2	10	INTO :
Harbourtown	14	14	-	3	14	THE
Maitland	4	-		2	4	- AAT
Mandurah	6	6	-	2	6	11002
Melton	5	5		2	5	
Redbank	8	8	-	2	8	
Rhodes	8	8	×	2	8	
Rouse Hill	9	9	-	3	9	- Palatie
Sunbury	5	5	×.	2	5	100
Townsville	6	6	1	2	6	
Waurn Ponds	8	8	1	3	8	
West Lakes	7	7	-	2	7	· F
Fotal AU Owned Cinemas	149	121	4	47	149	THE EXPEND

## New Zealand Asset Base





## **New Zealand Asset Base**



## Cinema Assets

➢ 9 Cinemas / 53 screens

### Real Estate:

- ➢ Undeveloped Real Estate Properties
  - Acreage 72
    Gross Book Value \$21.8Mil
- Developed Real Estate Properties
  - Rental 63,000 square footage
     Entertainment 137,000 square footage
  - Parking Structure Space 1,086
  - ➢ Gross Book Value \$48.0Mil

## Plans / Potential Opportunities

- Courtenay Central Phase II
   Lake Taupo
- Manukau, Auckland potential up-zoning
- > Opening in Dunedin
- Potential opening in Auckland







#### (03/31/14)

## **Courtenay Central ETRC**



- □ High Quality Entertainment and Retail Centre
- □ Bought the property in 1998
- □ Opened 2002
- □ One of the largest grossing cinemas in New Zealand
- 10 Screens, Gold Lounge, TITAN XC, Dolby Digital 3D
- □ Income Producing Real Estate Holdings
  - □ 33,000 rental and 76,000 entertainment
  - □ Book Value \$26.2Mil



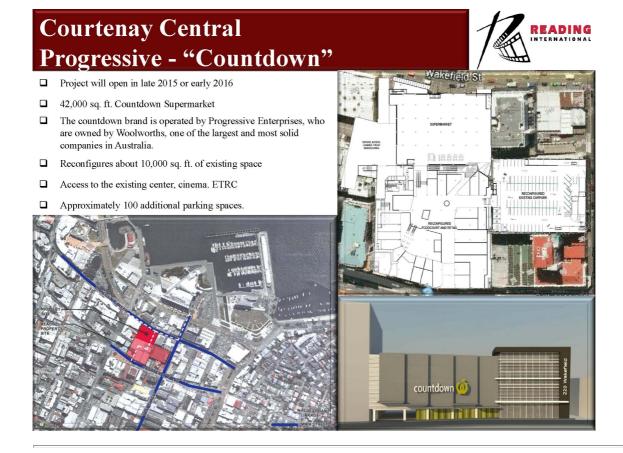
## **Courtenay Central Car Parks** Multi Story/Surface Parking



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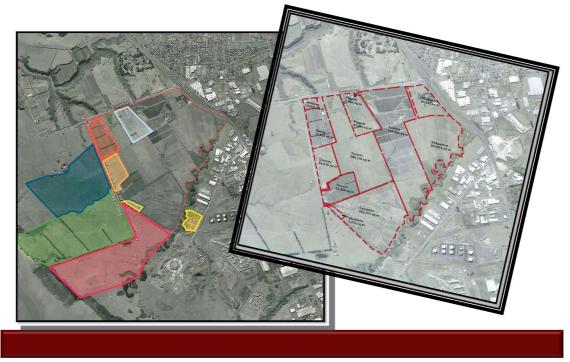
- □ Existing car park produces strong cash flow; integration into development
- □ Planned supermarket would fill current under utilized ground surface parking lot
- □ Following the recent earthquake in Wellington, New Zealand which resulted in the closure of our Courtenay Central Car Park, repairs are now proceeding and reopening is scheduled for mid 2014.
- □ Income Producing Real Estate Holdings
  - □ 1,086 space parking structure
  - □ Book Value \$10.5Mil
- □ Real Estate Development Properties
  - □ 1.1acres; Book Value \$7.0Mil





# Manukau





#### NZ Cinemas Non Financial Statistics Summary





Theater Name	# of Auditorium	Stadium Auditorium	Titan XC	Digital 3D	Digitalized
Courtenay	10	10	1	4_	10
Invercargill	5	5	-	2	5
Napier	4	4	-	2	4
Palms	8	8	-	3	8
Porirua	5	5	-	2	5
Rotorua	5	5	-	2	5
Queenstown	3	3	-	2	3
Total NZ Owned Cinemas	40	40	1	17	40







HERCULES

### **United States Asset Base**





### **United States Asset Base**



#### Cinema Assets

> 26 Cinemas / 249 screens

#### Real Estate:

- Undeveloped Real Estate Properties
  - Acreage 202
     Gross Book Value \$4.0Mil
- Developed Real Estate Properties
  - Rental 59,000 square footage
    - Entertainment 75,000 square footage
    - Parking Structure Space 55Gross Book Value \$48.6Mil
- Long-Term Leasehold Real Estate Holdings
  - Rental 4,000 square footage
    - Entertainment 107,000 square footage
  - Gross Book Value \$11.8Mil

#### Plans / Potential Opportunities

- Cinema 123 New York development
- > Union Square New York development
- Village East leasehold interest \$5.9M
- Additional Angelika locations (Angelika branding)
- $\succ$  Exhibition industry consolidation









### **Cinemas 123 Currently**



- Bought the property in 2005
- □ 3 screens, two of which are 3D
- □ Currently zoned for Restricted Central Commercial and General Residents
- □ 21,000 sq. ft.; Book Value \$23.8Mil



#### Cinemas 123 Development Example



- □ We are currently studying the feasibility of redeveloping our Cinemas 1, 2 & 3 property into a commercial and/or residential high rise.
- □ Located in the Upper East of the Borough of Manhattan
- Neighborhood is Manhattan's premier luxury retail and residential community that boasts one of the highest household incomes in the City.





# **Union Square**



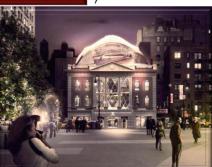
- □ Bought the property in 2001
- □ Live theatre with 499 seat, and varies retail tenants
- 21,000 sq. ft. rental; 17,000 sq. ft. of entertainment; Book Value \$8.9Mil



#### Union Square Development Example



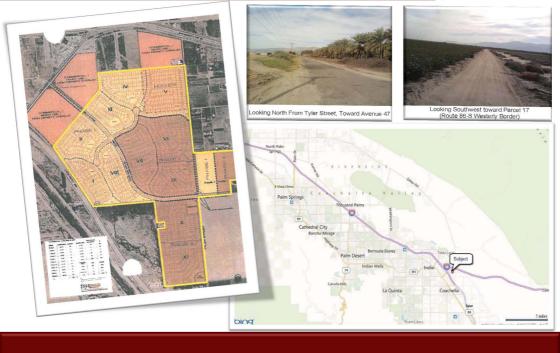
- □ Heart of the Union Square neighborhood, with unobstructed view of the Union Square Park.
- □ Landmarked on October 29, 2013
- We are currently studying the feasibility of redeveloping our Union square property within the constrains of the landmarking of the building.





# Coachella





#### US Cinemas Non Financial Statistics Summary



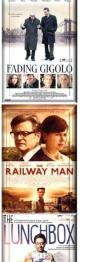


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Theater Name	# of Auditorium	Stadium Auditorium	Titan XC	Digital 3D	Digitalized	Digitalization over the Next 12Mth	
AFC - Dallas	8	8	-0	2	8	<u>1</u> 2	
AFC - Mosaic	8	8	-	2	8	-	(and
AFC - New York	6	-		3	6	-	
AFC - Plano	5	5	-	1	5		JUBACO
Beekman	2	-	-	2	2	-	~
Cal Oaks	17	17	-	4	17	-	
Carmel Mountain	12	-	-	-		12	
Cinemas 1, 2 3	3	2	-	2	3	-	
Gaslamp	15	15	-	7	15	-	
Grossmont	10	10	-	4	10	-	
Kaahumanu	6	-	-	4	6	-	
Kahala	8	-	-	2	8	-	ALC: NO.
Kapolei	16	-	-	4	16	-	
Koko Marina	8	8	-	2	8		Dolphi
Ko Olau	10	10	-	3	10	-	1
Manville	12	12	-	4	12	-	
Mililani Town Center	14	14	-	4	14	-	SEPTEN
Paris	1	-	-	1	1		
Pearlridge West	12	-	-	4	12		A
Rohnert Park	16	16	-	4	16	-	
Tower	3	1		2	3	-	PHU -
Town Square	14	14	-	4	14		ELL-
Valley Plaza	16	16	-	4	16		DEDEAT
Village East	7	2	-	3	7	-	THE FAIL
Ward	16	16	1	7	16	-	
Total US Owned Cinemas	245	174	1	79	233	12	5- 5
86th Street East	4	-	-	4	4	-	and the
Total Managed Cinemas	4	-	-	4	4	-	A CON
Total US Owned & Managed Cinemas	249	174	1	83	237	12	EDGEor

#### US Arts Circuit vs. First Run Split





Fheatre Name	US Art	US First Run	Total US
AFC - Dallas	8		8
AFC - Mosaic	8		8
AFC - New York	6		6
AFC - Plano	5		5
Beekman		2	2
Cal Oaks		17	17
Carmel Mountain		12	12
Cinemas 1, 2 3		3	3
Gaslamp		15	15
Grossmont		10	10
Kaahumanu		6	6
Kahala	8		8
Kapolei		16	16
Koko Marina		8	8
Ko Olau		10	10
Manville		12	12
Mililani Town Center		14	14
Paris	1		1
Pearlridge West		12	12
Rohnert Park		16	16
Tower 3	3		3
Town Square		14	14
Valley Plaza		16	16
Village East		7	7
Ward		16	16
86th Street	4		4
Fotal	43	206	249

### **2013 Accomplishments**



- Unlocking Value
  - Moonee Ponds AU\$23.0 Mil
  - Burwood AU\$65.0 Mil



- Investor Presentations
  - IDEAS Investor Conference Aug 27, 2013
  - Wedbush Securities California Dreamin' Consumer Management Access Conference Dec 10, 2013
  - Gabelli & Company 6th Annual Movie & Entertainment Conference June 5, 2014



### **Twelve Month 2013 Highlights**





- our revenue for the 2013 Twelve Months was \$258.2 million compared to \$254.4 million in the 2012 Twelve Months, an increase of \$3.8 million or 1.5%, driven primarily by increased revenue from our U.S. cinema operations;
- our EBITDA for the 2013 Quarter was \$10.9 million compared to \$8.8 million in the 2012 Quarter, an increase of \$2.1 million or 23.9%;
- our EBITDA for the 2013 Twelve Months was \$39.2 million compared to \$36.8 million in the 2012 Twelve Months, an increase of \$2.4 million or 6.6%
- on May 29, 2013, we replaced our loan on the Minetta and Orpheum Theatres with a \$7.5 million 5-year credit facility with Sovereign Bank.

### **Twelve Month 2013 Highlights**





we paid off our \$9.0 million loan with Sutton Hill Capital, LLC which had an interest of 8.25%.

 in October 2013, we entered into a definitive purchase and sale agreement for the sale of our properties located in Moonee Ponds, Victoria, Australia.



### Summary Financial Data



Income Statement Year Ended December					
(\$ in thousands)	<u>2013</u>	<u>2012</u>			
Revenues	\$ 258,221	\$ 254,430			
Operating expenses	237,286	235,303			
Operating income	20,935	19,127			
Net income (loss) from continuing operations	12,718	2,282			
Net income (loss) applicable to common shareholders	9,041	(914)			
Earnings (loss) Per Share from continuing ops - fully diluted	0.38	(0.02)			
Earnings (loss) Per Share from discontinued ops - fully diluted	-	(0.02)			
Earnings (loss) Per Share - fully diluted	0.38	(0.04)			
EBITDA	39,217	36,800			
EBITDA change	\$ 2	.,417			

Source: Company 10K December 31, 2013 Note: For reconciliation to closest GAAP equivalent please refer to reconciliation slide

### **Reconciliation of EBITDA to Net Income**



	Twelve Months Ended December 31,						
(\$ in thousands)	2013	2012					
EBITDA	\$ 39,217	\$ 36,800					
Interest expense, net	(10,037)	(16,426)					
Income tax benefit (expense)	(4,942)	(4,904)					
Depreciation & amortization	(15,197)	(16,049)					
Adjustment for discontinued operations		(335)					
Net income (loss)	\$ 9,041	\$ (914)					

Source: Company 10K December 31, 2013

# Summary Balance Sheet



(\$ in thousands)	1	12/31/2013	1	2/31/2012
Cash and Cash Equivalents and Time Deposits	\$	37,696	\$	46,531
Receivables		9,087		8,514
Other Current Assets		8,334		10,673
Total Current Assets		55,117		65,718
Operating property, net		191,660		202,778
Land held for sale		11,052		
Investment and Development Property, net		74,230		94,922
Investment in Unconsolidated Joint Ventures and Entities		6,735	7,715	
Other Assets		48,013		57,455
Total Assets	\$	386,807	\$	428,588
Total Current Liabilities	\$	126,911	\$	87,133
LT Notes Payable		65,009		139,970
Subordinate Debt		27,913		27,913
Other LT Liabilities		45,227		42,618
Total Stockholder's Equity		121,747		130,954
Total Liabilities & Stockholder's Equity	\$	386,807	\$	428,588



### First Quarter 2014 Highlights





- Our EBITDA for the 2014 Quarter was \$7.5 million compared to \$6.9 million for the 2013 quarter representing an increase of \$595,000 or 8.6%.
- Our aggregate indebtedness decreased from \$201.2 million at March 31, 2014 to \$168.9 million at March 31, 2014, a decrease of \$32.3 million or 16.1%.



Net interest expense for the 2014 Quarter was \$2.3 million compared to \$2.7 million for the 2013 Quarter, a net interest decrease of \$376,000 or 14.0%.

### Summary Financial Data



Income Statement	<u>Three Months Ended</u> <u>Mar 31,</u>			
(\$ in thousands)	<u>2014</u>	<u>2013</u>		
Revenues	\$ 58,053	\$ 59,567		
Operating expenses	55,472	57,033		
Operating income	2,581	2,534		
Net loss applicable to common shareholders	(215) (			
Loss Per Share from continuing ops – Basic & fully diluted	(0.01)	(0.03)		
EBITDA	7,479	6,884		
EBITDA change	\$ 595			

Source: Company 10Q Mar 31, 2014 Note: For reconciliation to closest GAAP equivalent please refer to reconciliation slide

### **Reconciliation of EBITDA** to Net Loss



	Three Months Ended Mar 31,						
(\$ in thousands)	2014	2013					
EBITDA	\$ 7,479	\$ 6,884					
Interest expense, net	(2,297)	(2,673)					
Income tax provision	(1,592)	(889)					
Depreciation & amortization	(3,805)	(3,990)					
Net loss	\$ (215)	\$ (668)					

Source: Company 10Q Mar 31, 2014

# Summary Balance Sheet

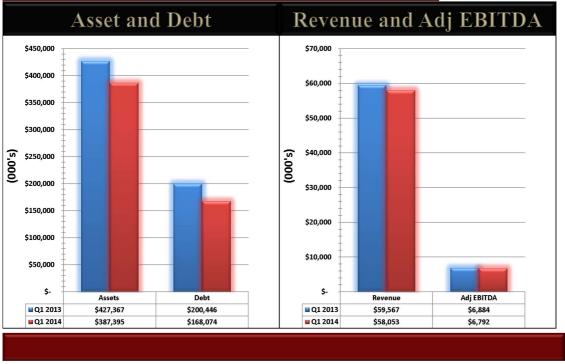


(\$ in thousands)	(	)3/31/2014	1	2/31/2013	
Cash and Cash Equivalents	\$	33,594	\$	37,696	
Receivables		7,979		9,087	
Other Current Assets		8,179		8,334	
Total Current Assets		49,752		55,117	
Operating property, net		194,490		191,660	
Land held for sale		11,479		11,052	
Investment and Development Property, net		77,309	74,230		
Investment in Unconsolidated Joint Ventures and Entities		7,112	7,112 6,73		
Other Assets		47,253		48,013	
Total Assets	\$	387,395	\$	386,807	
Total Current Liabilities	\$	141,163	\$	126,911	
LT Notes Payable		41,903		65,009	
Subordinated Debt		27,913		27,913	
Other LT Liabilities		47,177		45,227	
Total Stockholder's Equity		129,239		121,747	
Total Liabilities & Stockholder's Equity	\$	387,395	\$	386,807	



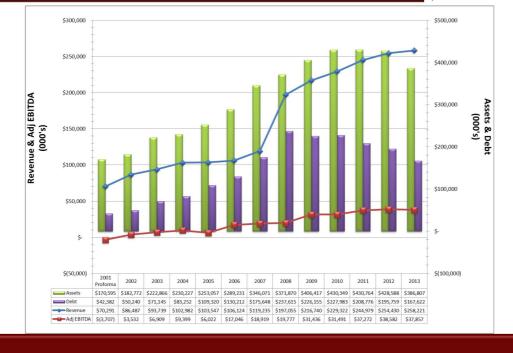
## 2013 Q1 vs. 2014 Q1





#### **2001 to 2013 Yearly Financial Trend** In US\$



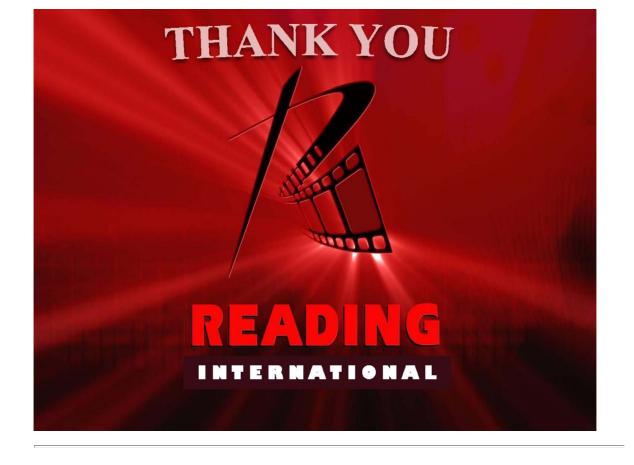


## Selected Financial Data



	YTD March			As of or for the Year Ended December 31,							31,	
		2014		2013		2013		2012		2011		2010
Revenue	\$	58,053	\$	59,567	\$	258,221	\$	254,430	\$	244,979	\$	229,322
Operating income	\$	2,581	\$	2,534	\$	20,935	\$	19,127	\$	18,178	\$	13,069
Income (loss) from discontinued operations	\$	-	\$	-	\$	-	\$	(405)	\$	1,888	\$	97
Net income (loss)	\$	(254)	\$	(672)	\$	9,145	\$	(1,406)	\$	10,896	\$	(12,034)
Net income (loss) attributable to Reading International, Inc. shareholders	\$	(215)	\$	(668)	\$	9,041	\$	(914)	\$	9,956	\$	(12,650)
Basic earnings (loss) per share	\$	(0.01)	\$	(0.03)	\$	0.39	\$	(0.04)	\$	0.44	\$	(0.56
Diluted earnings (loss) per share	\$	(0.01)	\$	(0.03)	\$	0.38	\$	(0.04)	\$	0.43	\$	(0.56
Other Information:												
Shares outstanding	2	3,511,228	2	3,301,155	2	3,385,519	2	3,083,265	2	2,806,838	2	2,804,313
Total assets	\$	387,395	\$	427,367	\$	386,807	\$	428,588	\$	430,764	\$	430,349
Total debt	\$	168,912	\$	201,284	\$	168,460	\$	196,597	\$	209,614	\$	228,821
Working capital (deficit)	\$	(91,411)	\$	(16,090)	\$	(71,794)	\$	(21,415)	\$	(12,844)	\$	(57,634
Stockholders' equity	\$	129,239	\$	129,703	\$	121,747	\$	130,954	\$	124,987	\$	112,639
EBIT	\$	3,674	\$	2,894	\$	24,020	\$	20,416	\$	18,664	\$	13,900
Depreciation and amortization	\$	3,805	\$	3,990	\$	15,197	\$	16,049	\$	16,595	\$	15,563
EBITDA	\$	7,479	\$	6,884	\$	39,217	\$	36,800	\$	35,624	\$	29,814
Debt to EBITDA TTM *		4.24		5.86		4.30		5.34		5.88		7.67
Capital expenditure (including acquisitions)	\$	633	\$	1,485	\$	18,146	\$	13,723	\$	9,376	\$	19,371
Number of employees		2,411		2,432		2,494		2,412		2,263		2,109

#### Source: Company 10K Dec 31, 2013; 10Q March 31, 2014 \* EBITDA TTM YTD Mar 2014 \$39.8Mil and TTM YTD Mar 2013 \$34.3Mil



#### **Reading International Announces Stock Buy-back Program**

**Los Angeles, California, - (BUSINESS WIRE) – May 16, 2014** – Reading International, Inc. (NASDAQ:RDI) announced today that the company's board of directors has authorized management, at its discretion, to spend from time to time up to an aggregate of \$10,000,000 to acquire shares of Reading's Common Stock.

This approved stock repurchase plan will supersede and effectively cancel the existing program that was approved by the board on May 14, 2004 which allowed management to purchase up to 350,000 shares of Reading's Common Stock. Under this plan 245,675 shares have been repurchased, as of today's date.

The repurchase program will allow Reading to repurchase its shares from time to time in accordance with the requirements of the Securities and Exchange Commission on the open market, in block trades and in privately negotiated transactions, depending on market conditions and other factors. All purchases are subject to the availability of shares at prices that are acceptable to Reading, and accordingly, no assurances can be given as to the timing or number of shares that may ultimately be acquired pursuant to this authorization.

Reading is currently active in the open market buying back its shares.

#### About Reading International, Inc.

Reading International (http://www.readingrdi.com) is in the business of owning and operating cinemas and developing, owning and operating real estate assets. Our business consists primarily of:

the development, ownership and operation of multiplex cinemas in the United States, Australia and New Zealand; and

the development, ownership, and operation of retail and commercial real estate in Australia, New Zealand, and the United States, including entertainment-themed retail centers ("ETRC") in Australia and New Zealand and live theater assets in Manhattan and Chicago in the United States.

Reading manages its worldwide business under various different brands:

- · in the United States, under the
  - Reading brand (http://www.readingcinemasus.com);
  - O Angelika Film Center brand (http://www.angelikafilmcenter.com);
  - O Consolidated Theatres brand (http://www.consolidatedtheatres.com);
  - City Cinemas brand (http://www.citycinemas.com);
  - O Beekman Theatre brand (http://www.beekmantheatre.com);
  - O The Paris Theatre brand (http://www.theparistheatre.com);
  - O Liberty Theatres brand (http://libertytheatresusa.com/); and
  - O Village East Cinema brand (http://villageeastcinema.com)
- in Australia, under the

- 0 Reading brand (http://www.readingcinemas.com.au); and
- Newmarket brand (http://readingnewmarket.com.au)
- $\cdot$  in New Zealand, under the
  - Reading brand (http://www.readingcinemas.co.nz);
  - 0 Rialto brand (http://www.rialto.co.nz);
  - O Reading Properties brand (http://readingproperties.co.nz);
  - O Courtenay Central brand (http://www.readingcourtenay.co.nz);
  - O Steer n' Beer restaurant brand (http://steernbeer.co.nz); and
  - 0 Taupo Motel brand (http://www.sailstaupo.co.nz).

For more information, contact:

Andrzej Matyczynski, Chief Financial Officer

Reading International, Inc. (213) 235-2240