## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

#### FORM 8-K

CURRENT REPORT Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): December 7,2023

Reading International, Inc.
(Exact Name of Registrant as Specified in its Charter)

Nevada (State or Other Jurisdiction of Incorporation)

1-8625 (Commission File Number) 95-3885184 (IRS Employer Identification No.)

189 Second Avenue, Suite 2S, New York, New York
(Address of Principal Executive Offices)

10003 (Zip Code)

Registrant's telephone number, including area code: (213) 235-2240

**N/A** (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to s	simultaneously satisfy the filing obligation of the	e registrant under any of the following provisions:			
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)					
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange	□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)				
☐ Pre-commencement communications pursuant to Rule 14d-2(	b) under the Exchange Act (17 CFR 240.14d-2(	b))			
☐ Pre-commencement communications pursuant to Rule 13e-4(	c) under the Exchange Act (17 CFR 240.13e-4(	c))			
Securities registered pursuant to Section 12(b) of the Act:					
Title of each class  Class A Common Stock, \$0.01 par value Class B Common Stock, \$0.01 par value	Trading Symbol(s)  RDI  RDIB	Name of each exchange on which registered The NASDAQ Stock Market LLC The NASDAQ Stock Market LLC			
Indicate by check mark whether the registrant is an emerging growth of Exchange Act of 1934 (§240.12b-2 of this chapter).  Emerging growth company □	ompany as defined in Rule 405 of the Securities	Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities			
If an emerging growth company, indicate by check mark if the regis standards provided pursuant to Section 13(a) of the Exchange Act.□	strant has elected not to use the extended trans	sition period for complying with any new or revised financial accounting			

#### Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On December 7, 2023, Reading International, Inc. (the "Company") held its 2023 Annual Meeting of Stockholders ("Annual Meeting"). At the Annual Meeting, the Company's stockholders, upon recommendation of the Company's board of directors (the "Board"), approved the First Amendment ("Amendment") to the Company's 2020 Stock Incentive Plan (the "2020 Stock Plan") to increase the number of shares of Class A Common Stock reserved for issuance under the 2020 Stock Plan by an additional 971,807 shares.

A summary of the material terms of the 2020 Stock Plan, as amended by the Amendment, is set forth as a part of Proposal 5 in the Company's definitive proxy statement on Schedule 14A filed with the Securities and Exchange Commission on October 27, 2023 (the "Proxy Statement") and is incorporated by reference herein.

The foregoing description of the Amendment does not purport to be complete and is qualified in its entirety by reference to the text of the Amendment, which is filed as Exhibit 10.1 to this Current Report on Form 8-K (this "Report") and incorporated herein by reference.

#### Item 5.07 Submission of Matters to a Vote of Security Holders.

The results of stockholder voting on the five proposals presented at the Annual Meeting were as follows:

**Proposal 1:** Stockholders elected the following five directors nominated by the Board, each to serve until our Company's 2024 Annual Meeting of Stockholders or until his or her successor is duly elected and qualified. The results of the vote on Proposal 1 were as follows:

NOMINEE	FOR	WITHHOLD	BROKER NON-VOTES
Margaret Cotter	1,221,950	125,224	286,751
Guy W. Adams	1,221,214	125,960	286,751
Dr. Judy Codding	1,222,465	124,709	286,751
Ellen M. Cotter	1,222,365	124,809	286,751
Douglas J. McEachern	1,221,139	126,035	286,751

**Proposal 2:** Stockholders ratified the appointment of Grant Thornton LLP as our Company's independent registered public accounting firm for the fiscal year ending December 31, 2023. The results of the vote on Proposal 2 were as follows:

FOR	AGAINST	ABSTENTIONS	BROKER NON-VOTES
1,631,264	783	1.878	0

**Proposal 3:** Stockholders approved, on a non-binding, advisory basis, the executive compensation of our Company's named executive officers. The results of the vote on Proposal 3 were as follows:

FOR	AGAINST	ABSTENTIONS	BROKER NON-VOTES
1,345,230	1,894	50	286,751

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**Proposal 4:** Stockholders voted, on a non-binding, advisory basis, on the frequency of the advisory vote on the executive compensation proposal of our Company's named executive officers. The results of the vote on Proposal 4 were as follows:

1 YEAR	2 YEARS	3 YEARS	ABSTENTIONS	BROKER NON-VOTES
1,335,104	2	12,068	0	286,751

**Proposal 5:** Stockholders approved, an amendment to the 2020 Stock Plan to increase the number of shares of Class A Stock reserved for issuance thereunder the Plan by an additional 971,807 shares. The results of the vote on Proposal 5 were as follows:

FOR	AGAINST	ABSTENTIONS	BROKER NON-VOTES
1,220,459	126,665	50	286,751

#### Item 7.01 Regulation FD Disclosure.

On December 7, 2023, the Company showed a slide presentation at its Annual Meeting, a copy of which is furnished with this Form 8-K as Exhibit 99.1. The slide presentation was made available at the conclusion of the Annual Meeting on the Investor Relations page of the Company's corporate website, <a href="https://www.readingrdi.com">www.readingrdi.com</a>.

#### Item 9.01 Financial Statements and Exhibits.

10.1	First Amendment to the 2020 Stock Incentive Plan.
99.1	Slide presentation at the 2023 Annual Meeting of Stockholders.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

READING INTERNATIONAL, INC.

By: Name: Title: Date: December 13, 2023

/s/ Gilbert Avanes
Gilbert Avanes
Executive Vice President, Chief Financial Officer and Treasurer

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# FIRST AMENDMENT TO THE READING INTERNATIONAL, INC. 2020 STOCK INCENTIVE PLAN

This First Amendment ("Amendment") to the Reading International, Inc. 2020 Stock Incentive Plan (as amended from time to time, the "2020 Stock Plan"), is made and adopted by Reading International, Inc., a Nevada corporation (the "Company").

WHEREAS, the Company adopted the 2020 Stock Plan on November 4, 2020;

WHEREAS, Section 12(a) of the 2020 Stock Plan provides that the Company's board of directors (the "Board") may amend the 2020 Stock Plan from time to time, provided that no amendment shall be effective unless approved by the stockholders of the Company to the extent stockholder approval is necessary to satisfy the requirements of Section 422 of the Code, Rule 16b-3 or any securities exchange listing requirements; and

WHEREAS, the Board desires to amend the 2020 Stock Plan to increase the number of shares of Class A Stock reserved for issuance under the 2020 Stock Plan by 971,807 shares of Class A Stock from 1,250,000 shares to 2,221,807 shares, subject to approval by the Class B stockholders of the Company.

NOW THEREFORE, the 2020 Stock Plan is hereby amended as follows:

- 1. Section 4(a) of the 2020 Stock Plan is hereby amended and restated in its entirety as follows:
  - Share Reserve. Subject to the provisions of subsection 11(a) relating to adjustments upon changes in Common Stock, the number of shares of Common Stock that may be issued pursuant to, or that may be subject to, Stock Awards shall not exceed in the aggregate (x) 2,221,807 shares of Class A Stock plus any shares of Class A Stock subject to Prior Plan Awards which, on or after the Board Approval Date, become available for Awards pursuant to subsection 4(b) and (y) 200,000 shares of Class B Stock. Subject to the provisions of subsection 11(a) relating to adjustments upon changes in Common Stock, if all Prior Plan Awards were forfeited, the number of shares of Common Stock that may be issued pursuant to, or that may be subject to, Stock Awards, shall not exceed 3,074,811 shares of Class A Stock and 200,000 shares of Class B Stock. Subject to subsection 4(b), the number of shares available for issuance under the Plan shall be reduced by (i) one share for each share of Common Stock issued pursuant to a Stock Award granted under Section 6 or Section 7 and (ii) one share for each Common Stock equivalent subject to a stock appreciation right granted under subsection 7(c). Each Stock Award shall be denominated in either Class A Stock or Class B Stock as the Board shall determine at the time of grant. For the avoidance of doubt, the number of shares of Class B Stock outstanding as of the Board Approval Date, unless such greater number of shares of Class B Stock is approved for issuance pursuant to Stock Awards by the holders

1

of a majority of the outstanding shares of Class B Stock. Subject to the provisions of subsection 11(a) relating to adjustments upon change in Common Stock, the maximum number of shares of Common Stock that may be issued upon the exercise of Incentive Stock Options is 3,074,811 shares of Class A Stock and 200,000 shares of Class B Stock."

- 2. This Amendment shall be effective as of December 7, 2023 (the "Effective Date").
- 3. Except as amended herein, all other provisions of the 2020 Stock Plan remain unchanged and in full force and effect. In the event of any inconsistency between the provisions of the 2020 Stock Plan and this Amendment, the terms of this Amendment shall control.
- 4. Capitalized terms used but not otherwise defined herein shall have the respective meanings ascribed thereto in the 2020 Stock Plan.

[Signature Page Follows]

2

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IN WITNESS WHEREOF, the Company has caused the 2020 Stock Plan to be amended as of the Effective Date.

READING INTERNATIONAL, INC.

By: /s/ Gilbert Avanes
Name: Gilbert Avanes
Title: EVP, Chief Financial Officer

3

ACTIVE 691063138V1

**DECEMBER 7, 2023** 



# 2023 ANNUAL MEETING OF STOCKHOLDERS AGENDA

ı. **WELCOME AND INTRODUCTIONS MARGARET COTTER** Chair, Serving as **Presiding Officer** II. ESTABLISHMENT OF SATISFACTION OF MEETING PREREQUISITES S. CRAIG TOMPKINS (SATISFACTION OF NOTICE AND QUORUM REQUIREMENTS); **Executive Vice President** and General Counsel, MEETING CALLED TO ORDER Serving as Annual Meeting Secretary III. **REVIEW OF MEETING PROCEDURES** S. CRAIG TOMPKINS Annual Meeting Secretary

# 2023 ANNUAL MEETING OF STOCKHOLDERS AGENDA

#### **IV.** PRESENTATION OF PROPOSALS AND DISCUSSION: OPENING OF POLLS

**S. CRAIG TOMPKINS**Annual Meeting Secretary

- Proposal 1 To elect Five (5) Directors to serve until our Company's 2024 Annual Meeting of Stockholders or until their successors are duly elected and qualified.
- Proposal 2 Independent Auditor Ratification To ratify the appointment of Grant Thornton, LLP as our Company's Independent Registered Public Accounting firm for the fiscal year ended December 31, 2023.
- Proposal 3 Advisory Vote on Executive Officer Compensation To approve, on a non-binding, advisory basis, the executive compensation of our Named Executive Officers.
- Proposal 4 To approve, on a non-binding, advisory basis, the frequency of votes on executive compensation.
- Proposal 5 2020 Stock Incentive Plan To approve an amendment to the Reading International, Inc.
   2020 Stock Incentive Plan to increase the number of Shares of Class A Stock reserved for issuance thereunder by an additional 971,807 Shares.
- Proposal 6 To transact such other business as may properly come before our Annual Meeting and any adjournment or postponement thereof.

# 2023 ANNUAL MEETING OF STOCKHOLDERS AGENDA

v.	VOTING	
VI.	REVIEW AND ANNOUNCEMENT OF PRELIMINARY VOTING RESULTS	SYLVIA MORALES Computershare Inspector of Elections
VII.	ADJOURNMENT OF ANNUAL STOCKHOLDERS MEETING	MARGARET COTTER Presiding Officer Chair
VIII.	MANAGEMENT PRESENTATION AND QUESTION & ANSWER SESSION	<b>ELLEN M. COTTER</b> President & Chief Executive Office
	Questions may be sent using the Meeting Text Function at any time during the meeting.	<b>GILBERT AVANES</b> Executive Vice President, Chief Financial Officer and Treasurer
		ANDRZEJ J. MATYCZYNSKI Executive Vice President – Global Operations



Our comments today may contain forward-looking statements and management may make additional forward-looking statements in response to your questions. Such written and oral disclosures are made pursuant to the Safe Harbor provision of the Private Securities Litigation Reform Act of 1995.

Although we believe our expectations expressed in such forward-looking statements are reasonable, we cannot assure you that they will be realized. Investors are cautioned that such forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from the anticipated results, and therefore we refer you to a more detailed discussion of the risks and uncertainties in our Company's filings with the Securities & Exchange Commission.

This presentation is intended to summarize the projects on which we are working and our plan for moving our Company forward.

Many of the projects are in their early stages and will be subject to various Governmental and Board approvals. Accordingly, no assurances can be given that the plans discussed herein will be achieved.

We are a diversified international company and, for risk management and other business reasons, operate and hold our assets through and in various subsidiary entities. Accordingly, when using terms such as "we," "our" or "us," we are using such terms to include our Company on a consolidated basis and not to negate, undercut or adversely impact the legal separateness of such subsidiaries.

#### **FINANCIAL RECONCILIATIONS**

We use EBITDA in the evaluation of our Company's performance since we believe that EBITDA provides a useful measure of financial performance and value. We believe this principally for the following reasons:

We believe that EBITDA is an accepted industry-wide comparative measure of financial performance. It is, in our experience, a measure commonly adopted by analysts and financial commentators who report upon the cinema exhibition and real estate industries, and it is also a measure used by financial institutions in underwriting the creditworthiness of companies in these industries. Accordingly, our management monitors this calculation as a method of judging our performance against our peers, market expectations and our creditworthiness. It is widely accepted that analysts, financial commentators and persons active in the cinema exhibition and real estate industries typically value enterprises engaged in these businesses at various multiples of EBITDA Accordingly, we find EBITDA valuable as an indicator of the underlying value of our businesses. We expect that investors may use EBITDA to judge our ability to generate cash, as a basis of comparison to other companies engaged in the cinema exhibition and real estate businesses and as a basis to value our company against such other companies.

EBITDA is not a measurement of financial performance under generally accepted accounting principles in the United States of America and it should not be considered in isolation or construed as a substitute for net income (loss) or other operations data or cash flow data prepared in accordance with generally accepted accounting principles in the

United States of America for purposes of analyzing our profitability. The exclusion of various components, such as interest, taxes, depreciation, and amortization, limits the usefulness of these measures when assessing our financial performance, as not all funds depicted by EBITDA are available for management's discretionary use. For example, a substantial portion of such funds may be subject to contractual restrictions and functional requirements to service debt, to fund necessary capital expenditures and to meet other commitments from time to time.

EBITDA also fails to take into account the cost of interest and taxes. Interest is clearly a real cost that for us is paid periodically as accrued. Taxes may or may not be a current cash item but are nevertheless real costs that, in most situations, must eventually be paid. A company that realizes taxable earnings in high tax jurisdictions may, ultimately, be less valuable than a company that realizes the same amount of taxable earnings in a low tax jurisdiction. EBITDA fails to take into account the cost of depreciation and amortization and the fact that assets will eventually wear out and have to be replaced.

Adjusted EBITDA. Using the principles we consistently apply to determine our EBITDA, we further adjust EBITDA for certain items we believe to be external to our core business and not reflective of our costs of doing business or results of operation. Such items may include (i) legal expenses relating to extraordinary litigation and (ii) any other items that can be considered non-recurring in accordance with the two-year SEC requirement for determining an item is non-recurring, infrequent or unusual in nature.

#### TWO BUSINESSES, THREE COUNTRIES

#### **REAL ESTATE**

UP TO 70,077 SF\* Retail/office building in NYC

**21,000 SF** 75% interest in NYC cinema building (potential to build 96,000 SF)

14,000 SF 2 Off Broadway Live Theatre fee properties in NYC

27,090 SF\* Office building in Culver City, CA

**350,000 SF** Reading Viaduct Land/Bridgeworks, plus ancillary properties in Philadelphia, PA

Our US Portfolio also includes assets in Pennsylvania, Delaware and New Jersey tied to the historic rail company, including 26+ acres in Williamsport, PA



#### CINEMA

14TH Largest Exhibitor\*\*

21 Locations

214 Screens

BRANDS Angelika Film Center Reading Cinemas Consolidated Theatres

**738,115 SF** 3 mixed-use centers anchored by Reading Cinemas and 74 other third-

party tenants

**88,824 SF** 2 parcels improved with

Reading Cinemas

**8,956 SF** Office building in Melbourne CBD

(one third-party tenant)

**161,082 SF** Mixed-use center anchored by Reading Cinemas, two surface parking lots and 2 other third-

party tenants

113,828 SF 3 parcels improved with

Reading Cinemas and 1 third-party tenant



4<sup>TH</sup> Largest Exhibitor\*\*

30 Locations

226 Screens

BRANDS Reading Cinemas
Angelika Film Centre

3RD Largest Exhibitor\*\*

11 Locations

**67** Screens

**BRAND** Reading Cinemas

\* BOMA Measurement
\*\* In terms of Box Office.
Box Office Data is as of
9/30/23 and excludes joint
ventures. All locations and
screen count as of 9/30/23.
Note one US theater closed
October 2023.





#### **LONG-TERM MISSION**

STRATEGICALLY DRIVE THE DEVELOPMENT AND OPERATION

OF OUR GLOBAL REAL ESTATE AND CINEMA ASSETS TO

CREATE LONG-TERM STOCKHOLDER VALUE.

#### **2024 PRIORITY**

#### **DUE TO**

- 1) INTEREST RATES REACHING HIGHEST LEVELS IN 22 YEARS,
  - 2) OUR UPCOMING DEBT MATURITIES IN A CHALLENGED LENDING MARKET, AND
    - 3) NO U.S. SHUTTERED VENUE FUNDING,

WE'LL STRATEGICALLY MONETIZE CERTAIN REAL

**ESTATE ASSETS TO REDUCE OUR DEBT AND** 

IMPROVE OUR LIQUIDITY.

# COMMITTED TO SUSTAINING LONG-TERM STOCKHOLDER VALUE

#### DUAL BUSINESS STRATEGY

 Pre-COVID: Our steady cinema cash flow supported real estate development.
 Through and post-COVID: Diverse real estate portfolio supported our Company when cinema cash flow diminished.

#### INTERNATIONAL DIVERSIFICATION

 RDI maintains sizable operations and assets in three stable countries: AU, NZ & US.

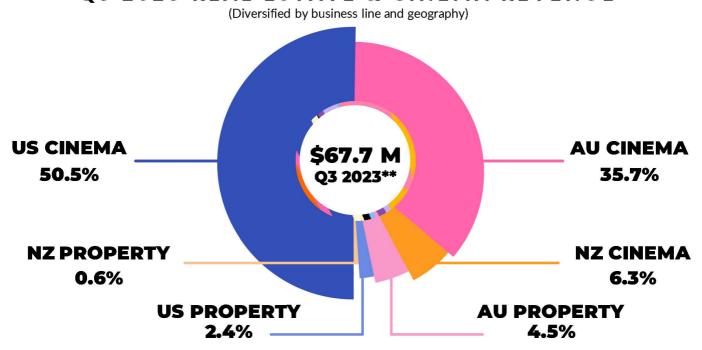
#### STRONG BALANCE SHEET

 Diversified property portfolio includes mixed-use centers, entertainment properties, office space and historic Reading Viaduct, resulting in almost \$230 million in tangible real estate assets (valued on a historic cost basis) as of September 30, 2023.

#### EXPERIENCED MANAGEMENT TEAM

Management Team holds years of experience and expertise with a disciplined approach to growth.

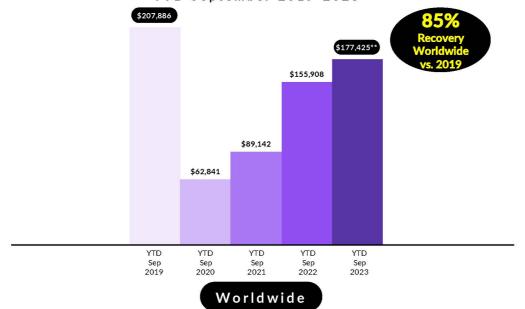
## SYNERGISTIC DIVERSIFICATION SUPPORTS LONG-TERM VALUE Q3 2023 REAL ESTATE & CINEMA REVENUE



\*\*Highest Total Revenues achieved for any quarter since Q4 2019 (or the last 14 calendar quarters). Total segment revenue includes \$1.2 million of Interco. Also, US Property only includes Net Revenues from Off Broadway Theatres.

#### **READING INTERNATIONAL, INC. - PANDEMIC REBOUND**

Total Revenue (Cinema & Real Estate) In USD YTD September 2019-2023



(in thousands)

<sup>\*\*</sup>Second half of 2023 Box Office negatively impacted by Hollywood Strikes due to movie release schedule changes and lack of any promotion and publicity by SAG talent. Source: Company SEC 10Q Filings.

# RDI HAS RECOVERED SINCE Q2 2020, DESPITE A VARIETY OF HEADWINDS

COVID-19 PANDEMIC
SUPPLY CHAIN ISSUES
INFLATION
INCREASED LABOR COSTS
INCREASED INTEREST
DEBT MATURITIES
OFFICE SPACE LEASING
HOLLYWOOD STRIKES
SEISMIC ISSUES

#### **IMPROVED CAPITAL STRUCTURE**

- Reduced global debt by almost 25% (or \$67.3 million since 6/30/20). As of 9/30/23, our global debt was \$208.6 million.
- Monetized 6 real estate assets: generated \$143 million in gross sale proceeds.

#### **IMPROVED CINEMA CASH FLOW**

- Liquor Licenses for (i) 100% of US Cinemas, (ii) 70% AU Cinemas and (iii) 55% of NZ Cinemas.
- Launched F&B online and app ordering in AU, NZ and US.
- Achieved record high revenues from online ticket sales.
- Declined to extend leases for, and closed, four loss-making US cinemas.
- Negotiated occupancy cost reductions for certain cinema leases.

#### ADDED NEW & UPGRADED EXISTING CINEMAS

- Opened five new AU Reading Cinemas.
- Renovated one AU cinema.
- Renovated one NZ cinema.
- · Renovated two US cinemas.

#### STRENGTHENED REAL ESTATE

- Activated 44 Union Square with flagship Petco store, which opened June 2023.
- Executed 18 third-party tenant leases (new leases or renewals) and completed 10 thirdparty tenant fit outs in AU.

#### **EXPANDED ANGELIKA BRAND**

- Opened first international Angelika in AU in Q4 2023.
- Launched new international Angelika website and app.
- Attained over 110,000 Members in US to our Free to Join Angelika Membership, which launched in Q2 2022.
- Launched Free to Join Membership and Paid Subscription in AU.
- Launched Angelika Anywhere streaming platform in US.

#### **REDUCED G&A**

 Global corporate G&A infrastructure (cinema and real estate) reduced 14.8% from YTD September 2019 through YTD September 2023.

#### **2020 - 2023 RDI TOTAL REVENUE**

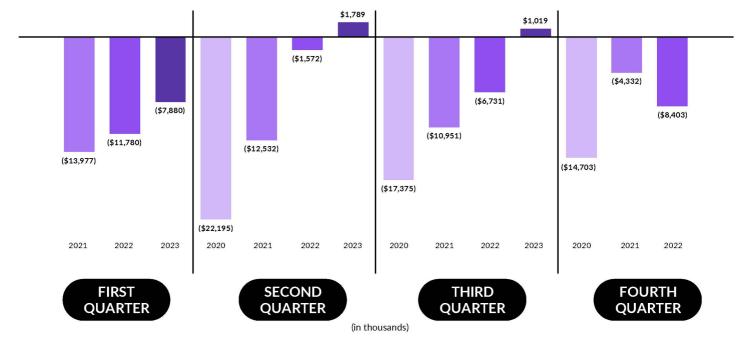
#### BY QUARTER - PROGRESSIVE IMPROVEMENT POST-PANDEMIC



Source: Company SEC 10K and 10Q Filings.

#### 2020-2023 RDI OPERATING INCOME (LOSS)

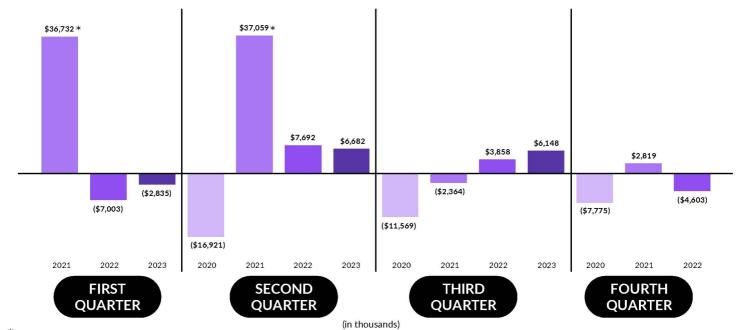
BY QUARTER - PROGRESSIVE IMPROVEMENT POST-PANDEMIC



Source: Company SEC 10K and 10Q Filings.

#### 2020-2023 RDI ADJUSTED EBITDA

#### BY QUARTER - PROGRESSIVE IMPROVEMENT POST-PANDEMIC



\*EBITDA includes proceeds from the sale of assets to create liquidity during COVID-19 pandemic, including Manukau NZ assets, Auburn RedYard in Australia, Coachella land in California and Royal George Theater in Chicago.

Source: Company SEC 10K and 10Q Filings.

# THE POWER OF THE MOVIE GOING EXPERIENCE IS Strong



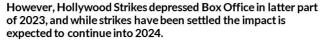
 Studios demonstrate dedication to the theatrical experience and commitment to theatrical window.

· Diversity of choices for moviegoers.

Compelling and event driven marketing expanding audience.

Content providers expanding

- o Apple and MGM Amazon committed to theatrical window
- o Concert movies
- o International films, including South Asian
- o Faith based audiences







#### **RDI GLOBAL CINEMA BUSINESS - PANDEMIC REBOUND**

Total Cinema Revenue (Box Office, F&B and Ancillary) In USD YTD September 2019-2023



Source: Company SEC 10Q Filings.

#### 2023 RECORD BREAKING RELEASES\*

#### DEMONSTRATE STRENGTH OF THEATRICAL EXPERIENCE



#### Super Mario **Bros Movie**

- At \$1.36 billion, second . highest grossing animated film of all time, behind Disney's Frozen 2
- Highest grossing film released by Illumination
- Biggest worldwide opening for an animated

#### JUN 2023

#### Spider-Man: Across the Spider-Verse

- \$690 million gross The highest earning animated film based on a comic book
- Spider-Man: Across the Spider-Verse tops box • office of \$120.5 million. 3rd biggest opening of 2023 domestically

#### JUL 2023 Barbie

#### At \$1.4 billion 2023's

- highest grossing global movie and 14<sup>th</sup> highest grossing movie of all time
- Highest earning movie in Warner Bros history Highest grossing opening for a non-franchise movie ever
- 13th movie in history to cross the \$600 million mark domestically

#### JUL 2023

#### Oppenheimer

- · At \$950 million, second- · highest grossing R rated film of all time, behind Joker (2019)
- Third-highest grossing film of 2023 worldwide and the highest-grossing World War II-related film of all time
- Its simultaneous release on Jul. 21 with Barbie led to Barbenheimer, which was the cultural phenomenon that urged audiences to see both films as a double feature



JUL 2023

#### At \$247 million global box office, one of the most successful independent films of all time. Distributor: Angel Studios

#### OCT 2023

#### Taylor Swift: The Eras Tour

- Opened on October 13. 2023, and has become the highest grossing concert film of all time and the second highest opening ever in October in North America
- \$175 million in Domestic Grosses & \$249 million worldwide.



#### Five Nights at Freddy's

- Despite having a joint release on a streaming platform, it achieved the highest Halloween opening weekend, breaking a record that held for the last 12 years Highest grossing movie of all time for Blumhouse Productions
- Best-Debut ever for PG-13 horror film in over 20
- years 3<sup>rd</sup> Biggest Day at the Domestic Box Office for a game-adapted movie















\*All Box Office data through November 30, 2023

#### RDI'S US, AU, NZ CINEMA DIVISIONS REBOUND

Total Cinema Revenue (Box Office, F&B and Ancillary) In USD\*\*
YTD September 2019-2023



(in thousands)

\*\*From 9/30/2019 to 9/30/2023, (i) US screen count decreased by 10.1%, (ii) AU screen count increased by 31.4% and (iii) NZ screen count decreased by 4.3%.

Source: Company SEC 10Q Filings.

# **2024 CAPITAL ALLOCATION PRIORITIES**BALANCE SHEET SNAPSHOT AS OF SEPTEMBER 30, 2023

#### **2024 CAPITAL ALLOCATION PRIORITIES**

٠	Review Real Estate Portfolio for cash generating opportunities	TOTAL ASSETS (BOOK VALUE)	\$532.6 million
٠	Create liquidity through sale of non-strategic assets	CASH & CASH EQUIVALENTS	\$11.9 million
•	Focus on debt paydown	-	
٠	Build cash reserves	TOTAL DEBT OUTSTANDING	\$208.6 million
•	Conservatively invest in guest experience and select new cinemas	STOCKHOLDERS' EQUITY	\$42.1 million

#### **GLOBAL REAL ESTATE STRATEGY 2024**

- Strategically evaluate our portfolio to find assets to boost liquidity and reduce interest expense.
- Continue to execute operational, marketing, leasing and capital investment strategies to engage with our communities and increase the value of our real estate assets.
- Advance re-development plans for our key assets in Wellington, NZ.
- Continue the leasing of 44 Union Square, our key New York City real development project.











98 YORK STREET

5995 SEPULVEDA



Reading Viaduct



#### **GLOBAL REAL ESTATE - 2024 STRATEGY TO INCREASE LIQUIDITY**

- · Strategically evaluate Real Estate Portfolio to determine the most efficient assets to monetize in light our upcoming liquidity needs.
- Similar to our earlier Liquidity Strategy which started in 2020, we will prioritize assets whose value would not have materially increased in value without a substantial investment by us:
  - o Industrial Land (Manukau, NZ)
  - o Agricultural Land (Coachella, CA)
  - o Redyard/Auburn (NSW, AU) Leased back Reading Cinema
  - o Royal George Theater (Chicago, III)
  - Fee property (Invercargill, NZ) Leased back Reading Cinema on long-term lease
  - o Fee property (Maitland, NSW, AU), which was sold in Q4 2023 Leased back Reading Cinema
- · In 2024, we will prioritize non-core assets, which do not materially contribute to our operating results.
  - o 26+ acre industrial site in Williamsport, PA
  - o Office Building 5995 Sepulveda Blvd. (Culver City, CA)
- However, we will evaluate our entire Real Estate portfolio to ensure the long-term viability of the Company in light of the likely 2024 headwinds:
  - o Movie Release Schedule delays due to the Hollywood Strikes
  - o Interest rates continuing at existing levels for part or all of 2024
  - o Upcoming debt maturities in difficult lender environment
  - o Challenging office market leasing conditions
  - o Historic seismic issues tied to Courtenay Central building in Wellington, NZ



#### AU/NZ REAL ESTATE PORTFOLIO

MULTI-TENANTED PROPERTIES 317,252 SF (29,474m²)

**78** THIRD-PARTY TENANTS 260,637 SF (24,214m²)

LAND PARCELS IMPROVED WITH READING CINEMAS
180,240 SF (16,744m²)

UNDEVELOPED LAND PARCELS 84,195 SF (7,822m²)

AU/NZ REAL ESTATE 2023 HIGHLIGHTS

97%

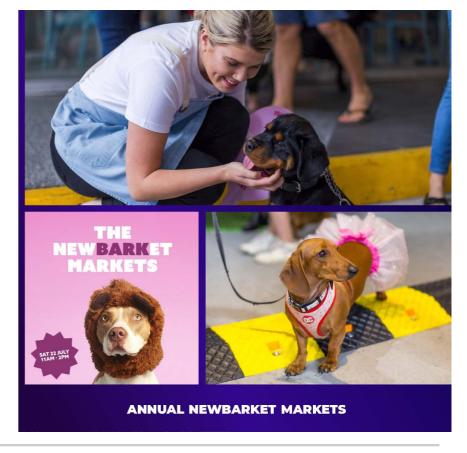
THIRD-PARTY TENANT OCCUPANCY RATE

IMPROVED FROM Q2 2023 (95%) & Q1 2023 (95%)



# OTHER Q3 2023 AU REAL ESTATE PORTFOLIO HIGHLIGHTS

- Sold Maitland property (NSW) in October 2023 for A\$2.8 million and leased back to Reading Cinema on a short-term basis. Book Value of property was A\$1.1M.
- AU Property Level Cash Flow increased by 8.3% vs. Q2 2023 (in local currency), which continues to be supported by reliance on internal leasing, as opposed to paying brokerage fees with external brokers.
- \$265K Percentage Rent Paid at November 30, 2023, with Third Party Tenant Sales increasing by 3.2% Q3 2023 vs. Q3 2022, despite inflationary headwinds.
- Vacancy rate reduced to 3% YTD
   only 3x vacancies remain (1 at Newmarket
   and 2 at Cannon Park)
- Aged arrears reduced at end of Q3 2023 by 91% vs. Q3 2022 to de minimis amount





#### WELL-CURATED DEVELOPMENT ANCHORED BY READING CINEMA IN BRISBANE CITY (QLD)

NEWMARKET VILLAGE ANCHORS AU REAL ESTATE PORTFOLIO

**THIRD PARTY TENANTS** 49

**ANCHOR TENANTS** Coles Supermarket

Reading Cinemas

Newmarket Hotel by ALH

**NET RENTABLE SQUARE FEET** 165,828 SF (15,406 m<sup>2</sup>)

OCCUPANCY YTD 99%\*

WEIGHTED AVERAGE LEASE TERM 2.9 years\*\*

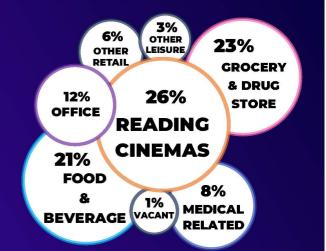
**NEW LEASES YTD** 9 New or Renewed Leases

13,239 SF (1,230 m<sup>2</sup>)

VACANCIES YTD 19



<sup>\*\*</sup> Reading Cinemas lease excluded from Weighted Average Lease Term Reading Centre Management Office included in Reading Cinemas



## CANNON PARK

#### MIXED-USE READING CINEMA ANCHORED CENTER IN TOWNSVILLE (QLD)

**THIRD PARTY TENANTS** 16

**ANCHOR TENANTS** Reading Cinemas

Kingpin

QLD Gov't Dept of Transport

**NET RENTABLE SQUARE FEET** 133,032 SF (12,359 m<sup>2</sup>)

OCCUPANCY YTD 94%\*

WEIGHTED AVERAGE LEASE TERM 2.6 years\*\*

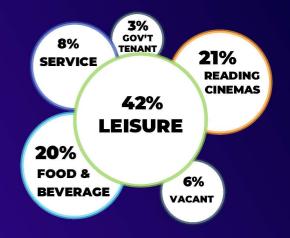
**NEW LEASES YTD** 

7 New or Renewed Leases

33,626 SF (3,124 m<sup>2</sup>)

VACANCIES YTD 69

6%



<sup>\*</sup> Excludes Reading Cinemas

<sup>\*\*</sup> Reading Cinemas lease excluded from Weighted Average Lease Term



#### READING CINEMA ANCHORED CENTER IN PERTH (WESTERN AUSTRALIA)

**THIRD PARTY TENANTS** 6

> Reading Cinemas Dome Cafe **ANCHOR TENANTS**

**NET RENTABLE SQUARE FEET** 60,118 SF (5,585 m<sup>2</sup>)

> **OCCUPANCY YTD** 100%\*

WEIGHTED AVERAGE LEASE TERM 2.9 years\*\*

> **NEW LEASES YTD** 0

**VACANCIES YTD** 0%



<sup>\*</sup> Excludes Reading Cinemas
\*\* Reading Cinemas lease excluded from Weighted Average Lease Term

#### YTD NOV 2023 AU REAL ESTATE PORTFOLIO

NEW LEASES (43,184 SF) / (4,012 m²)
Signed with existing tenants with lease expiries

NEW LEASES (7,190 SF) / (668 m²)
Signed with new operators improving our well-curated tenancy mix

LEASE RENEWALS (2,432 SF) / (226 m<sup>2</sup>)
Signed with existing tenants

**O**LASERQUEST







FASTA PPASTA



**BURGER URGE** 

# AU PROPERTY PORTFOLIO

+3.2%

Q3 2023

Combined AU Third Party Tenant Sales Increase (vs.Q3 2022), despite inflationary headwinds



# AU PORTFOLIO IMPROVING PERCENTAGE RENT

newmarket

B E L M O N T

CANNON PARK

**A\$265K** 

YTD 11/30/2023
Paid by Third Party Tenants



















## **RETAIL GROUND LEASE**

## REGIONAL MELBOURNE AREA

- Multi-year ground lease situated in Waurn Ponds, a residential suburb of Victoria.
- In addition to 8 screen Reading Cinema with TITAN LUXE, fully leased with two tenants and one telco tenant.

## **8000 SF OFFICE BUILDING**

## SOUTH MELBOURNE, VIC

- Building is located on York Street in South Melbourne, the trendy suburb surrounding the famed South Melbourne Market and home to well-known cafes and restaurants.
- One floor currently serves as the headquarters of our Australian operations and the other floor is fully leased to medical/wellness user.

# OUR ASSETS ARE LOCATED IN THE VIBRANT HEART OF WELLINGTON'S TE ARO DISTRICT



# "NEW ZEALAND'S MOST CREATIVE CITY"

Source: infometrics.co.nz 'New Zealand's most creative city in 202



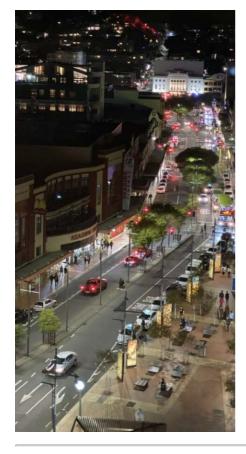


OUR KEY PROPERTY ASSETS WELLINGTON, NZ

**161,071 SF OF LAND** 

- 85,000 SF improved with Courtenay Central building Reading Cinemas, 53,755 SF retail space and 4,843 SF office
- To ensure community's safety, we temporarily closed Courtenay Central in early 2019 for seismic reasons.
- One of a very few remaining undeveloped large-scale sites in the heart of Wellington City.
- These sites are currently utilized as two at-grade car parking sites, generating car parking income.





# OUR ASSETS ARE IN TE ARO..."THE HEART OF WELLINGTON CITY"

## **ACROSS THE STREET FROM:**

- Tākina Wellington's new convention and exhibition center owned by Wellington City Council (WCC), which opened June 2023
- St. James Theatre the recently renovated and strengthened crown jewel of Wellington's theatre scene owned by WCC

## **JUST BLOCKS FROM:**

- Museum of New Zealand Te Papa Tongarewa
- Wellington Harbour

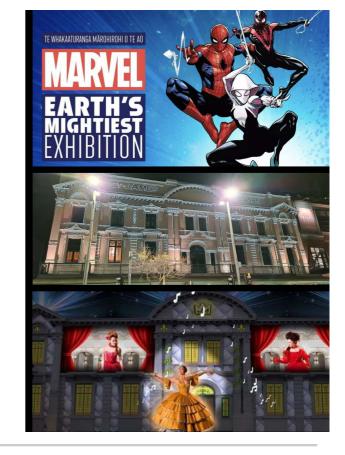


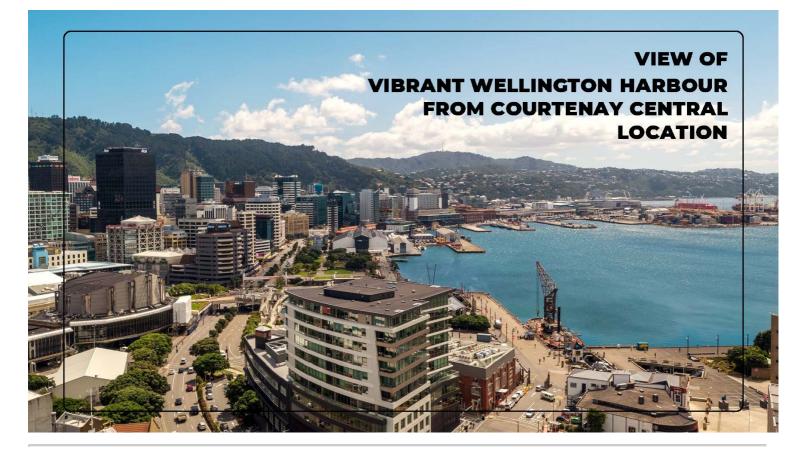


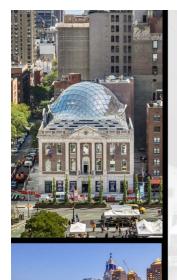


# WE'RE IN THE HEART OF THE CULTURAL & ENTERTAINMENT DISTRICT

- · Tākina Convention Centre (opened June 2023)
  - o Tākina expected to host over 500,000 visitors in its first year.
  - o June 2023 September 2023: Brickman Lego exhibition enjoyed approx. 100,000 visitors.
  - o December 2023: Marvel Exhibition targeting 175,000 visitors.
  - o Almost 120 multi-day conferences and events are currently booked.
- Harbour City Markets Cable Street can attract 25,000 shoppers on a Sunday morning.
- Te Papa Museum has over 1.5M visitors annually.
- St. James Live Theatre just completed a \$42M seismic upgrade and has over 20 shows booked from 2023 to 2024.









- Up to 70,077 SF\* of net leasable area (inclusive of potential BOMA adjustments) comprised of retail & office – 44 Union Square
- 75% interest in a 21,000 SF NYC cinema building (with development potential of 80,000 SF, plus additional 16,000 SF of air rights) -Cinemas 123
- 9,000 SF Off Broadway style theater in NYC with one stage Minetta Lane Theatre
- 5,000 SF Off Broadway style theater in NYC with one stage Orpheum Theatre
- Approximately 3,200 foot long and at 70-to-100 foot-wide elevated rail track in Philadelphia, PA - the Reading Viaduct. Underlying land owned in fee, except for transecting roadways.
- 24 Taxable Parcels in Philadelphia, PA surrounding or adjacent to the Viaduct
- Other Rail assets in Pennsylvania, Delaware and New Jersey, including 26+ acre industrial site in Williamsport, PA, with direct rail connection to SEDA-COG regional rail network.
- 27,090 SF\* Office Building in Culver City, CA 5995 Sepulveda Blvd.





<sup>\*</sup>POMA measurement





 On June 1, 2023, Petco opened a new 25,000 SF flagship store.

# petco 🛒

"When Petco left its dreary, longtime store on the north side of Union Square for a new space across the street at the renovated Tammany Hall, the company decided to create a whimsical, New York City-themed location that would delight pets and their owners alike. We tried to make it an extension of Union Square Park..."

#### COMMERCIAL OBSERVER, OCTOBER 17, 2023

- Currently, reviewing LOIs from nontraditional users for remaining upper floors.
- Company is evaluating marketing and leasing options to re-position asset in light of challenging NYC office leasing environment.







# NEW YORK CITY OFF-BROADWAY THEATRES

**COMPANY OWNS LAND & BUILDINGS** 

## MINETTA LANE THEATRE

(approx. 9,000 SF)







- One stage (399 seats) in the heart of New York City's West Village
- Audible, a subsidiary of Amazon, just celebrated its 5th Anniversary of Audible Theater. Since its founding in 2018, Audible Theater has presented 42 live shows at the Minetta Lane.
- Head of Audible Theater, Kate Navin, said that "For the next five years and beyond, our home at the Minetta will not only be a space for theater but also for live storytelling, including musical performances, podcasting events, and more."



#### **ORPHEUM THEATRE**

(approx. 5,000 SF)





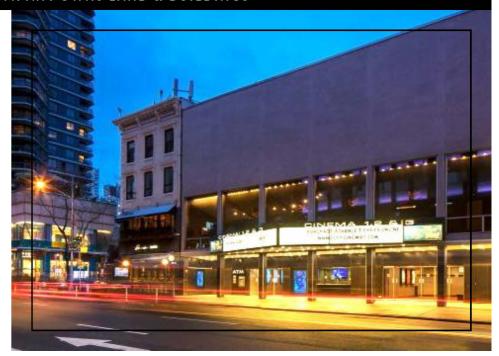
- One stage (347 seats) in the heart of New York City's East Village
- Based on the Orpheum's successful track record (home of STOMP for almost 30 years) and its marquee value, we are exploring a range of new Off-Broadway shows/license arrangements with various producers/entities.
- Today, Rachel Bloom is performing at the Orpheum.
- · Currently, in the process of applying for liquor license.



# NEW YORK CITY CINEMAS 123

COMPANY OWNS LAND & BUILDINGS

- 7,900 SF gross land area
- With inclusionary rights, we can build up to a maximum of approx. 96,000 RSF above grade.
- Currently operated as the Cinemas 123, boutique cinema on Upper East Side of NYC.
- Historically, asset treated as held for long-term development.
- Currently exploring with our minority partner, alternatives for this property, which may include, the bringing in of a capital partner, the entering into a financeable long-term ground lease, and/or the sale (in whole or in part) of our interest in the property.





- In light of NYC's High Line and London's Camden Highline, benefits are clear. Reading Viaduct, though shorter than NYC's High Line, is substantially wider.
- Its Southern terminus connects to Center City, a jump shot from the proposed new home of the 76ers, and its northern end connects to Spring Garden, home to many new residential units.
- This uninterrupted corridor connecting Spring Garden to Center City has significant potential value to the City and residents of Philadelphia and the Company.
- We're in discussions with community leaders about ways in which we can work together to bring enhanced value to our holdings.
- Philadelphia City Council is currently considering an ordinance which would allow the City to acquire, in whole or in part, our interest in the Viaduct.

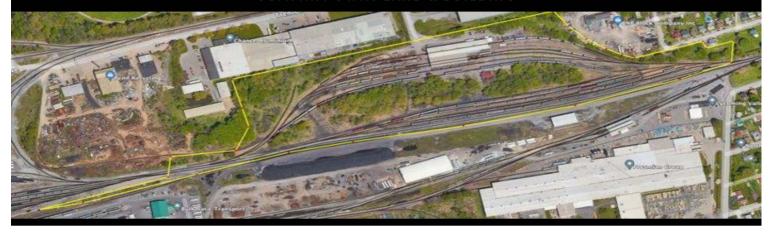


- Properties have been a part of our Company for over 100 years.
- Over 350,000 SF of land and bridgeworks in the City of Philadelphia.



# HISTORIC RAIL ASSET 2438 TRENTON AVENUE, WILLIAMSPORT, PENNSYLVANIA

COMPANY OWNS LAND & BUILDING



- 26.6-acre site, which includes 30,000 SF industrial building and multiple internal rail lines. It provides a user with a direct connection to the regional rail system operated by SEDA-COG.
- To improve Company's overall liquidity, the property is an asset held for sale and offered on a vacant possession basis.
- CBRE, exclusive listing agent, is marketing sale of property.
- The property is carried for nominal value on our balance sheet.

# OFFICE BUILDING 5995 SEPULVEDA, CULVER CITY

COMPANY OWNS LAND & BUILDING



- 27,090 RSF, three story office building ideally located in the heart of Culver City, one of the most dynamic creative nodes in West Los Angeles.
- To improve our Company's overall liquidity, the property is an asset held for sale.
- On January 22-24, 2024, the property will be put up for auction online on Ten-X, the world's largest online commercial real estate exchange. Newmark continues to be the listing agent.

# **GLOBAL CINEMA STRATEGY 2024 - 2025**

- Proactively improve our dollar spend per guest through focus on programming, marketing, operational and pricing strategies.
- Grow cinema business through a disciplined approach to renovations and new opportunities.







# 62 MOVIE THEATERS (507 SCREENS) ACROSS AUSTRALIA, NEW ZEALAND AND THE UNITED STATES

## **AUSTRALIA**

- 30 locations / 226 screens
- 4<sup>th</sup> largest exhibitor\*
- As of today, one new cinema in the pipeline
- Operations began in 1996 over 27 years of operating experience

# **NEW ZEALAND**

- 11 locations / 67 screens
- 3<sup>rd</sup> largest exhibitor\*
- As of today, one new cinema in the pipeline
- Operations began in 2002 two decades of operating experience

# **UNITED STATES**

- 21 locations / 214 screens
- 14<sup>th</sup> largest exhibitor\*
- Operations in 7 states (including D.C.)
- Leading specialty exhibitor with Angelika brand and a market leader in Hawaii







\*Size measured in terms of Box Office for quarter ended September 30, 2023. Location and screen counts as of September 30, 2023. Gross Box Office data excludes Joint Ventures.

# **CINEMA PORTFOLIO COMPETITIVE ADVANTAGE**

#### **INTERNATIONAL PORTFOLIO**

AU AND NZ ARE STABLE ECONOMIES WITH STRONG LOCAL FILM PRODUCTION, ENHANCING PROGRAMMING LED BY HOLLYWOOD MOVIES

• 46% of our Total Theater Revenues generated in AU and NZ\*



#### **OWNERSHIP VS. LEASING**

REDUCES MONTHLY OCCUPANCY COSTS, PROVIDES FINANCING FLEXIBILITY

• We own land underlying 16% of our cinemas\*



#### **SPECIALTY AND COMMERCIAL PROGRAMMING**

INTERNAL BOX OFFICE DIVERSIFICATION, CUSTOMER PROFILE GENERATES HIGHER SPENDS PER PATRON

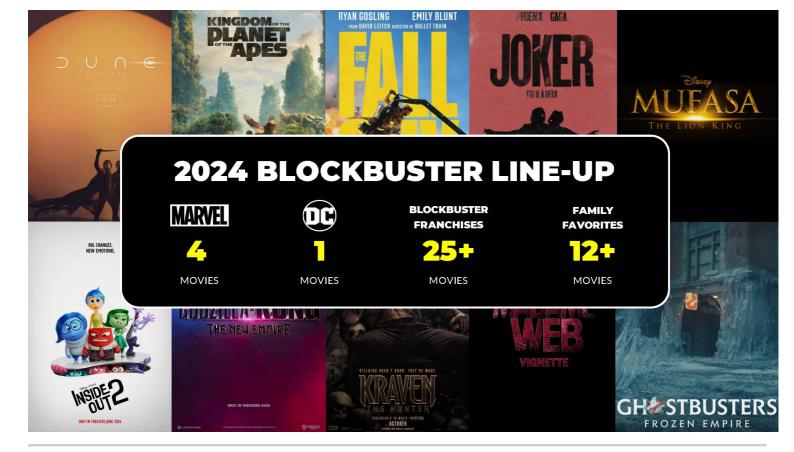
 Inspired by our Angelika Film Center brand, approx. 19% of our cinemas reflect a strong arthouse programming



\*Notes: Revenue data as of TTM September 2023. Cinema portfolio is based on number of leased vs owned theaters including joint ventures Reading data is as of September 30, 2023.

# 2023 GLOBAL INDUSTRY BOX OFFICE IS BOUNCING BACK

	2019 BOX OFFICE	2022 BOX OFFICE	TTM NOV 2023 BOX OFFICE
Global	\$42.5 Billion	\$26.0 Billion (down 39% vs. 2019)	\$30.7 Billion (down 28% vs. 2019)
North America	\$11.4 Billion	\$7.5 Billion (down 34% vs. 2019)	\$8.7 Billion (down 19% vs. 2019)
Australia	AU\$1.2 Billion	AU \$946.9 Million (down 23% vs. 2019)	AU\$978.0 Million (down 19% vs. 2019)
New Zealand	NZ\$206.2 Million	NZ\$155.0 Million (down 25% vs. 2019)	NZ\$174.0 Million (down 14% vs. 2019)





• JAN 12 Mean Girls

FEB 14 Madame Web

• MAR 1 Dune: Part Two

• APR 12 Godzilla x Kong: The New Empire

• MAY 3 The Fall Guy

• JUN 14 Inside Out 2

• JUL 3 Despicable Me 4

AUG 30 Kraven the Hunter

• SEP 6 Beetlejuice 2

• OCT 4 Joker: Folie à Deux

• NOV 8 Venom 3

• **DEC 20** Mufasa: The Lion

King

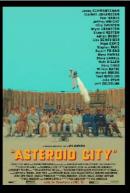


# ANGELIKA IN NYC - 2023 SPECIALTY FILMS THAT DELIVERED



#### **PAST LIVES**

At over **\$605,000**, Angelika's Box Office engagement ranked highest in North America and over 6% of North American reported Box Office



#### ASTEROID CITY

At almost **\$475,000**, Angelika's Box Office engagement ranked highest in North America



#### **BOTTOMS**

Box Office engagement over **\$231,000** since release

Over 1300 North American engagements and Angelika's engagement ranked top three



#### THEATER CAMP

Box Office engagement over **\$205,000** since release

Highest grossing engagement in North America

# **CONTINUING BOX OFFICE TREND**

# 2024 - AU/NZ FILM PRODUCTION WILL SUPPORT LOCAL BOX OFFICE









**OPENS FEB. 8, 2024** 

OPENS APR. 25, 2024

OPENTBC

OPENS APR. 25, 2024



Dr. Seuss' The Grinch

Dec. 9-10

The Polar Express Dec. 16-17

all shows at 10am









# **CONTINUE TO DELIGHT OUR GUESTS WITH CREATIVE PROGRAMS & EXPERIENCES**

To supplement the release schedule and improve overall seat occupancy percentages, our global programming teams will continue to create exclusive content programs or series to keep our audiences engaged with our brands.









Four **Weeks of** 

Christmas

# FOCUS ON ELEVATING THE GUEST EXPERIENCE

SIGNIFICANT INVESTMENT MADE IN THE LAST DECADE IN NEW AND EXISTING CINEMA ASSETS

#### **LUXURY RECLINER SEATING**

- 51% of US screens feature Luxury Recliner Seating
- 30% of AU/NZ screens feature Luxury Recliner Seating

#### **PREMIUM LARGE FORMAT (PLF) SCREENS**

- 38% of US theaters feature at least one PLF auditorium (IMAX, TITAN LUXE or TITAN XC)
- 49% of AU/NZ theaters feature a PLF Auditorium (TITAN XC or TITAN LUXE)

#### **ELEVATED FOOD & BEVERAGE**

- 86% of US cinemas offer enhanced F&B menus (including liquor)
- 100% of US cinemas offer liquor (beer, wine and/or spirits)
- 56% of AU/NZ cinemas offer enhanced F&B menus
- 77% of our global cinemas serve liquor

\*Note: Above statistics are as of September 30, 2023



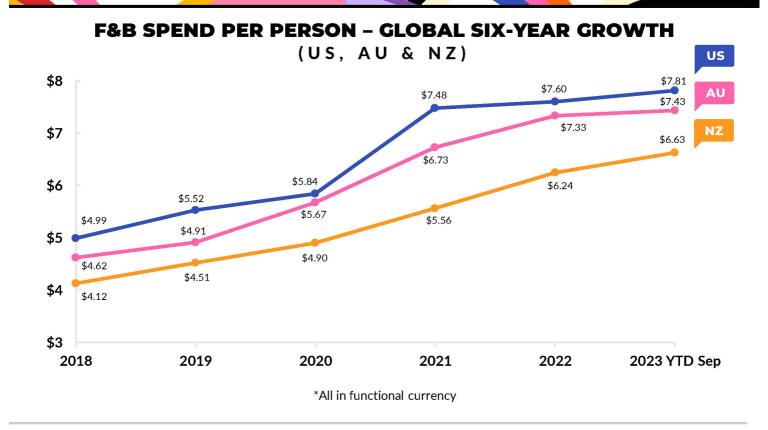










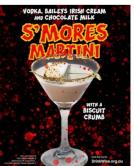


# STRONG F&B METRICS SUPPORTED BY MOVIE-THEMED MENUS

(US, AU & NZ)



















# IMPROVE GUEST EXPERIENCE THROUGH DIGITAL IMPROVEMENTS

# 1. SUCCESSFUL ROLL OUT OF F&B ORDERING VIA WEBSITE & APP

- AU/NZ Q3 2023 F&B ORDERING VIA WEBSITE/APP GENERATED A\$0.71 PER HEAD IN AU AND NZ\$0.51 PER HEAD IN NZ
- US SOFT LAUNCHING Q4 2023

## 2. US WEBSITE SOFT LAUNCHING Q4 2023

IMPROVE PRIVATE WATCH PARTY TECHNOLOGY

#### 3. ANGELIKA MEMBERSHIP PROGRAMS

- US FREE TO JOIN ANGELIKA MEMBERSHIP (OVER 110,000 MEMBERS SINCE 5/2022)
- AU ANGELIKA GOLD (PAID SUBSCRIPTION)
- AU ANGELIKA CLUB (FREE TO JOIN MEMBERSHIP)









# US, AU & NZ CINEMA DIVISIONS Q3 2023 OPERATIONAL STRENGTH

Q3 2023 CASH FLOW PRE-OCCUPANCY PER CAPITA\*

# HIGHEST THIRD QUARTER EVER FOR US, AU & NZ CINEMA

WITH EACH COUNTRY DELIVERING STRONG PER CAPITAS - BOX OFFICE, F&B & ANCILLARY REVENUE

# Q3 2023 TOTAL REVENUES\* Q3 2023 THEATER LEVEL CASH FLOW PER CAPITA\*

# HIGHEST THIRD QUARTER EVER FOR AU CINEMA DIVISON

**Q3 2023 ANCILLARY REVENUE** 

# HIGHEST THIRD QUARTER EVER FOR US CINEMA DIVISON

\*Note: All in functional currency



# FIRST INTERNATIONAL ANGELIKA OPENS IN BRISBANE (QLD)

- Angelika Film Centre opened in Brisbane (QLD) on August 24, 2023 in the sophisticated mixeduse development, South/City/SQ
- · 8 screens featuring all luxury recliners
- 3 ultra luxury Soho Lounge cinemas with waiter service from curated F&B menu
- · Elegant and chic lobby lounge
- Elevated F&B offer, with al fresco dining at the Highline Terrace balcony bar
- Curated specialty film programming in line with Angelika mission





# EXPANSION OF AU/NZ CINEMA PORTFOLIO - 2023-2026 AUSTRALIA • Three cinemas opened in AU in 2023 • Angelika Film Centre in Brisbane - October 2023 • Reading Cinemas with TITAN LUXE in Busselton - September 2023 • Reading Cinemas in Armadale - January 2023 • One new Reading Cinemas planned in Noosa (QLD) (2026)





# FINANCIAL REVIEW

# **GILBERT AVANES**

EXECUTIVE VICE PRESIDENT
CHIEF FINANCIAL OFFICER & TREASURER

# **SUMMARY FINANCIAL DATA**

## STATEMENT OF OPERATIONS

# NINE MONTHS ENDED SEPTEMBER 30

(\$ in thousands, except per share data)	2023	2022	2021
Revenues	\$ 177,425	\$ 155,908	\$ 89,142
Operating Income (Loss)	(5,073)	(20,080)	(37,461)
Interest Expense, net	(14,063)	(10,242)	(10,437)
Gain (Loss) on Sale of Assets and Other Income (Expense)	356	8,386	94,581
Income Tax (Expense) Benefit	(313)	(1,492)	(12,380)
Net Income (Loss) Attributable to Reading International, Inc.	(18,289)	(22,967)	31,572
Earnings (Loss) Per Share	(0.82)	(1.04)	1.45
EBITDA	9,995	4,548	71,400
Adjusted EBITDA <sup>(1)</sup>	9,995	4,548	71,428
Monetization of Assets	-	(59)	92,345
ADJ EBITDA without Monetization of Assets	\$ 9,995	\$4,607	\$ (20,917)

Source: Form 10-Q and Earnings Release for the nine months ended September 30, 2023, nine months ended September 30, 2021 and nine months ended September 30, 2021.

(\*\*DFor Adjusted EBITDA, for YTD Sep 2021 we have added back legal fees of \$0.03 million.

# **SUMMARY FINANCIAL DATA**

## STATEMENT OF OPERATIONS

## YEAR END, DECEMBER 31

(\$ in thousands, except per share data)	2022	2021
Revenues	\$ 203,115	\$ 139,060
Operating Income (Loss)	(28,483)	(41,793)
Interest Expense, net	(14,392)	(13,688
Gain (Loss) on Sale of Assets and Other Income (Expense)	6,763	95,981
ncome Tax (Expense) Benefit	(819)	(5,944
Net Income (Loss) Attributable to Reading International, Inc.	(36,184)	31,921
Earnings (Loss) Per Share	(1.64)	1.46
EBITDA	(55)	74,299
Adjusted EBITDA (1)	(55)	74,246
Monetization of Assets	-	92,219
ADJ EBITDA without Monetization of Assets	\$ (55)	\$ (17,973
Source: Form 10-K and Earnings Release for year ended December 31, 2022.		

# **SUMMARY BALANCE SHEET**

(\$ in thousands)	9/30/23	12/31/22	12/31/21
Cash and Cash Equivalents	\$ 11,925	\$ 29,947	\$ 83,251
Receivables	5,779	6,206	5,360
Other Current Assets	23,824	11,359	11,695
Total Current Assets	41,528	47,512	100,306
Operating Property, Net	261,614	286,952	306,657
Operating Lease Right-Of-Use Assets	180,718	200,417	227,367
Investment and Development Property, Net	8,336	8,792	9,570
Investment in Unconsolidated Joint Ventures and Entities	4,488	4,756	4,993
Other Assets	35,913	38,626	38,809
Total Assets	532,597	587,055	687,702
T.116	0/014	00.400	04.040
Total Current Liabilities less Current Debt	86,014	83,638	94,919
Total Debt - Current and Long-Term Portion	206,855	213,664	233,986
Operating Lease Liabilities - Non-Current Portion	180,002	200,037	223,364
Other Long-Term Liabilities	17,671	26,437	30,373
Total Stockholders Equity	42,055	63,279	105,060
Total Liabilities & Stockholders Equity	\$ 532,597	\$ 587,055	\$ 687,702

 $Sources: Form 10-Q for the \ quarter and \ nine \ months \ ended \ September \ 30,2023 \ and \ Form \ 10-K for the \ year \ ended \ December \ 31,2022.$ 

# **READING INTERNATIONAL DEBT**

DEBT SUMMARY			AS OF SEPTEMBER 30, 2023			AS OF DECEMBER 31, 2022			
(\$ in thousands)	Corporate and/or Property Debt	Expiration Year	Contractual Capacity	Capacity Used	Unused Capacity	Contractual Capacity	Capacity Used	Unused Capacity	
Trust Preferred Securities	С	2027	\$ 27,913	\$ 27,913	-	\$ 27,913	\$ 27,913	-	
5995 Sepulveda	Р	2027	8,471	8,471	-	8,674	8,674	-	
44 Union Square	Р	2024	55,000	46,840	8,160 (2)	55,000	43,000	12,000	
Bank of America (5)	С	2024	22,375	22,375	-	26,750	26,750	-	
Purchase Money Promissory Note	С	2024	776	776	-	1,333	1,333	-	
Cinemas 1, 2, 3 (3)	Р	2024	21,061	21,061	-	22,455	22,455	-	
National Australia Bank (1)(4)	С	2025	64,831	64,831	-	68,731	68,731	-	
Westpac Bank (1)	C/P	2024	8,322	8,322	В	8,777	8,777	-	
Minetta & Orpheum	Р	2023	8,000	8,000	-	8,000	8,000	-	
Total			\$ 216,749	\$ 208,589	\$ 8,160	\$ 227,633	\$ 215,633	\$ 12,000	

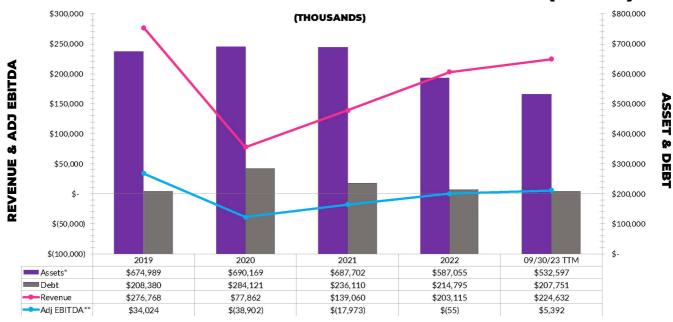
Source: Form 10-Q for period ending 9/30/2023 & Form 10-K for year ended 12/31/2022.
(1) Borrowings in foreign currency: Contractual capacity/Capacity used converted to U.S. dollars based on exchange rates as of 9/30/2023 & 12/31/2022.
(2) \$8,160 in unused capacity is restricted for 44 Union Square project.
(3) Cinemas 123 loan: we refinanced and extended the maturity to October 1, 2024
(4) National Australia Bank loan: we refinanced and extended the maturity to September 4, 2024
(5) Bank of America loan: we amended and extended the maturity to September 4, 2024

# FINANCING MATTER SUBSEQUENT TO FILING Q3 2023 FORM 10Q

# WESTPAC/NZ LOAN

•	On November 29, 2023, Westpac extended the terms and conditions of our loan to January :	1,
	2025. Currently our balance is NZ\$13.8 million.	

# 2019 - SEPT 2023 TTM YEARLY FINANCIAL TREND (IN USD)



Data presented above has been adjusted to reflect adjustments, if any, to prior years based on the latest K's and Q's.

\*Asset Value reflects amounts set forth in Reading public filings (10-Ks and 10-Qs). In many instances, the amounts do not reflect today's market values or take into account potential development value.

Starting in 2019 leases are capitalized on our balance sheet.

\*Ter Ordigusted EBITDA; 2021 we have removed legal fees of \$0.05 million and gains on monetization of assets \$92.2 million; 2020 we have removed legal fees of \$0.4 million; 2019 we have added back legal fees of \$1.0 million.

# THE CORE VALUES & GUIDING PRINCIPLES INSPIRED BY OUR FOUNDER CONTINUE TO GUIDE US THROUGH NEWEST HEADWINDS, SUCH AS HOLLYWOOD STRIKES AND RECORD INTEREST RATES



**EMPATHETIC** approach to our stakeholders

**ENTREPRENEURIAL** approach to our business

**EDUCATED** analysis underpins our strategies

**ENGAGING** our guests is paramount to our success

**EXECUTION** Is a focus of our multi-year strategy

**EXTENDED VIEW** means pursuing a long-term value strategy

**JAMES J. COTTER SR.** 

OUR CONTROLLING STOCKHOLDER REMAINS COMMITED TO THE PRESERVATION OF LONG-TERM STOCKHOLDER VALUE



# THANK YOU TO THE ENTIRE READING TEAM AND, CONGRATULATIONS ON **WELL-DESERVED HONORS IN 2023!**



#### **SHOPPING CENTRE COUNCIL OF AUSTRALIA 2023** MARKETING AWARDS

**RUNNER-UP** 

THE NEW BARK'ET MARKETS -**NEWMARKET VILLAGE** 

> Reading Property Team -Lena Kretzschmann-Hill, Amy Boston, Alana White

# **40 UNDER 40 BY PACIFIC BUSINESS NEWS**

KYLER KOKUBUN

Marketing & Events Manager

Consolidated Theatres July 2023

#### **AUSTRALIAN GOOD DESIGN AWARDS**

WINNER

CINDERELLA VIDEO ANIMATION ONTO EXTERIOR OF ST. JAMES THEATRE

Reading Property Team, together with Wellington City Council and St. James Theatre

#### **BEST MOVIE THEATER BY EDITORS AT HONOLULU MAGAZINE**

WINNER

**CONSOLIDATED THEATRES -**WARD VILLAGE

#### **AUSTRALIAN INDEPENDENT DISTRIBUTORS** ASSOCIATION'S BEST METRO **MULTIPLEX CINEMA**

STATE CINEMA BY ANGELIKA

Hobart, Tasmania, Australia October 2023

#### **MOTION PICTURE CLUB-**MPC SUMMER IN THE CITY **EVENT**

HONOREE

ROBERT SMERLING

President, US Cinemas Reading International, Inc.

#### **BEST MOVIE THEATER BY EDITORS AT HONOLULU MAGAZINE**

**FINALIST** 

CONSOLIDATED THEATRES -KAHALA SHOPPING CENTER

#### **BEST MOVIE THEATER BY DALLAS MORNING NEWS**

WINNER - BEST MOVIE THEATER IN DFW

ANGELIKA FILM CENTER & CAFÉ - MOCKINGBIRD **STATION** 

July 2023



