

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934
Date of report (Date of earliest event reported): **November 9, 2004**

Reading International, Inc.

(Exact Name of Registrant as Specified in its Charter)

Nevada

(State or Other Jurisdiction
of Incorporation)

1-8625

(Commission
File Number)

95-3885184

(IRS Employer
Identification No.)

550 S. Hope Street, Suite 1825, Los Angeles, California

(Address of Principal Executive Offices)

90071

(Zip Code)

Registrant's telephone number, including area code **(213) 235-2240**

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2 (b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4 (c))
-

TABLE OF CONTENTS

[Item 2.02. Results of Operations and Financial Condition.](#)

[Item 9.01. Financial Statements and Exhibits.](#)

[SIGNATURES](#)

[Exhibit 99.1](#)

[Table of Contents](#)

Item 2.02. Results of Operations and Financial Condition.

On November 9, 2004, Reading International, Inc. issued a press release announcing information regarding its results of operations and financial condition for the quarter ended September 30, 2004, a copy of which is attached as Exhibit 99.1.

Item 9.01. Financial Statements and Exhibits.

99.1 Press release issued by Reading International, Inc. pertaining to its results of operations and financial condition for the quarter ended September 30, 2004.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

READING INTERNATIONAL, INC.

Date: November 16, 2004

By: /s/ Andrzej Matczynski

Name: Andrzej Matczynski
Title: Chief Financial Officer

**Reading International Announces Eleventh Consecutive Quarter of Positive
EBITDA⁽¹⁾**

- **Revenue** was up **18.8%**, at \$28.1 million for the 2004 Quarter versus 2003
- **EBITDA⁽¹⁾** was up **106.3%**, at \$2.4 million for the 2004 Quarter versus 2003

Los Angeles, California, — (PR NEWSWIRE) – November 9th, 2004 – Reading International, Inc. (AMEX: RDI) announced today results for its third quarter ended September 30th, 2004.

Third Quarter 2004 Highlights

- Completed acquisitions of 2 independent cinema circuits in Australia and New Zealand.
- Revenue at \$28.1 million increased 18.8% compared to \$23.7 million in Q3 2003.
- Eleventh consecutive quarter of positive EBITDA⁽¹⁾, at \$2.4 million for the quarter, 106.3% higher than the \$1.2 million for Q3 2003.

Third Quarter 2004 Discussion

During the quarter, we completed two acquisitions.

- First, at the beginning of July we completed the acquisition of the “Anderson Circuit” in Australia which gave us four existing cinemas with 22 screens and agreements to lease with respect to two additional cinemas (with an additional 15 screens) in two facilities currently under construction. It is anticipated that these two additional cinemas will both open before the end of the year. The purchase price of \$6.2 million for the four existing cinemas is expected to yield an unleveraged return in excess of 18.0% and is meeting these expectations in our first quarter of trading. The two additional cinemas under construction are expected to yield an unleveraged return in excess of 20.0% on their estimated \$4.9 million fit-out cost.
- Second, at the end of August we acquired the “Movieland Circuit” in New Zealand which gave us six cinemas with 27 screens and the underlying fee interests of three of the cinema properties. Also acquired were the plans and permits for the

(1) The Company defines EBITDA as net income (loss) before net interest expense, income tax benefit, depreciation, and amortization. EBITDA is presented solely as a supplemental disclosure as management believes it to be a relevant and useful measure to compare operating results among its properties and competitors, as well as a measurement tool for evaluation of operating personnel. EBITDA is not a measure of financial performance under the promulgations of generally accepted accounting principles (#GAAP#). EBITDA should not be considered in isolation from, or as a substitute for, net loss, operating loss or cash flows from operations determined in accordance with GAAP. Finally, EBITDA is not calculated in the same manner by all companies and accordingly, may not be an appropriate measure for comparing performance amongst different companies. See the #Supplemental Data# table attached for a reconciliation of EBITDA to net income (loss).

development of an additional two screens at each of two of the cinemas, for a potential increase of four additional screens. Also, one of the locations includes a pub facility that is being rented to an unrelated third party tenant. The purchase price of \$14.4 million is expected to yield an unleveraged blended return in excess of 15.0%. The lower yield reflects the fact that in the case of three of the cinemas, the underlying fee interest was also acquired.

Revenue grew 18.8% to \$28.1 million from \$23.7 million in the 2003-quarter, assisted by currency effects and despite a flat quarter in the US and a down quarter in Puerto Rico. Revenue in Australia grew strongly even without the added assistance from currency and a full quarter of our Anderson acquisition. In New Zealand, as in Australia, currency positively affected our revenue. Even without this help the revenue coming from our core business was strong and was minimally affected in this quarter by our Movieland acquisition. In the USA, Australia and New Zealand, real estate income was strong for the quarter, reflecting higher tenancy rentals and higher occupancy rates. The quarter's strong box office performers were led by "Shrek 2", followed by "Spiderman 2" and "Fahrenheit 9/11".

We achieved our eleventh consecutive quarter of positive EBITDA(1), since the close of our consolidation transaction at the end of 2001. At \$2.4 million, it was \$1.3 million or 106.3% higher than last year's quarter. \$1.0 million came from operations, including the new acquisitions (approximately \$300,000) and \$300,000 from joint venture earnings.

As a percent of revenue, operating expense remained relatively constant at 77.0% in the 2004 quarter compared to 77.8% in the 2003 quarter. Our ongoing focus on individual cinema expense levels was the primary driver for this. Increased rental revenue from our real estate holdings due to higher occupancy factors and renegotiated rent levels, without a corresponding increase in expense, was also a contributing factor.

Depreciation and amortization grew \$761,000 or 29.7% from \$2.6 million to \$3.3 million for the 2004 quarter. This increase was primarily driven by depreciation of assets acquired following the 2003 quarter.

General and administrative expense grew \$164,000 or 4.1%, from \$4.0 million to \$4.2 million in the 2004 quarter. This increase was the result of higher litigation expense and the high costs of implementing the requirements of the Sarbanes-Oxley Act.

The only other significant driver for the better 2004 quarter compared to the 2003 quarter was, as already mentioned above, approximately \$300,000 from joint venture earnings.

As a result of the above, we reported a \$2.2 million net loss for the 2004 quarter compared to a \$2.6 million loss in the 2003 quarter. Once again, the continued strength of our EBITDA(1) at \$2.4 million for the 2004 quarter was the significant achievement.

Nine Month 2004 Summary

- Revenue increased by 11.0% to \$76.5 million compared to \$68.9 million in the 2003 nine month period. The increase in operating expenses of 11.5% was in line with the revenue increase.
 - Total revenue per screen increased to \$301,118 from \$294,296 or 2.3%, in the 2003 nine months.
-

- Depreciation and amortization grew to \$9.3 million from \$7.5 in the 2003 nine months, driven by currency fluctuations and depreciation on newly acquired assets.
- General and administrative expense increased to \$11.3 million from \$10.6 million in the 2003 nine months. Higher litigation expense and Sarbanes implementation costs, together with a one-time credit in the 2003 nine months for reimbursed litigation expense were the significant drivers.
- Other income at \$3.0 million was flat compared to the 2003 nine months. A realized currency gain in 2004 was the primary driver, as opposed to litigation settlement and option release income being the driver for the 2003 nine months.
- Net loss increased to \$4.1 million, or \$0.19 per share, from a loss of \$3.1 million, or \$0.14 per share in the nine months of 2003.
- EBITDA(1) for the nine months of 2004 at \$8.4 million was higher by \$870,000 when compared to the \$7.5 million of the 2003 nine months. This increase was driven by the strong third quarter 2004 EBITDA(1) as explained above.

Balance Sheet

Total assets at September 30, 2004 were \$217.2 million compared to \$222.9 million at December 31, 2003. The currency exchange rates for Australia and New Zealand as of September 30, 2004 were \$0.7148 and \$0.6692, respectively, and as of December 31, 2003, these rates were \$0.7520 and \$0.6557, respectively. As a result, currency had an overall negative effect on the balance sheet at September 30, 2004 compared to December 31, 2003.

Cash and cash equivalents were down approximately \$13.8 million at \$7.9 million compared to \$21.7 million at December 31, 2003. The decrease in cash was primarily driven by:

- Cash used in the purchase of the Anderson circuit and the related fit-out costs of \$6.2 million;
- Cash used in the purchase of the Movieland circuit and related fee interests of \$4.8 million;
- Cash of \$1.1 million paid for the acquisition of land adjacent to our Newmarket property in Brisbane, Australia;
- Cash of \$1.4 million expended on the Newmarket development project, to date
- Cash of \$600,000 deposited in connection with our acquisition of the Cinemas 1,2 and 3 fee interest in Manhattan; and
- The negative currency effect from December 31, 2003.

We believe that we have, or will have, sufficient borrowing capacity under our new Australian bank loan facilities and our new New Zealand bank loan facility to recoup substantially all of the working capital that we have invested in Australia and New Zealand this year, if we so choose.

As a result of the above, our working capital has become negative at \$16.1 million compared to a positive \$0.8 million at December 31, 2003. Negative working capital is typical

in the cinema industry, due to the lag time between the collection of box office and concession receipts and the payment of film distributors and vendors.

The resulting stockholders' equity was \$103.4 million at September 30, 2004 compared to \$113.0 at December 31, 2003.

As a result of the above acquisitions and including cinemas that are to be fitted-out under current heads of agreement, we will increase the size of worldwide circuit (including cinemas operated or managed through our joint venture partner in New Zealand) to forty nine cinemas with 321 screens.

Subsequent Events

During the second quarter of 2004, the Company entered into a letter of intent with a possible purchaser of the Company's cinemas in Puerto Rico specifying a sale price of approximately \$6.5 million. These assets are currently carried on our books at \$2.2 million. The term of that letter of intent has been extended to November 8, 2004. The sale of these cinemas remains subject to the negotiation and execution of definitive transactional documents. However, the drafting of those documents is in an advanced state. However, no assurances can be given that the letter of intent will eventually result in a sale of the Company's cinemas in Puerto Rico.

On August 4, 2004, the Company entered into an agreement to purchase for \$12.0 million the approximately 7,840 square-foot fee interest underlying the ground lease underlying our current sublease in the Cinemas 1, 2 & 3 property located in Manhattan on 3rd Avenue between 58th Street and 59th Street, and made an initial deposit into escrow of \$600,000. On October 29, 2004, the Company deposited an additional \$200,000 for a total deposit of \$800,000, to extend the closing date of that transaction to January 31, 2005.

As indicated in our 2003 10-K filing, during 2002, the Company commenced antitrust litigation against a certain number of distributors and competitors alleging violations of antitrust laws with respect to first run film distribution to the Village East cinema in Manhattan. To date, the Company has reached settlements with Disney, Dreamworks and Loews and is currently in settlement discussions with several other defendants.

As part of the Company's acquisition of the New Zealand Movieland Circuit, the Company issued \$9.6 million (NZ\$14.3 million) in notes payable to the sellers with an understanding that \$792,000 (NZ\$1.2 million) of the notes payable would be convertible to Reading International Class A Common Stock. On October 22, 2004, the Company received notice from the sellers of their intent to convert the notes to Reading International Class A Common Stock consisting of 98,949 shares at a conversion price of \$8.00 (NZ\$11.94) per share (using a US\$ to NZ\$ exchange ratio of \$0.67). The Company has also agreed with the sellers that, once they exercise their option to convert the portion of the sellers' notes to Reading International Class A Common Stock, the sellers have the option to put to the Company the stock that they converted at \$8.00 (NZ\$11.94) per share at any time up to March 31, 2006.

Russell 3000[®] Index

On July 1, 2003 Reading International, Inc. joined the Russell 3000[®] Index. Annual reconstitution of the Russell indexes captures the 3,000 largest U.S. stocks as of the end of May, ranking them by total market capitalization to create the Russell 3000[®]. The largest 1,000 companies in the ranking comprise the Russell 1000[®] Index while the remaining 2,000

companies become the widely used Russell 2000[®] Index. On July 1, 2004, Reading International, Inc. was reaffirmed as a member of the Russell 2000[®] Index for the 2004/5 year.

About Reading International, Inc.

Reading International is in the business of owning and operating cinemas and live theaters and developing, owning and operating real estate assets. Our business consists primarily of:

- the development, ownership and operation of cinemas in the United States, Australia, New Zealand, and Puerto Rico;
- the ownership and operation of “Off Broadway” style live theaters in Manhattan and Chicago; and
- the development, ownership and operation of commercial real estate in Australia, New Zealand and the United States, including entertainment-themed retail centers (“ETRC”) in Australia and New Zealand.

Reading manages its worldwide cinema business under various different brands:

- in the United States, under the
 - Reading brand,
 - Angelika Film Center brand (<http://angelikafilmcenter.com/>), and
 - City Cinemas brand (<http://citycinemas.moviefone.com/>);
- in Australia, under the Reading brand (<http://www.readingcinemas.com.au/>),
- in New Zealand, under the
 - Reading (<http://www.readingcinemas.co.nz>) and
 - Berkeley Cinemas (<http://www.berkeleycinemas.co.nz/>) brands,
 - and in Puerto Rico, under the CineVista brand.

Statements in this release about the Company's future financial performance, customer relationships, initiatives to develop new ETRC's and cinemas and the market potential for entertainment services are forward-looking statements and are subject to risks and uncertainties that could cause actual results to differ materially from expectations. Factors that could impact Reading International's future results include changes in demand and market growth rates, the availability of film and live theater product, the effect of competition, pricing pressures, exchange rate fluctuations and the viability and market acceptance of new developments. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be attained. The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. More information about Reading International's risks is available in the Company's annual report on Form 10-K and other filings made from time to time with the Securities and Exchange Commission.

For more information, contact:

Andrzej Matyczynski, Chief Financial Officer
Reading International, Inc. (213) 235 2240

Reading International, Inc. and Subsidiaries
Supplemental Data
Reconciliation of EBITDA to Net Loss (Unaudited)
(dollars in thousands, except per share amounts)

| Statements of Operations | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|------------------------------------|-------------------------------------|-------------------|------------------------------------|-------------------|
| | 2004 | 2003 | 2004 | 2003 |
| Revenue | \$28,098 | \$23,656 | \$76,502 | \$68,911 |
| Operating expense | | | | |
| Cinema/live theater/real estate | 21,647 | 18,411 | 59,562 | 53,423 |
| Depreciation and amortization | 3,320 | 2,559 | 9,277 | 7,516 |
| General and administrative | 4,161 | 3,997 | 11,333 | 10,595 |
| Operating loss | (1,030) | (1,311) | (3,670) | (2,623) |
| Interest expense, net | 900 | 818 | 2,405 | 2,423 |
| Other (income) expense | (230) | 110 | (2,984) | (2,761) |
| Income tax provision | 327 | 322 | 762 | 607 |
| Minority interest expense (income) | 135 | (18) | 245 | 178 |
| Net loss | <u>\$ (2,162)</u> | <u>\$ (2,543)</u> | <u>\$ (4,098)</u> | <u>\$ (3,070)</u> |
| Basic and diluted loss per share | <u>\$ (0.10)</u> | <u>\$ (0.12)</u> | <u>\$ (0.19)</u> | <u>\$ (0.14)</u> |
| EBITDA* | <u>2,385</u> | <u>1,156</u> | <u>8,346</u> | <u>7,476</u> |
| EBITDA change | | <u>+ 1,229</u> | | <u>+ 870</u> |

* EBITDA presented above is net (loss) income adjusted for interest expense (net of interest income), income tax benefit, and depreciation and amortization expense. Reconciliation of EBITDA to the net (loss) income is presented below:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|-------------------------------------|-------------------------------------|-----------------|------------------------------------|-----------------|
| | 2004 | 2003 | 2004 | 2003 |
| Net loss | \$ (2,162) | \$ (2,543) | \$ (4,098) | \$ (3,070) |
| Less: Interest expense, net | 900 | 818 | 2,405 | 2,423 |
| Add: Income tax provision | 327 | 322 | 762 | 607 |
| Less: Depreciation and amortization | 3,320 | 2,559 | 9,277 | 7,516 |
| EBITDA | <u>\$ 2,385</u> | <u>\$ 1,156</u> | <u>\$ 8,346</u> | <u>\$ 7,476</u> |

Reading International, Inc. and Subsidiaries
Condensed Consolidated Statements of Operations (Unaudited)
(dollars in thousands, except per share amounts)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|-------------------|------------------------------------|-------------------|
| | 2004 | 2003 | 2004 | 2003 |
| Revenue | | | | |
| Cinema | \$ 24,168 | \$ 20,579 | \$ 65,181 | \$ 59,656 |
| Live theater | 1,080 | 1,067 | 2,957 | 3,426 |
| Rental/real estate | 2,850 | 2,010 | 8,364 | 5,829 |
| | <u>28,098</u> | <u>23,656</u> | <u>76,502</u> | <u>68,911</u> |
| Operating expense | | | | |
| Cinema | 19,795 | 16,375 | 53,912 | 47,658 |
| Live theater | 681 | 770 | 1,848 | 2,064 |
| Rental/real estate | 1,171 | 1,266 | 3,802 | 3,701 |
| Depreciation and amortization | 3,320 | 2,559 | 9,277 | 7,516 |
| General and administrative | 4,161 | 3,997 | 11,333 | 10,595 |
| | <u>29,128</u> | <u>24,967</u> | <u>80,172</u> | <u>71,534</u> |
| Operating loss | <u>(1,030)</u> | <u>(1,311)</u> | <u>(3,670)</u> | <u>(2,623)</u> |
| Non-operating (income) expense | | | | |
| Interest income | (190) | (173) | (785) | (495) |
| Interest expense | 1,090 | 991 | 3,190 | 2,918 |
| Other (income) expense | (230) | 110 | (2,984) | (2,761) |
| Loss before income taxes and minority interest | <u>(1,700)</u> | <u>(2,239)</u> | <u>(3,091)</u> | <u>(2,285)</u> |
| Income tax provision | 327 | 322 | 762 | 607 |
| Loss before minority interest | <u>(2,027)</u> | <u>(2,561)</u> | <u>(3,853)</u> | <u>(2,892)</u> |
| Minority interest expense (income) | 135 | (18) | 245 | 178 |
| Net loss | <u>(2,162)</u> | <u>(2,543)</u> | <u>(4,098)</u> | <u>(3,070)</u> |
| Basic loss per share | <u>\$ (0.10)</u> | <u>\$ (0.12)</u> | <u>\$ (0.19)</u> | <u>\$ (0.14)</u> |
| Weighted average number of shares | | | | |
| outstanding – basic | <u>21,899,290</u> | <u>21,899,286</u> | <u>21,899,290</u> | <u>21,847,468</u> |
| Diluted loss per share | <u>\$ (0.10)</u> | <u>\$ (0.12)</u> | <u>\$ (0.19)</u> | <u>\$ (0.14)</u> |
| Weighted average number of shares | | | | |
| outstanding – diluted | <u>21,899,290</u> | <u>21,899,286</u> | <u>21,899,290</u> | <u>21,847,468</u> |

Reading International, Inc. and Subsidiaries
Condensed Consolidated Balance Sheets
(dollars in thousands)

| | (Unaudited) September 30, 2004 | December 31, 2003 |
|--|--------------------------------------|----------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 7,919 | \$ 21,735 |
| Investment in marketable securities | 33 | 85 |
| Receivables | 6,190 | 4,787 |
| Inventory | 767 | 518 |
| Restricted cash | 3,019 | 456 |
| Prepaid and other current assets | 3,702 | 2,612 |
| Total current assets | 21,630 | 30,193 |
| Rental property, net | 7,526 | 7,916 |
| Property and equipment, net | 130,564 | 119,439 |
| Property held for development | 25,356 | 26,396 |
| Investment in joint ventures | 7,306 | 4,482 |
| Note receivable | — | 13,000 |
| Capitalized leasing costs, net | 333 | 411 |
| Intangible assets, net | 11,408 | 12,248 |
| Goodwill | 8,847 | 5,090 |
| Other noncurrent assets | 4,244 | 3,691 |
| Total assets | \$217,214 | \$222,866 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Liabilities | | |
| Accounts payable | \$ 15,224 | \$ 13,222 |
| Film rent payable | 3,443 | 4,489 |
| Notes payable – current portion | 9,476 | 1,930 |
| Income taxes payable | 6,501 | 7,046 |
| Deferred revenue | 1,805 | 1,561 |
| Other current liabilities | 1,229 | 1,148 |
| Total current liabilities | 37,678 | 29,396 |
| Notes payable – long-term portion | 64,807 | 69,215 |
| Deferred real estate revenue | 754 | 1,143 |
| Other noncurrent liabilities | 10,531 | 10,133 |
| Total liabilities | 113,770 | 109,887 |
| Commitments and contingencies | — | — |
| Minority interest in consolidated affiliates | 4,093 | 4,488 |
| Stockholders' equity | | |
| Class A Nonvoting Common Stock, par value \$0.01, 100,000,000 shares authorized, 19,916,876 shares outstanding at September 30, 2004 and December 31, 2003 | 199 | 199 |
| Class B Voting Common Stock, par value \$0.01, 20,000,000 shares authorized, 1,982,414 shares outstanding at September 30, 2004 and December 31, 2003 | 20 | 20 |
| Nonvoting Preferred Stock, par value \$0.01, 12,000 shares authorized | — | — |
| Additional paid-in capital | 123,516 | 123,516 |
| Accumulated deficit | (50,538) | (46,440) |
| Accumulated other comprehensive income | 26,154 | 31,196 |
| Total stockholders' equity | 103,444 | 112,979 |
| Total liabilities and stockholders' equity | \$217,214 | \$222,866 |